

# Member benefits worth **SHOUTING** about.



## Save 6¢ per litre\* on Esso™ and Mobil™ fuel

With the **Greater Saskatoon Chamber of Commerce's** Esso and Mobil Business Fleet Card Program, your business can enjoy a 6¢ per litre “introductory discount” on every fuel purchase for 6 months. Eligible for Fleets of 1 or 1000 as long as you are a Chamber Member. It's accepted at over 2,200 Esso and Mobil stations. Which means this exceptional fuel discount is usually available within, well, shouting distance.

## Card program advantages and benefits

- 10% discount on oil changes at Mr. Lube (show your card)
- Easily pay bills, manage cards and track expenses with our simple and time-saving online tools
- This is not a swipe at the pump discount card. You will see the discount on the Esso and Mobil Fleet Credit Card monthly statement which helps companies better manage their fuel spend
- Reduce or eliminate unwanted driver spending with purchase restrictions
- Get on the road to rewards with the *PC Optimum* program\*

For more information, contact:

Pamela Phillip, Regional Sales Manager, Prairies

CELL: 780.340.8746

EMAIL: [pamela.phillip@wexinc.com](mailto:pamela.phillip@wexinc.com)

**\*introductory offer valid for new Fleet Card customers – current card holders receive 3.5 cents per litre off**





# Esso™ and Mobil™ Business Fleet Card Program



Pamela Phillip  
Regional Sales Manager, Prairies  
Pamela.Phillip@wexinc.com  
780-340-8746





# Providing you a new level of service

## CONVENIENCE



- **Over 2,000 Esso and Mobil** locations.
- **Acceptance across Canadian border** at more than 11,500 Exxon or Mobil-branded stations in the US.

## CONTROL



- **Track vehicle performance;** cost per KM and KM per litre while flagging any variances.
- **Control** all of your vehicle-related expenses with one card.

## FLEXIBILITY



- **Decide which purchases to allow,** the exceptions you want reported and how you receive your statements.
- **Powerful online tools** provide you the fastest way to see, manage and control fleet activity in real-time.



# Mobil now in Canada



- Over 200 new Mobil stations are now opened across Canada!
- You can now use your Esso and Mobil Business Card at any Mobil station across Canada and enjoy all the same benefits you do today at Esso stations.
- Branding is now **Esso and Mobil**



Mobil





# One great program, two card options



**Business Card**

For savings and convenience



**Premier Plus Business Card**

For maximum control over your vehicle expenses

Volume discounts, driver ID's & easy to use online tools	■	■
Weekly or monthly billing	■	■
Electronic reporting	■	■
Exception reporting		■
Summary & purchase activity reporting		■
Odometer reading capture		■
Vehicle performance reporting cost/litre and kilometer/litre		■



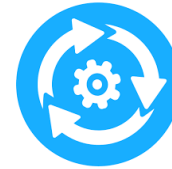
# Esso and Mobil Business Fleet Card Program

## Transaction and Product Controls



### TRANSACTION

- Transactions per day
- Day of week/time of day
- Dollars or litres per day
- Driver ID numbers
- Odometer capture



### PRODUCT

- Fuel
- Oil and fluids
- Quick lubes (optional)
- Parts and services (optional)
- General merchandise (optional)





# Esso and Mobil Business Fleet Card Program

## Differentiation: Transaction Data

Insight into fleet spending improves misuse and strengthens fraud prevention.



### Credit Cards only provide:

1. Where the card was used
2. Transaction amount



### Esso and Mobil Business Fleet Card Program captures:

1. Who used the card through Driver ID
2. Where the card was used
3. Transaction amount
4. Detailed summary of purchases





## Invoice Statement

INVOICE NUMBER: 57432846  
ACCOUNT NAME: Adams Mechanics

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ACCOUNT NUMBER	CREDIT LIMIT	DAYS THIS PERIOD	BILL CLOSING DATE	PAYMENT DUE DATE	AMOUNT DUE
XXX	25.00	31	JAN-13-2019	FEB-04-2019	14.31

DATE	ACTIVITY DESCRIPTION	CHARGES/DEBITS	PAYMENTS/CREDITS
JAN-11-2019	Fuel Purchases	11.80	
JAN-11-2019	Other Purchases	2.51	
YOUR SAVINGS FROM DISCOUNTS THIS PERIOD = \$0.41			
REMINDER PLEASE BE SURE TO INCLUDE REMITTANCE STUB WITH PAYMENT. MAIL TO THE ADDRESS SHOWN IN THE RIGHT PORTION OF THE REMITTANCE STUB.			
IOL GST TAX ID: R121461107, IOL QST TAX ID: 9015505284			

PURCHASES, RETURNS AND PAYMENTS MADE JUST PRIOR TO BILLING DATE MAY NOT APPEAR UNTIL THE NEXT INVOICE STATEMENT.

