

BUSINESS VIEW

February 2006

Greater Saskatoon Chamber of Commerce

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Greater Saskatoon Chamber of Commerce

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Special Post-Election Letter to Canadian Chamber of Commerce Members

Election 2006 has just ended and Canada will be governed by a minority Conservative government. The Canadian Chamber of Commerce has sent congratulations to the Prime Minister-elect pledging to work with his government on those policies that improve Canada's productivity, ensure long-term economic growth, and increase the standard of living for all Canadians.

As a non-partisan organization we will also engage the opposition parties who continue to play a key role in governing and setting public policy for Canada. After two elections in just 18 months, we need all parties to find ways of working together for Canada. We need more good public policies and less partisan politics.

It is important that Canada send positive signals to investors and to those who want to work and live in Canada, that Canada continue to be a great place to do business and to invest and to work. There were many announcements and commitments made during the election campaign, including many spending promises. We expect the government to implement its commitment to cap the huge program spending increases and to implement corporate and personal income tax relief.

When it comes to our neighbour and most important trading partner, we look to the government to mend fences with the

United States administration while at the same time standing up for Canadian interests in trade and to work on ways of ensuring a secure yet efficient border. We are looking for some clear signs that the Prime Minister will meet early in the new government with the President of the United States.

The next few months will be a time of transition in Ottawa including a Speech from the Throne and then a budget. It will also be a time of briefing new Members of Parliament and the Cabinet about the Canadian Chamber priorities. The Canadian Chamber of Commerce worked well with Mr. Harper and his team in the past when they were in opposition and we will build on this relationship as they form Canada's new government.

It will be our goal to hold them accountable for those commitments made during the election and to impress upon all parties, the importance of cooperating on issues that are integral to Canada's on-going economic prosperity.

As always, we appreciate your support and commitment to the work of the Canadian Chamber as we work together to advance the interests of all business in Canada.

*Source: Canadian Chamber of Commerce
news@chamber.ca, January 24, 2006*



Photo Courtesy of Stuart Kasdorf Photographics Inc.

The President's View

by Jack Brodsky



This will be my final article for the Business View as my term as President ends on March 9. It has been an honour to serve as President of an organization that I hold in very high regard. In the past year I have attended the Northwest Chambers Conference in Spokane, Washington, a joint meeting of the Saskatchewan and Alberta Chambers in Lloydminster, and the Canadian Chamber Annual General Meeting in Charlottetown.

What I learned, more than anything, is that your Greater Saskatoon Chamber of Commerce doesn't take a back seat to any Chamber of Commerce that I have had the opportunity to learn anything about. Chambers do not normally have the ability to effect immediate change in any area. What we do have is the ability to stimulate thought in people and governments and start them on the way to understanding and agreeing with the ideas. Inasmuch as we do not always see eye to eye with our local and provincial governments, I do want to commend them on being open to meeting with us and listening to our ideas.

Our Chamber has been talking business tax reform for years. We like to think that we had some influence in convincing the provincial government to undertake a review of business taxes in our province. We have been a strong voice for changing the way education is funded in Saskatchewan and although no permanent measures have been taken to alleviate the situation, temporary measures have been taken and we have heard government say that they do want to take permanent measures to fix this problem. Five years ago, very few of us understood the problems with the education portion of our property taxes. Ours has been one voice among several others that have brought this issue to the fore.

Implementation of the first phase of the Business Tax Review Report in its' entirety is a must. We have been given assurances from the Premier and several Ministers of the Crown that this will happen unless something goes totally haywire in the resource sector in the short term. We expect the implementation to happen. The quote "do not underestimate our resolve on this issue" has been used on several occasions. Implementation of the second phase depends in part on the successful renegotiation of the equalization formula. With a new Federal Government that talked about this as a part of their platform, the idea of this happening is not crazy.

Royalty rates for resources will need to be addressed in the future to keep us competitive in the marketplace.

We started raising the idea of productivity improvements in government. Since governments in Canada tend to be a larger part of our economy than in some other countries, this makes sense as a way to make governments more responsible and to free up human resources and money to help solve some of the many challenges that face us and every level of government. The City of Saskatoon passed a resolution committing them to the cause. Although we do not have similar resolutions from our provincial and federal government, we have had meaningful discussions with both of these levels and they are catching on to the idea. How can anyone argue with the concept? To say you do not support this idea would be political suicide.

