SASKATOON'S BUSINESS MAGAZINE

# BUSINESS VOICE

2018 Rate Card



Formerly known as: **Business**//**EW** 

# cham-ber of com-merce

noun

noun: Chamber of Commerce; plural noun: Chambers of Commerce; noun C. of C.

A local association to Promote and Protect the interests of the business community in a particular place.

# **BACKGROUND**

#### **About the Chamber**

The Chamber is an independent non-profit, membership-based organization that is not a part of the city, the government, or any other group. We are the Voice of Business in our community, and work to promote Saskatoon's economy, businesses, entrepreneurs, all while advocating for positive business policies locally and provincially. We are connected to our counterparts at the Saskatchewan Chamber of Commerce, Canadian Chamber of Commerce, and even internationally to be the gateway to our city and also the hub of the community for information and advocacy. The Chamber Movement is about connections – join us and be a part of the network.

63% of people are more likely to do business with a Chamber Member than a non-member.

### **History of the Greater Saskatoon Chamber of Commerce**

The Chamber has been part of the Saskatoon business environment since 1903, when a group of individuals organized in the spirit of creating a better business climate in what was then a rapidly growing city. Knowing that strong businesses were (and are) job creators and the backbone of a vibrant community, the Chamber, driven by its committed membership of business professionals, tackled issues and built strong relationships with community, educational, business and governmental organizations. These strong ties continue to this day, making the Greater Saskatoon Chamber of Commerce a strong institution that spearheads real, positive change for our 1,500 entrepreneur and business members.

## **Publication History**

The Chamber has published a newsletter for most of its 115 year history, originally starting as a short correspondence piece, and more recently rebranding it as "BusinessView" in 2002, and expanding to a full-colour glossy magazine with wider public distribution in 2008. Our latest rebranding to "Business Voice" solidifies the magazine as the flagship publication of the Greater Saskatoon Chamber of Commerce, with current stories about members, issues affecting the business community and updates on the Chamber's activities, with an expanded format and bold new look.

#### **Editorial Vision**

Business Voice seeks to tell our member's stories, promoting a positive business news environment and stories of local success missing in mainstream media. We lend a business lens to the news happening in our community, and look to provide a voice to our members concerns. We seek to educate, inform, and also entertain Saskatoon business owners who are invested in what happens in our city.

## Why Advertise in Business Voice?

Connect with influential Chamber Members and non-members alike and leverage the Chamber's status in the community as a leader for business issues. The public sees the Chamber, and those connected with our organization, as a preferred choice for consumer needs – 63% of people are more likely to do business with a Chamber Member than a non-members (source: Shapiro Group study for the ACCE). Advertising rates are an excellent value and proceeds help to serve the mission of the Chamber to build a community that is a preferred choice to live, work, and build a business. Distribution of the Business Voice includes one poly-bagged issue (to allow for inserts) to each Chamber representative in our network, a direct mailed copy to every business in the city, copies in the departure lounge at the airport and available at all Chamber events totaling over 9000 copies per issue.



# AT A GLANCE

# **Upcoming Issues**

March/April 2018

Hospitality • Beer, Wine & Spirits • Entrepreneurship

May/June 2018

Manufacturing • Human Resource Management • SABEX Highlights

July/August 2018

Agriculture • Technology

September/October 2018

Indigenous Business • Small Business Week

**November/December 2018** 

Retail • Business Improvement Districts • Sales & Marketing

January/February 2019

**Health • Workplace Wellness** 

March/April 2019

Travel & Tourism • Arts & Culture

# "Members In The News" and **Editorial Requests**

**Please contact:** 

**Kendra Cruson, VP Business Development** 

Phone: 306-664-0702



# **Closing Dates**

Issue: March/April 2018

Booking deadline: February 1, 2018 Ad material due: February 6, 2018 Distribution date: March 5, 2018

Issue: May/June 2018

Booking deadline: April 5, 2018 Ad material due: April 10, 2018 Distribution date: May 4, 2018

Issue: July/August 2018

Booking deadline: May 31, 2018 Ad material due: June 5, 2018 Distribution date: July 5, 2018

Issue: September/October 2018

Booking deadline: August 2, 2018 Ad material due: August 7, 2018 Distribution date: September 3, 2018

Issue: November/December 2018

Booking deadline: October 4, 2018 Ad material due: October 9, 2018 Distribution date: November 2, 2018

Issue: January/February 2019

Booking deadline: December 6, 2018 Ad material due: December 11, 2018 Distribution date: January 4, 2019