PREVIOUS BALANCE	(-) PAYMENTS	(+) ACTIVITY THIS PERIOD	(-) SAVINGS THIS PERIOD	(=) NEW BALANCE
0.00	0.00	14.31	0.00	14.31

GST TAX ID: 828934521RT0001  
QST TAX ID: 1225495378

SEE REVERSE SIDE FOR IMPORTANT INFORMATION AND TERMS.

TO ENSURE PROPER CREDIT, TEAR AT PERFORATION AND INCLUDE BOTTOM PORTION WITH YOUR PAYMENT.

ACCOUNT NAME	Adams Mechanics
ACCOUNT NUMBER	XXX
INVOICE NUMBER	57432846
BILL CLOSING DATE	JAN-13-2019
AMOUNT DUE	14.31
AMOUNT ENCLOSED	
PAYMENT DUE DATE	FEB-04-2019

PAYMENTS RECEIVED AFTER THIS DATE SUBJECT TO LATE FEES.

### Esso and Mobil Premier Plus

Fax change of address requests to  
1-800-395-0809  
Make cheque payable to: WEX CANADA LTD.  
Use enclosed envelope or send to:

# Invoice/Statement: Premier Plus Business Card



## Premier Plus Business Card

- Total discounts for period
- Total balance





# Reporting: Premier Plus Business Card

PARENT ACCOUNT:  
Adams Mechanics

REPORT FOR:  
Adams Mechanics  
0495-xx-xxxxxx-x  
DEC-14-2018 TO JAN-13-2019

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## Purchase Activity Report

Confirm  
vehicle mileage

CARD NUMBER	CARD EMBOSSED	VEHICLE/ASSET IDENTIFIER	VEHICLE DESCRIPTION	PLATE (ST)	VIN									
XXXX	TRUCK 1	TRUCK 1	Ford F150	A7985C3 (AB)	CV23896482210FR1									
DATE MM-DD	TIME	SITE ADDRESS	PROMPT INFO	TRAN CODE	ODOM	PROD UNITS	COST/ UNIT	FUEL \$	OTHER \$	EXEMPT TAX	OSC \$	NET \$	REPORTED TAX	EXC. CODES
12-31	11:38	PREVIOUS ODOMETER												
12-31	11:40	6835 Macleod Trail SW, Calgary, AB	N Adams	OPEN	100,123	UNL	8.000	0.501	7.21					
		6835 Macleod Trail SW, Calgary, AB	N Adams	OPEN	100,123	OTH	1.000	2.510		2.51				
		PERIOD TOTALS					8.000		7.21	2.51		-0.24	6.97	GST -0.34
		YTD TOTALS					8.000		7.21	2.51		-0.24	9.48	GST -0.34
		PERIOD AVG: PPU						0.501						
		YTD AVG: PPU						0.501						
***** TO ENSURE MORE ACCURATE MILEAGE REPORTING, VEHICLE DISTANCE STATISTICS ARE NOT CALCULATED WHEN KEY ODOMETER READINGS ARE NOT WITHIN AN ACCEPTABLE RANGE.														

Transaction  
times

Review retailer  
addresses

Check driver information  
to find out who is making  
purchases

Transaction, Fee, and Exception Code legend can be found on the last page of this report.




## Premier Activity Report

- View transaction times
- Review retailer addresses
- Check driver information to find out who is making purchases
- Confirm vehicle mileage



# Reporting: Premier Plus Business Card



PARENT ACCOUNT:  
Adams Mechanics

REPORT FOR:  
Adams Mechanics  
0495-XX-XXXXXX-X  
DEC-14-2018 TO JAN-13-2019

Financial Summary

XXXX

PAGE 1 OF 1

DEPARTMENT	DESCRIPTION	FEES			PURCHASES				TOTAL FEES & PURCHASES
		QTY	COST/FEE	TOTAL FEES	FUEL \$	OTHER \$	EXEMPTED TAX	DISCOUNT	NET \$
ACCOUNT TOTALS	Unleaded Regular	13.50	0.905		12.21			0.41	11.80
	General Merchandise	1.00	2.510			2.51			2.51
	PERIOD			0.00	12.21	2.51	0.00	0.41	14.31
	YTD			0.00	12.21	2.51	0.00	0.41	14.31
ACCOUNTS RECEIVABLE SUMMARY - Invoice 57432946									
PREVIOUS BALANCE		0.00							
PAYMENTS		0.00							
PURCHASES		14.31							
DEBITS		0.00							
CREDITS		0.00							
ANCILLARIES		0.00							
AMOUNT DUE		14.31							