We started talking about value added procession in uranium four years ago. We hosted a "Best Practices for Safety in Uranium Mining" conference of the International Atomic Energy Association two years ago that included a tour of our northern mines for the delegates. They were blown away by the top quality job Cameco and Cogema do at their mine sites. Value added processing for uranium is being discussed a great deal these days. The Saskatchewan Association of Rural Municipalities just concluded a conference on this a couple of weeks ago. For the first time ever the provincial government is talking about this and has included refining and processing as a possibility in their Action Plan for the Economy.

There is much work to be done. But, we do make a difference. Every voice that speaks out in our community about growing our economy and creating jobs for our youth helps to drive the point home to our citizens and our governments. We must keep up the fight!

I have discussed in past issues about the great committee work that the Chamber does, stimulating creativity and ideas that can help our region. We have reached out to the communities of Rosthern and Martensville seeking areas where we can work together for our mutual benefit.

And we "Celebrate Success". Our annual gala makes a big deal about the successes in our business sector. This is an important part of community building and the Chamber does a great job in this area.

Once again I want to thank you for allowing me to serve you for the past year. I have met many people and made many new friends. I have learned a great deal. My philosophy for volunteer positions has always been that you get out far more than you put in. I have sincerely enjoyed the time I put in representing the Chamber and I have gotten back far more.

Thank you.

Can you provide highly motivated new immigrants some Canadian work experience?

The International Women of Saskatoon (IWS) is a regional branch of a provincial organization. A non-profit, member run organization, the IWS is dedicated to promoting the full participation of immigrant and 'racialized' men and women in Canadian Society.

Through the funding of Can-Sask Career and Employment Services, IWS is currently offering a 21-week training program to immigrant women and men. This program includes work related Life skills coaching, instruction in English as a Second Language, computer training, Food Safe, & CPR (First Aid) and a 6-8 week work placement. For the work placement component, IWS solicits the help and support of businesses that can provide opportunities for our trainees to gain 'Canadian work experience'. Trainees will be matched to businesses according to their goals, skills and education. As the students are in receipt of a training allowance and are covered by student insurance, there is no financial obligation to you, the employer.

If a student is placed in your business, it is expected that you will:

1. Provide an opportunity for a student to work during regular working hours at agreed tasks.
2. Provide information regarding equipment and skills necessary for the job.
3. Provide supervision as would be given to any new employee with comparable skills.
4. Complete an evaluation of the student's attitude and abilities.

The student is expected to:

1. Work during regular working hours at agreed tasks and abide by all other rules
2. Dress and act appropriately and be prepared for work.
3. Learn and improve/upgrade their skills.

IWS will:

1. Help negotiate goals and expectations
2. Be available in the event of any disagreement or misunderstanding between the training host and the student.

The work placement is scheduled to take place from March 27 to May 19, 2006. If the idea of a work placement or any other aspect of this program interests you please contact Ashraf Mir at 978-6617 or fax/e-mail a Company Profile to 978-6614/ iwssaskatoon@sasktel.net.

Crow Butte Uranium Mine Receives ISO 14001:2004 Certification

Cameco Corporation's Crow Butte Resources solution uranium mine announced recently it has received certification under the ISO 14001:2004 program, one of the most internationally recognized standards for environmental management systems.

"This achievement is the result of several years of planning and preparation by our employees," said Jim Stokey, mine manager at Crow Butte. *"It demonstrates how seriously we take environmental responsibilities and our ongoing commitment to the community in northwest Nebraska."*

ISO 14001:2004 is an international standard through which a company can demonstrate its commitment to sound environmental performance through compliance, pollution prevention and continual improvement. It establishes a permanent framework to assist companies in reaching their environmental protection goals. The framework calls for annual independent audits and for re-certification every three years. The International Organization for Standardization issued a revision to ISO 14001 in 2004. Crow Butte has received certification under the new standard.

"Most of the components of an environmental management system have been in place at Crow Butte for some time," said Stokey. *"We decided to introduce and implement a new system, based on ISO 14001:2004, to ensure greater consistency and to foster among our employees an attitude of continual search for improvement in our environmental protection performance."*

The Crow Butte solution mine, located near Crawford, Nebraska, produces about 0.8 million pounds of uranium annually using the in situ leach mining method. Cameco holds a 100% interest in Crow Butte through its wholly owned subsidiary, Crow Butte Resources, Inc.