Saskatoon, SK S7K 0K1 www.saskatoonchamber.com

## Contact:

Kevin Meldrum, Editor Phone: 306-664-0704

Email: kevin@saskatoonchamber.com

# **ADVERTISING RATES**

#### **BUNDLE RATES:**

Business Voice Magazine Unit	Business Voice Magazine Dimensions	1X	зх	6X
1/6 Page	Vertical: 2.25"w X 4.87"h Horizontal: 4.75"w X 2.37"h	\$ 580	\$ 525	\$ 460
1/3 Page	Vertical: 2.25"w X 9.87"h Horizontal: 7.25"w X 3"h Sqyare: 4.75"w X 4.87"h	\$ 900	\$ 810	\$ 720
1/2 Page	7.25"w X 4.87"h	\$1,225	\$1,100	\$ 980
2/3 Page	4.75"w X 9.87"h	\$1,470	<b>\$1</b> ,325	<b>\$1,175</b>
Full Page	Ad Size: 8.5"w X 11"h Bleed: 9"w X 11.5"h Non-bleed: 7.25"w X 9.87"h	<b>\$1</b> ,750	<b>\$1</b> ,575	\$1,400
Inside Covers	Ad Size: 8.5"w X 11"h Bleed: 9"w X 11.5"h Non-bleed: 7.25"w X 9.87"h	\$2,250	\$2,025	\$1,800
Outside Back Cover	Ad Size: 8.5"w X 11"h Bleed: 9"w X 11.5"h	\$2,550	\$2,295	\$2,040
Double Page Spread	Ad Size: 17"w X 11"h Bleed: 17.5"w X 11.5"h	\$2,960	\$2,660	\$2,360
Advertorial (camera ready)		\$1,500	\$1,400	<b>\$1,300</b>
Advertorial (includes writing / photos *)		\$2,000	\$1,800	\$1,600
Advertorial Double Page Spread (includes writing / photos *)		\$3,250	\$2.925	\$2,600
# - 1: +				

<sup>\*</sup>client receives copy of the photo(s)

Ad Design - flat rate 1/6 page \$250\* or 1/3 page \$295\* Additional ad sizes by quote. Contact: Fancy - ryan@thisisfancy.com \*flat rate includes 1 change

Ad placement in the Business Voice requires a Chamber membership, please contact Vice President of Business Development, Kendra Cruson at kendra@saskatoonchamber.com or 306-664-0702 for membership inquiries.



104-202 4<sup>th</sup> Avenue North Saskatoon, SK S7K 0K1 www.saskatoonchamber.com

# **Contact:**

Kevin Meldrum, Editor Phone: 306-664-0704

Email: kevin@saskatoonchamber.com

# **ORDER SHEET**

<b>ISSUE:</b> (Please note booking and creative submission deadlines)	
May/June 2018 (Book by: April 5 - Ad by April 10)  November/December 2018	Book by: Sept 2 - Ad by Sept 7) (Book by: Oct 4 - Ad by Oct 9) ok by: Dec 6 - Ad by Dec 11)
Ad Sizes and Rates:	
1/6 Page: Vertical: 2.25"w X 4.87"h or Horizontal: 4.75"w X 2.37"h  1/3 Page: Vertical: 2.25"w X 9.87"h or Horizontal: 7.25"w X 3"h or  1/2 Page: Horizontal: 4.75"w X 4.87"h  2/3 Page: Vertical: 4.75"w X 9.87"h  Full Page (Ad Size: 8.5"w X 11"h; Bleed: 9"w X 11.5"h; Non-Bleed: 7.25"w X 9.987"h  Inside Covers (Ad Size: 8.5"w X 11"h; Bleed: 9"w X 11.5"h; Non-Bleed: 7.25"w X 9.987"h	] Square: 4.75"w X 4.87"h
Outside Back Cover (Ad Size: 8.5"w X 11"h; Bleed: 9"w X 11.5"h)  Double Page Spread (Ad Size: 17"w X 11"h; Bleed: 17.5"w X 11.5"h)  Advertorial (camera ready)  Advertorial (includes writing/photos)  Advertorial Double Page Spread (includes writing/photos)	Artwork: Print-ready pdf or jpg CMYK color 300 dpi
Insert Rate: (for inserts into the magazine mailed to member businesses only - 2100 co  \$600 per insert (one sheet 8.5" x 11" or smaller)  For larger inserts or samples please contact: kevin@saskatoonchamber.com  Name:	opies to be provided by client)
Chamber Member:	
Address:	
City / Prov: Postal Code: Phone: E-mail:	
<b>Cost:</b> \$ + 5% GST \$ = \$ _	
Date Authorized Signature	
Please scan and email this agreement form to: businessvoice@saskatoonchamber.com or fax (306) 244-8366  Send artwork and materia businessvoice@saskatoon or fax (306) 244-8366	



104-202 4<sup>th</sup> Avenue North Saskatoon, SK S7K 0K1 www.saskatoonchamber.com

## **Contact:**

Kevin Meldrum, Editor Phone: 306-664-0704 Email: kevin@saskatoonchamber.com