

BUSINESS VIEW

May 2005

Greater Saskatoon Chamber of Commerce

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Tax Cut Deal Slammed by Business - Canadian Chamber

The Canadian Chamber of Commerce denounced the federal government's decision to rescind business tax cuts that had been announced in the recent budget.

"It is an egregious move on the part of the government to take promised corporate tax relief out of the budget in the hopes of getting the budget passed," said Nancy Hughes Anthony, President and CEO of the Canadian Chamber of Commerce. *"The government has shown a total lack of respect for the budget process by renegeing on its commitment to provide future tax reductions for all businesses."*

The Canadian Chamber of Commerce which represents over 170,000 businesses of all sizes and in all sectors of the economy believes that all businesses require tax relief to ensure future competitiveness, job creation and economic growth for Canada. *"Businesses of all sizes contribute to the economic development of Canada and the prosperity of Canadians and they are all*

entitled to tax relief," added Ms. Hughes Anthony.

The Canadian Chamber has urged the government to put in place fiscal policies that help attract investment and enable business in Canada to compete in the global marketplace. Instead of cancelling tax cuts that would not have taken place until 2008, the government should be implementing tax relief that would take effect today.

"The government's decision to rescind its commitment to tax relief for all businesses, will threaten Canada's credibility with business and with investors," continued Ms. Hughes Anthony. *"Canada's reputation as a place to do business and invest will be tarnished by this decision."*

The Canadian Chamber also called into question the increased spending that the government announced recently. Federal spending already increased by almost 12 per cent in the last fiscal year from the previous year and this new spending will threaten future balanced budgets.



Watch for the June issue of Business View for a full listing of all the winners from the Celebrate Success! Gala.



Photo Courtesy of Stuart Kasdorf Photographics Inc.

The President's View

by Jack Brodsky



Your Greater Saskatoon Chamber of Commerce passed a resolution a couple of months ago supporting value added processing in uranium and other areas of our mining and resource sector. The City of Saskatoon subsequently passed a resolution in support of our resolution. Your Chamber and your city understand that our resource sector is a key area of our economy and that this sector provides a great opportunity for growth in our economy and good jobs for our children.

Saskatchewan Industry and Resources Minister Eric Cline recently announced a royalty holiday for new investment in the potash industry. As a result of this announcement, all the players in the Saskatchewan potash industry jointly announced several hundred million dollars in new investment to increase potash production by several hundred thousand tonnes per year. Discussions with the potash industry had been going on for some time and there were indications that some players in the industry were looking to develop new production in New Brunswick or elsewhere in order to increase much needed production for the booming potash market. Saskatchewan's royalty structure, prior to the announcement, was much more expensive to operate under than in any other jurisdiction.

A couple of years ago the NDP government of the day lowered the royalty structure for oil and gas production in Saskatchewan. While the price of oil in the past year has had a great deal to do with the huge growth and investment in Saskatchewan's oil industry, the revised royalty structure was the catalyst for new investment in our oil industry that put us in position to capitalize on the high price of oil last year and in the years ahead. The province was about \$900 million over budget in oil and gas revenues in last year's budget.

Premier Calvert commented again the other day on the recently announced government tax incentives to promote investment in Enhanced Oil Recovery. With only about 15% of our oil being recoverable by conventional means, there is a very good reason to be promoting the development of unconventional means to recover oil. There is some very good work being done in the southeast part of the province in flooding oil wells with carbon dioxide. Not only does this work for enhancing oil recovery, it also may provide a part of the solution to a very large problem thrust on us by the Kyoto Accord.

Hopefully some day we will have the wherewithal and fortitude to go after the vast amounts of tar sands that lay under the ground in the northwest part of the province. The biggest problem with this resource is that the overburden is much thicker on the Saskatchewan side than on the Alberta side and is therefore much harder to get out of the ground.

As successful as our uranium mining industry is right now, there is much more that can be done. The regulatory burden for this industry is huge, mostly on the federal side, but provincially as well. Efforts are being made to improve this situation but changing the regulations seems at least as difficult as getting uranium projects approved. Royalties for uranium are very high in Saskatchewan as well. These are huge problems for one of our largest industries. Grades of uranium that are much lower than we have in Saskatchewan are attracting our mining companies because of the much more reasonable regulations and royalties in other parts of the world.