Track fuel amounts  
by departments

Track total fees  
and purchases



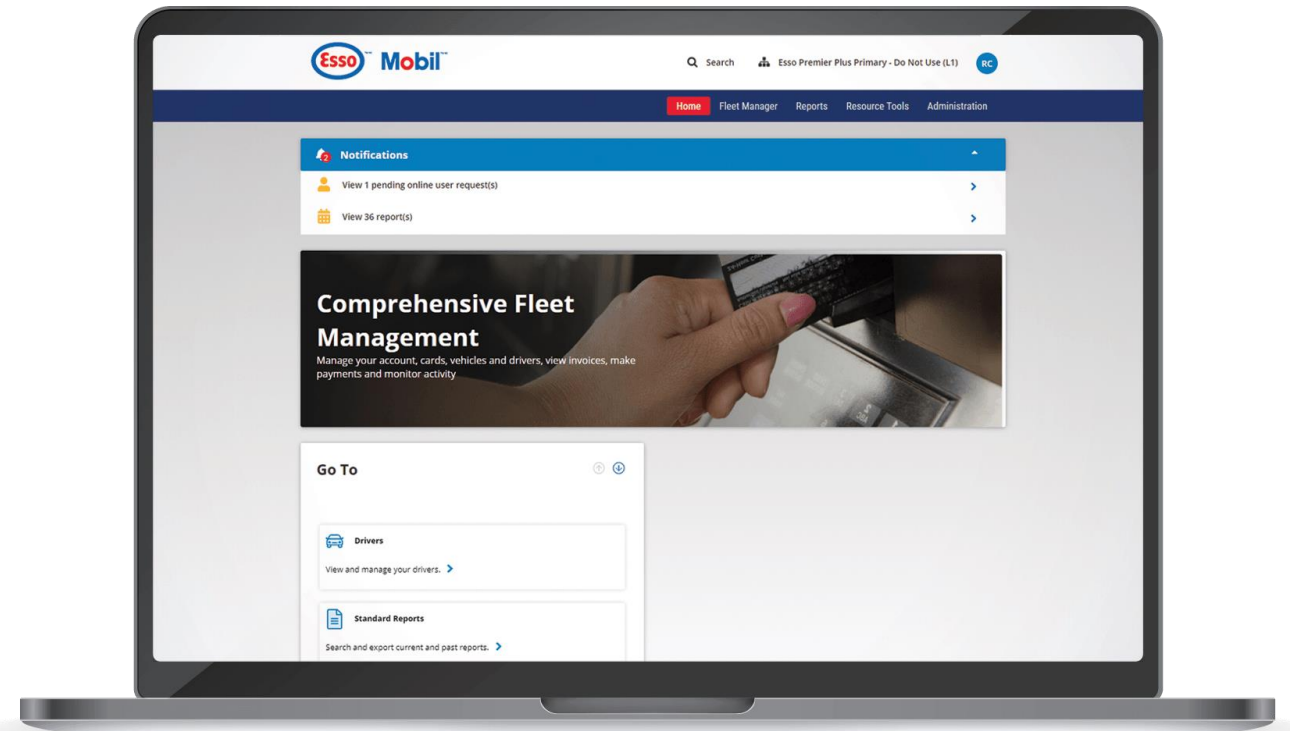
## Financial Summary

- Track fuel amounts by department
- Track total fees and purchases



# Online account management

- See all of your key account information
- Save time and cut down paperwork
- Access 24/7/365
- Set purchase restrictions
- Use exception reports to see when expenses fall outside your set policies



# Loyalty & rewards

- The Esso Extra program is free and easy
- **Earn 1 or more points for every dollar you spend on eligible purchases at Esso stations and select Mobil locations in Canada.** Redeem your points at the station for great rewards like free gas, car washes and snacks at any Esso station or online at [essoextra.com](https://essoextra.com).
- Rewards start at 150 points!
- Earn Bonus points for Extra Grade Gasoline (2X) and Supreme Grade Gasoline (3X) and get to your next reward faster!
- Allows employees to enroll individually or keep the points for the company to redeem for free gas, car washes, gift cards to recognize employee performance or donate to a community cause.



**Visit [EssoExtra.com](https://EssoExtra.com) for details**

Esso Extra is a registered trademark of Imperial Oil Limited. Imperial Oil, licensee. See [essoextra.com](https://essoextra.com) for complete rules and regulations. The Esso Extra program is not available at Mobil stations located adjacent to Loblaw banner grocery stores.



**Mobil**





# Loyalty & rewards

- Now earn up to 10 points per liter of fuel and 10 points per dollar spent on eligible convenience and car wash purchases at Esso stations. Plus, continue to earn points at Mobil stations as you do today!
- *PC Optimum* points may be earned at participating Loblaw banner grocery stores and Shoppers Drug Mart locations, and online at Loblaw-owned grocery websites, joefresh.com and beautyboutique.ca in addition to Esso and Mobil stations. Consolidate your gas, grocery and health and beauty points with the *PC Optimum* program and redeem faster!
- *PC Optimum* points will be able to be earned but not redeemed at Esso and Mobil stations. *PC Optimum* points can be redeemed for almost anything at Loblaw banner grocery stores and Shoppers Drug Mart locations.
- Have the app? *PC Optimum* members can key in their registered phone number to earn points at the pump and scan the card from the app to earn points in-store! No physical card required!



**Visit [pcoptimum.ca](https://pcoptimum.ca) for details**

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