Cameco's Canadian uranium facilities at McArthur River, Key Lake, Blind River and Port Hope have been certified under the ISO system. The Smith Ranch-Highland mine in Wyoming and the Inkai test mine in Kazakhstan are in the process of being certified.

Source: Cameco Corporation News Release, January 19, 2006

Greater Saskatoon Chamber of Commerce

On-Line Auction

www.saskatoonchamberauction.com

If your company is able to donate an item to the Chamber's On-Line Auction in support of our office renovation fund, it would be greatly appreciated.

Looking for great deals ... place your bid now !

For more information, please call: **Jim Zaiachkowski**,
at (306) 664-0713 OR jzach@eboardoftrade.com



Food for Thought

by C.M. (Red) Williams

Time and Space

One of the difficult concepts to grasp for many food producers is the conversion from “here and now” marketing to that of “time and space”. In case this sounds a bit too academic, consider that many still rely on rules of price and markets that were learned over decades, possibly generations. These imply that the market place needs your product, and prices – even unfair ones – are explainable at the local level. If we hadn’t realized the weakness of this approach before, then the BSE crisis and the current disappearance of profit margins in the grains and oilseeds industries should be a wake up call.

One clear indication of the global market’s reaction is that we stopped exporting beef and we had a total bust of a grain crop last year, and the markets hardly noticed. Another is that despite no scientific basis for its existence, the market for organic production keeps growing in the face of higher prices and low productivity. This is all part of the food safety/animal welfare psychology that one ignores at one’s peril, or recognizes as an opportunity. The successful producers have found a way to contract their output with assured quality and timeliness of delivery. It costs more to produce into the time and space market but it provides assured margins.

Virtually everything we produce from uranium and potash to lentils and pork depends on being exported, and benefits from volume sales with specialists developing and servicing the customer base. We are good at what we do, but waving our fists at the sky won’t solve market access and price problems. The world is our marketplace and we must be organized in such a way that we can compete with the biggest and best.

Dakota Dunes Golf Links - “Best New Canadian Course, 2005” ... Golf Digest

If the last great frontier of golf in America are the sand hills of the Great Plains, then Canada’s last frontier is Saskatchewan, where the land is remarkably similar. It’s only fitting that Dakota Dunes Golf Links, our Best New Canadian Course of 2005, sits on an Indian reservation called Whitecap. Driving south from Saskatoon for 26 kilometers to the course, the panorama is almost entirely waves of sand, deposited eons ago by a receding ocean, their white capped peaks exposed and eroded by wind. In this ideal golf terrain, architect Wayne Carleton, the West Coast partner to veteran Canadian designer Graham Cooke, painstakingly fashioned a modern inland links, where a ball can be bounced and rolled toward the target but every so often must be thrown into the air and exposed to gusty south winds.

Carleton routed Dakota Dunes to move as little earth as possible. Consequently, his seemingly generous fairways rise and tumble across the bucking landscape in clever configurations. Nearly every fairway contains one sand dune or sink hole from which the next shot could be blind, so tee shots must still be thoughtful and positioned.

For agronomic reasons, Carleton manufactured all green sites, and though a couple might seem a bit artificial, others merge perfectly into their surroundings. The putting surfaces are big, averaging 6,800 square-foot green on the 204-yard 17th. Measuring a full 68 yards wide, the green is simply a bit of the Old Course at St. Andrews transported to the center of Canada, without the double flags.

Dakota Dunes was funded jointly by four Saskatchewan First Nations. A hotel and casino are scheduled to be constructed next door within a year.

The private Georgian Bay Club, overlooking its namesake, the “sixth Great Lake” in southern Ontario, was runner-up in the Canadian competition. Designed primarily by Jason Straka, a young associate of Hundzan and Fry, the course offers a little of everything. Some holes cross ravines, others edge lakes and streams, and a few play along bottom land. Some holes are bordered by trees, others by meadows of native grass. The one constat: elaborate, free-form bunkers, most quite deep, with shaggy edges of unruly fescue.

Source: Ron Whitten, Golf Digest, January 2006

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Commerce Students Return from BC with Gold and Bronze Medals

Finance and Entrepreneurship students from the University of Saskatchewan, College of Commerce won gold and bronze medals at the JDC West business competition held January 20-23 in Vancouver, BC.