There are opportunities on the horizon for value added processing in uranium for our province. Some new capacity will be required very soon in uranium enrichment and refinement, two downstream processes which get us to a value added factor of about twenty times the price of yellowcake. It also makes sense to me that we should pursue the idea of a spent fuel storage facility for our province. Is it reasonable for us to ship out the raw material and not be prepared to deal with the spent fuel? This in itself may prove to be a rich resource as new technologies will likely enable us to reuse this spent fuel in future generations of nuclear reactors.

The message is clear. In the areas we have provided tax and royalty relief, business investment has responded to the opportunities provided. Lowering taxes and royalties in oil and gas, potash, and manufacturing has produced significant growth in all of these sectors. Lowering taxes and royalties has broadened the tax base and has actually increased government revenues and employment.

The government is to be commended for these initiatives. However, much more needs to be done. If we are to grow our economy, our population, and our reputation as a place to do business, we need to continue to give business a reason to invest in Saskatchewan and provide our existing businesses all the reasons in the world to keep Saskatchewan as their main place of business, not just because our resources are rich but because they know that we value the part they play in our economy. Our province is rich in natural resources and human resources. This incredibly rich resource base should be a big part of making Saskatchewan a rich province.

Chamber Board Welcomes Two New Members

The Board of Directors of your Greater Saskatoon Chamber of Commerce recently appointed two new members.

John Hyshka, COO and Co-Founder of Phenomenome Discoveries joined the Board in March and Jill Sauter, Sales and Marketing Manager with Superior Cabinets, was appointed in April. Welcome to you both !

Dominion Bond Rating Service Upgrades the Rating of the Province of Saskatchewan

Dominion Bond Rating Service ("DBRS") recently upgraded the long-term rating of the Province of Saskatchewan ("Saskatchewan" or the "Province") to A (high) from "A". The trend is now Stable. The short-term rating is confirmed at R-1 (low), with a Stable trend.

The upgrade reflects the significant improvement in the Province's DBRS-adjusted debt-to-GDP ratio and interest burden despite economic difficulties in recent years. The debt-to-GDP ratio is expected to reach 30.1% in 2005-06, less than half the peak of 63.2% reached in 1992-93, and the fifth lowest in the country. The rating action is also supported by the Province's sound fiscal management, as highlighted by the solid cumulative budget surplus over the past five years and below average spending growth, which DBRS expects to continue, aided by the conservative three-year wage agreements reached in the past year with a significant portion of the government workforce.

In 2004-05, the Province posted a sizeable DBRS-adjusted surplus of Cdn\$607 million, which was much improved over the originally expected deficit, due to strong oil and gas revenues and higher-than-expected federal transfers as a result of the recent health care and Equalization agreements. DBRS notes that this helped the Province reduce debt by Cdn\$588 million to Cdn\$12.2 billion, or 30.7% of GDP.

The Province's 2005-06 budget points to a Cdn\$149 million DBRS-adjusted deficit, largely due to declining resource revenues and the fading impact of the prior year's Equalization boost. Total spending is projected to rise by a moderate 1.3%, with significant relief provided by the fading effects of one-time spending boosts in the prior year. However, agriculture spending assumes a reopening of the U.S. border to cattle, which poses a risk to spending if it does not occur. As well, ongoing public sector negotiations could pose additional risks to spending. Conservative revenue assumptions, especially for resource royalties, will help mitigate the expenditure risks. DBRS-adjusted debt is expected to hold steady at Cdn\$12.2 billion, while modest economic growth will drive the debt-to-GDP ratio down to 30.1% in 2005-06.

The Province's balanced budget legislation requires a balanced budget on a cumulative four-year basis, which provides some support for prudent fiscal management. The bal-

Provincial Government Focused on Wrong Issues

Saskatchewan lost 4,000 jobs in just one month while the provincial government continues to focus its energy on new and even more harmful labour legislation.

"Our Chamber wants to create a region full of career opportunities so that our young won't have to go elsewhere to build their families and careers." stated Kent Smith-Windsor, Executive Director of the Greater Saskatoon Chamber of Commerce

In the face of record high oil exploration and development, uranium exploration and development, and expanding potash development, Saskatchewan lost over one percent of its employee work force in just one month as the labour force shrank by over 6,000 in the same period. While year over year employment in Saskatchewan grew by 4,200, Saskatchewan lost 4,000 jobs from March 2005 to April 2005. Saskatchewan's April job losses occurred while all of Canada gained 29,000 jobs in the same period. Over the past five years Saskatchewan has lost 3,000 jobs while our province needed to create over 14,000 jobs per year or 70,000 jobs over five years to arrest Saskatchewan's youth exodus.

"This dismal job loss record in the face of the economic activity in our resource sector proves in stark fashion that the provincial government's high tax policies and oppressive labour legislative policies are harming Saskatchewan's job creation capacity," Smith-Windsor continued. *"The current policy mix of high taxes and unbalanced labour legislation is directly and materially responsible for pushing career seekers out of this province."*

The fact that the provincial government is pushing for even more oppressive labour legislation in the face of these job losses suggests a fundamental disconnect between economic development needs of Saskatchewan people and the dominant labour agenda of the Government of Saskatchewan.

The Greater Saskatoon Chamber of Commerce calls on the Government of Saskatchewan to stop pursuing even more harmful labour legislation, restore balance in the Department of Labour, and reduce business taxes in order that they can realign their policies with the youth retention agenda this province badly needs.

ance of the current fiscal plan points to moderate DBRS-adjusted deficits through 2007-08 and manageable debt increases. As a result, further reductions in the debt-to-GDP ratio are expected. However, DBRS expects that further improvements in the Province's credit profile will be slow due to intensifying spending pressures for health and infrastructure, as well as volatile resource revenues.

Source: DBRS Media Release, April 22, 2005



Food for Thought

by C.M. (Red) Williams

Cheap Food

Marvin Schauf, V.P. of the Canadian Federation of Agriculture, and member of APAS presented a view point on what should be considered in developing an agricultural policy for Canada. The heart of his talk, presented to the Saskatchewan Agrivision Annual Meeting, was the major negative impact on farm income in Canada by the US Farm Policy. The US farm income support means world commodity prices are depressed and consequentially we are suffering a progressive reduction of net farm income.

The so-called cheap food policy approach which is created by the nature of farm subsidy programs has a long and convoluted history. The European Community, through the CAP payments for production, was able to stimulate production until stockpiles were a burden and export subsidies from production by paying on an acreage basis to reduce over production and yet offer farmers incentives in order to maintain a vigorous industry and protect the countryside. The US Farm Bill on the other hand pays farmers the difference between the world price and a cost plus figure. The impact is to reduce the world commodity prices, but the reasoning by Congress is that the high cost of maintaining high production levels drives their domestic value-adding industries.

Canada is not entirely free of policies that lead to low grain prices, but we are so dependent on exporting unprocessed grains we inherit our 'cheap food policy' through low world prices. It is unlikely the WTO will force the EU and US to soon change their policies, so our main recourse is to increase farm gate returns by value-adding our exports.

Canadian Chamber Update

Government of Canada announces new airport rent policy

The federal government recently announced that it will adopt a new rent policy for federally-owned airports commencing in 2006. This new policy is expected to result in \$7.8 billion in rent relief for Canada's airport authorities over the course of their existing leases (over the next 50 plus years) and will address inequities in the system.

While the Canadian Chamber of Commerce is pleased that the government acknowledged the significant cost-burden of airport rent to the air industry and users, the Canadian Chamber is disappointed that the federal government did not offer immediate rent relief. Last week the government announced that it was able to find an additional \$4.6 billion to spend on new programs and yet this week it cannot provide immediate relief on airport rent.