More than 400 of the top business students gathered from across Western Canada to compete in the first JDC (Jeux du Commerce) West. The University of Saskatchewan received two medals at the awards banquet held on January 22. Finance team members Kyle Banbury, Trent Hope and Clayton Weir received Gold medals, and Entrepreneurship team members Nathan Dyck, Curtis Mann and Angie Ritz received Bronze medals. The teams were lead by Coach and Faculty Advisor Ayten Alexandria Archer, Team Captain - fourth year accounting student Marlaina Hauser and Kurt Loescher Finance faculty advisor.

'Jeux du Commerce' (Commerce Games) is a student business competition that has witnessed tremendous success since its conception in 1989. In its 17 years, it has become a prestigious annual event that celebrates academic excellence and exemplifies team synergy. The competition is also a charitable organization in its own right, which provides students with an opportunity to give back to their communities. Due to the success of 'Jeux du Commerce' in the East, the competition expanded West this year, with the vision of a national competition in 2008.

Fourth year Commerce student Nathan Dyck - who also won a bronze medal at the Asper School of Business Manitoba International Marketing Competition on January 7, 2006 states, *"The competitions we have entered and won have been the highlight of my university experience. Applying four years of superb business education to real-world applications and networking with young business students from around the globe has been an extraordinary experience. We fair very well with the rest of Canada and the world and bringing home two medals in different competitions speaks highly of our innovative, multi-disciplinary programs."*

Trent Hope, fourth year student and Finance Gold Medal recipient says, *"We are happy to represent the University of Saskatchewan and demonstrate the strength of the Commerce program. The opportunity to compete in intercollegiate business competitions has allowed our team to expand on classroom learning and apply it to real-world learning."*

Coach Ayten Archer says, *"With these wins, the College of Commerce continues its tradition of academic integrity and competitive excellence. As business competitors, we maintain a strong spirit of goodwill and sportsmanship but our main priority is to be good provincial ambassadors."*

Source: Ayten Archer, College of Commerce, University of Saskatchewan

Figuratively Speaking ...

Compiled by John MacIntyre

- Percentage of senior marketing and advertising executives who say receiving large unsolicited files was most annoying when communicating via e-mail with business contacts, according to a survey by The Creative Group: 29
- Percentage who say unnecessarily being copied on 'reply all' messages: 29
- Percentage who say messages that are too long: 16
- Average time (in minutes) per day executives said they believe employees spent on checking sports scores, sending non-business-related e-mail, instant messaging and Internet use at work, according a survey by Accountemps: 56
- Percentage of executives who said their organizations monitor employee Internet activity at least somewhat closely: 64
- Percentage of companies that regularly brief the board of directors on emerging technology opportunities and threats, according to a global survey of senior executives by the Economist Intelligence Unit: 40
- Percentage that regularly monitor emerging electronic security threats such as phishing and the risk of data leaks: 50
- Percentage of respondents that claim their firms as 'early adopters' of technology: 40

Greater Saskatoon Chamber of Commerce - Board of Directors



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2005 Passenger Traffic at Saskatoon's Airport sets New Record

The Saskatoon Airport Authority is delighted to announce 2005's passenger traffic concluded the year with not only another record month, but new all-time annual record high. Saskatoon's Airport handled 902,129 passengers surpassing our record best year, 1998, of 822,003 passengers. This new record represents a total passenger traffic increase of 12.3% over last year (803,541 in 2004).

Bill Restall, Saskatoon Airport Authority's President & CEO says, "Our community has been filling the airplanes and the airlines are responding. 2005 continued to set new records, not only total annual passengers, but nine of

the twelve months were record setting months for the Airport as well. We are very excited looking ahead at 2006, with the announcement of a new airline, Pronto Airways L.P., providing additional service to the north; as well as a strong winter schedule we are very optimistic the pace will continue."

The Saskatoon Airport Authority is proud to work with our community and business partners, ensuring the Saskatoon John G. Diefenbaker International Airport is a destination that reflects the dynamic and growing city where we live.

Source: Saskatoon Airport Authority News Release, January 17, 2006



Western Compensation & Benefits Consultants conducts an annual benefits survey to provide the information needed.

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Members of the Greater Saskatoon Chamber of Commerce receive a 20% discount on this and any of WCBC's 10 other annual salary/compensation surveys.

Benefits Costs Rising Dramatically...

Employee benefits represents a significant proportion of employees' compensation packages.

Over the last 5 years salaries have increased at an annual rate of approximately 3% while the cost of extended health benefits plans have increased by about 15% per year.

What Should an Employer Do from a Planning Perspective?

An employer wants to ensure that their benefit plans are competitive from a coverage perspective. But, employers do not wish to be overly generous nor miss opportunities to incorporate plan provisions which will limit their current and future costs.

In order to benchmark and plan employee benefits coverage, employers need access to accurate and up-to-date benefits information.

The comprehensive WCBC Benefits Survey has just been released.

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The Canada West Foundation Recently Released Roaring Ahead ... for Now: Saskatchewan Economic Profile and Forecast

Roaring Ahead is Chief Economist Todd Hirsch's second economic update for the province. In it, he forecasts that the province's real GDP growth will be 3.5% in 2005, 3.0% in 2006 and 2.5% in 2007, if commodity prices soften.

But, Hirsch adds, with some significant structural changes - particularly adjustments in the province's tax and regulatory environment - the longer-term prospects are promising.

Hirsch points out that Saskatchewan's economy has been outperforming the national average rate of GDP growth over the past few years, and has recently joined the small group of "have" provinces in Canada. Boosted by soaring oil and natural gas prices, the provincial economy expanded in real terms by 3.4% in 2004 - third behind Alberta and BC. Provincial finances are now in much better shape; in 2005, the province received its 13th consecutive credit rating upgrade and the government has revised upward its expectations for the size of the surplus for the 2005-06 fiscal year.

Unfortunately, he adds, and despite the reasonably strong growth over the past few years - and forecasts for similar rates in 2006 and 2007 - Saskatchewan's economy continues to wrestle with its own demons. Alberta's red-hot economy and energy sector is tapping labour resources in Saskatchewan, creating serious labour shortages for several sectors in the province. And despite some notable progress over the last few years, there is general consensus within the business community that more needs to be done to lower taxes and streamline regulations. And while agriculture now accounts for less than 7% of provincial output, the disappointing prospects for traditional agriculture are casting a perpetual sense of gloom across the rural economy.

To download a copy of Roaring Ahead, visit www.cwf.ca

Source: Canada West Foundation website

Welcome New Members ...

Advanced Auto Care & Tire
 Bio Image Reserach and Wellness Centre
 Crown Investments Corporation
 Draganfly Innovations Inc.
 McClure Place
 My Personal Driver Inc.
 Payworks Services Inc.
 Platinum Paint & Body Ltd.
 Pronto Airways Ltd.
 Rohey Investment & Development Corporation
 Sage Hill Buffalo Ranch Inc.
 STORedge self storage
 Swift Fox Janitorial
 Tucker Cleaning

"My strategic plan for the future was to do enough business today to pay for yesterday's bills. And if that strategy failed ... well, I can tell you we would've had one hell of a short season."

- Isdaore Sharp, Chairman and CEO of Four Seasons Hotel and Resorts, on his organization's founding vision



Nominations for the SABEX Awards now open. Nominations are now easier than ever. Log onto www.eboardoftrade.com or pick up forms at the Chamber office.

Deadline - March 1, 2006

Greater Saskatoon Chamber of Commerce - Committee Chairs



Future Opportunities
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On a Scale of 1-10 How Would you Rate your Sales Team?

Attend an Inspiring Sales Training Seminar which includes a Business to Business Tradeshow at the Saskatoon Inn - March 1st, 2006

DISCOVER PROVEN IDEAS and CONCEPTS that your Sales Team will use right away for BETTER RESULTS and MORE PROFITS!



“Learn and Be Inspired By the Best”

What Customers Really Want

12:30 - 3:30 PM

- In today's marketplace, a quality product or service is no longer enough to grab the customer's attention or guarantee repeat business. Customers now demand to be knocked out, amazed and astounded -- every time they do business with you -- or they will do business elsewhere!
- The qualities needed to establish leadership in the field of sales have changed. Scott McKain - one of the nation's leading communicators and member of the Professional Speaker's Hall of Fame - has developed the unique doctrine that will show you how.

3 CPSA and RIBO Credits

All Business is Show Business!

5:30 - 8:30 PM

- Create a High Concept to sharpen your focus on your unique strengths.
- Use the "Power of Story" to create an emotional connection between you and the other party.
- Design the "Ultimate Customer Experience" that will amaze your clients and thrill your customers...

3 CPSA and RIBO Credits



SCOTT McKAIN

Scott McKain's experience as Vice Chairman of a public company, #1 best selling business author and Hall of Fame speaker gives him a unique insight into today's business trends - combined with the ability to communicate his wisdom in a compelling manner. Scott's business philosophy - "The purpose of any business is to profitably create experiences that are so compelling to customers and employees that their loyalty is assured." -- is the cornerstone for the keynote speeches and high content workshops that he presents.

See Scott McKain Via Satellite

Wednesday March 1, 2006

12:30-3:30 pm & 5:30-8:30 pm

Saskatoon Inn

Salon C

Tradeshow Times: 11:00 am to 9:00 pm

Limited Seating!

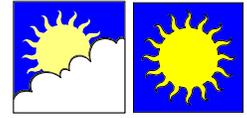
To register, please call the Greater Saskatoon Chamber of Commerce at 244-2151

ADMISSION:

Single (afternoon or evening) \$50 + GST

Full Day (both sessions) \$90 + GST

Call for information about group/team rates.
Price includes lunch, and/or supper and business tradeshow along with Peter MacKinnon's annual "State of the University" address at 12:00 noon.



BUSINESS CLIMATE

EMPLOYMENT WATCH

1st Quarter 2006 (January / February / March)

Canadian Employment Outlook Survey

Industry	Increase	Decrease	No Change	Don't Know	Net Employment
Construction	18%	33%	47%	2%	-15%
Education	6%	3%	85%	6%	3%
Financial/Insurance/ Real Estate	20%	3%	75%	2%	17%
Mfg-Durable Goods	13%	18%	68%	1%	-5%
Mfg-Nondur Goods	14%	11%	70%	5%	3%
Mining	44%	0%	56%	0%	44%
Public Admin	19%	5%	71%	5%	14%
Services	23%	11%	64%	2%	12%
Trans/Public Utilities	19%	10%	67%	4%	9%
Wholesale/Retail	16%	27%	56%	1%	-11%
National Total	17%	15%	65%	3%	2%

City	Increase	Decrease	No Change	Don't Know	Net Employment
Calgary	60%	15%	25%	0%	45%
Edmonton	32%	13%	50%	5%	19%
Red Deer	47%	10%	43%	0%	37%
Regina	20%	3%	67%	10%	17%
Saskatoon	20%	17%	60%	3%	3%
Winnipeg	20%	15%	63%	2%	5%
National Total	17%	15%	65%	3%	2%

Source: Manpower Employment Outlook Survey, 1st Quarter 2006

Employed Labour Force by Industry

	December ('000s)		
	2005	2004	2003
Saskatchewan			
Agriculture	42.3	44.5	44.8
Manufacturing	29.8	29.0	27.0
Construction	26.5	25.4	20.9
Transportation, Warehousing & Other	31.1	27.9	27.1
Trade	74.4	76.2	79.3
Finance, Insurance and Real Estate	25.8	25.8	27.0
Service	197.4	208.6	201.3
Public Administration	26.9	25.6	25.2
Other Primary Industries	20.3	18.6	18.2
Total All Industries	474.5	481.4	470.7

Source: Government of Saskatchewan, Bureau of Statistics
Monthly Statistical Review, Volume 32; No. 1, January 2006

CONSTRUCTION WATCH

Non-Residential Building Construction Investment

	4 th Qtr 2004	3 rd Qtr 2005	4 th Qtr 2005	3 rd Qtr to 4 th Qtr 2005	4 th Qtr to 4 th Qtr 2005
Canada	7,308.2	7,903.4	8,255.5	4.5%	13.0%
Winnipeg, MB	161.1	167.1	172.7	3.4%	7.2%
Regina, SK	44.0	58.8	55.3	- 5.9%	25.6%
Saskatoon, SK	30.6	76.8	79.2	3.1%	158.9%
Calgary, AB	345.9	469.5	478.5	1.9%	38.3%
Edmonton, AB	265.0	296.4	354.3	19.5%	33.7%

Source: Statistics Canada

Value of Building Permits Issued for Construction

	Residential	Industrial	Commercial	Institutional & Government	Total
	(\$'000s)				
October 2005					
Saskatchewan*	30,019	12,526	20,173	6,380	69,098
Regina	3,597	2,850	9,189	1,432	17,068
Saskatoon	6,933	1,376	6,027	4,672	19,008
Yorkton	797	120	11	-	928
Prince Albert	1,051	-	-	-	1,051
October 2004					
Saskatchewan*	37,569	5,814	17,033	3,677	64,093
Regina	7,985	3,374	2,876	2,025	16,260
Saskatoon	17,406	334	7,569	694	26,003
Yorkton	392	-	5	-	397
Prince Albert	695	-	2,791	60	3,546
January - October 2005					
Saskatchewan*	331,999	71,729	199,332	135,420	738,480
Regina	65,148	7,203	55,383	38,934	166,668
Saskatoon	85,705	38,106	64,936	43,708	232,455
Yorkton	4,029	142	1,208	978	6,357
Prince Albert	8,665	390	13,715	1,517	24,287
January - October 2004					
Saskatchewan*	361,328	41,695	182,361	90,184	675,568
Regina	87,374	19,513	49,890	19,876	176,653
Saskatoon	110,902	7,291	61,744	10,927	190,864
Yorkton	4,658	-	1,123	15,952	21,733
Prince Albert	8,924	308	14,586	7,215	31,033

* does not include Lloydminster

Source: Government of Saskatchewan, Bureau of Statistics
Monthly Statistical Review, Volume 32; No. 1, January 2006

**Building the Best Business
Climate in Canada,
Thereby Creating
a City of Opportunity.**



Size Matters

... help others connect with us
Tell your business associates about the
work of the Chamber of Commerce.

Refer your leads to:

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Project Director

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E-mail: jzach@eboardoftrade.com

OR

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Director of Investor Relations

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BUSINESS VIEW

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**Greater Saskatoon
Chamber of Commerce**

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Website: www.eboardoftrade.com

**"Chamber on Business"
Luncheons**

Laura Kwiatkowski

Rogers Communications

**"Rogers Business Solutions -
Connecting Saskatoon"**

Door prize:

Blackberry Electron 8700r

Tuesday, February 21st, 2006
Hilton Garden Inn

Peter MacKinnon

*President, University of
Saskatchewan*

"State of the University" Address

Wednesday, March 1st, 2006
The Saskatoon Inn

Maura Davies

*President & CEO,
Saskatoon Health Region*

**"State of the Health Region"
Address**

Tuesday, April 25st, 2006
The Radisson Hotel



Luncheon Series

Celebrating business excellence!

Thursday, February 23rd, 2006

Saskatoon Club

Successful Business Strategies # 3

Business of the Year

What Makes the Difference in
Business Success?

Tuesday, March 7th, 2006

Radisson Hotel

Successful Business Strategies # 4

From Innovation to Market

What's the Success Strategy?



BREAK FOR SUCCESS

Networking Breakfast

Tuesday, February 28th, 2006

7:15 - 9:00 am

Smiley's Restaurant

702 Circle Dr E

**Build your business and
networking opportunities**

To register call: (306)244-2151
(Pre-registering is recommended)

**President's Celebration
& Annual General Meeting**

Thursday, March 9th, 2006

Western Development Museum

Cocktails: 6:00 pm ... Dinner: 7:00 pm

Programme: 8:00 pm

Thank you to Jack Brodsky, President 2005

Swearing in of Coni Evans, President 2006 and Executive Officers

Entertainment: WeB50 - 9:00 pm

Celebrating our past, and dreaming big for the future.



Awards Gala

May 9th, 2006

TCU Place

(Formerly Centennial Auditorium)

Cocktails 6:00 pm ... Dinner 7:00 pm ... Awards 8:00 pm

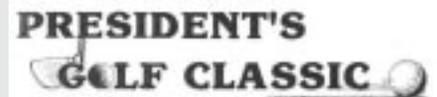
Tickets:

\$95 + GST / person

\$750 + GST / table of 8

For more information visit: www.eboardoftrade.com

or call the Chamber @ 244-2151



**Wednesday,
June 7th, 2006**

Saskatoon Golf & Country Club

Shot Gun Start: 1:00 pm

BBQ: 6:30 pm

**Sponsor a Hole
Sponsor a Prize
or Golf a Round**

For more information call:
(306)244-2151