Moreover, the federal government is still expected to collect \$5.1 billion in rent by 2020. It should be noted that at the time when the federal government began to divest airports, the federal government was spending approximately \$150 million a year managing the airports and facing billions of dollars in renovation expenses. To date the federal government has collected approximately \$1.8 billion dollars in airport rents, while reinvesting very little back into the airport system.

To view the full Transport Canada announcement visit: <http://www.tc.gc.ca/mediaroom/releases/nat/2005/05-h098e.htm>

Posting a Privacy Policy is not Enough

As a result of recent findings, the Privacy Commissioner last week reminded all businesses subject to PIPEDA that simply publishing a privacy policy is not enough; businesses must also ensure employees are knowledgeable about the policy, to enable them to act quickly when issues arise.

The Commissioner strongly urged all organizations subject to the Act to assess their policies and privacy management procedures, and to implement plans to address shortcomings.

What should businesses do?

The Canadian Chamber reminds members that PIPEDA makes businesses responsible for:

- establishing a privacy policy and communicating it to clients
- training staff on the new privacy policy
- amending business practices (such as ways of storing documents or who has access to documents) to be in line with the privacy policy
- personal information the business holds throughout the information lifecycle. This includes ensuring information is handled securely when disposing of it, or sharing it with any affiliates/partner firms.

In addition, good privacy practice means good record keeping and, from time to time audits. It is recommended that firms review their privacy policy once a year to ensure it is both workable and providing the right level of protection for their customers.

Greater Saskatoon Chamber of Commerce - Board of Directors



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Brian Chalmers
FirstSask
Mortgages



Ted Farr
Rawlco Radio

Junior Team Canada Economic Mission to Singapore and Malaysia

Thank you to the Saskatoon Chamber of Commerce for supporting me, a Saskatoon local, on the Junior Team Canada Economic Mission to Singapore and Malaysia Feb 24 to Mar 11, 2005. I had an amazing time representing the Canadian government, the province of Saskatchewan, and local sponsors such as the University of Saskatchewan, Quality Assured Seeds, and the Greater Saskatoon Chamber of Commerce. I met with the Canadian High Commissioner of Singapore and of Malaysia and with import/export organizations and companies. For two weeks my life was meetings, meetings, meetings, report writing, taxi transportation, coffee and appetizers for breakfast/lunch/supper, sleeping in my business suit, and receptions and tours for entertainment. Our team report composed during this time has already been submitted to the Department of Foreign Affairs and International Trade to be published.

Junior Team Canada provided an excellent opportunity for me to use and expand my past learning experiences. After studying Bachelors of Commerce at University of Saskatchewan and Mahidol University in Thailand and then interning at Saskatchewan Trade and Export Partnership, this mission allowed me to apply my education face to face with Canadian and Asian business and industry leaders. I learned more about industry trends, import/export considerations, and the significance of personal communication and knowing who to talk to. As I worked with the Junior Team Canada team, I also learned more about how to achieve group energy and success that far exceeds any individual's capability. Junior Team Canada helped prepare me for studying Masters in Humanitarian Assistance this September and for my future career in the business of International Relief and Development. The mission provided valuable real-life experience in presentations, support raising, report writing, leading a team, navigating foreign cities, adapting to local culture, and networking. As a result of this mission, Canadian, Singaporean, and Malaysian leaders became more aware of trade possibilities, including opportunities for Saskatchewan, and I personally increased my confidence and ability as a global leader.

Thank you again to the Greater Saskatoon Chamber of Commerce and others in Saskatchewan who support my ambitions and Junior Team Canada's Economic Mission!

Jonelle Armstrong



Figuratively Speaking...

Compiled by John MacIntyre

- Year in which Canada became the largest exporter of oil to the U.S., replacing Saudia Arabia and Mexico, according to the New York Times: 2004
- Year in which China became the second largest consumer of oil in the world, replacing Japan: 2004
- Percentage of Albertans who feel that the Canadian economy will improve over the next year, according to Canadian Federation of Independent Business: 27.9
- Percentage of Saskatchewanites who feel the same way: 45.4
- Percentage of Albertans who feel it will stay the same: 60.2
- Percentage of respondents in Saskatchewan who feel the economy will stay the same over the next year: 46
- Percentage of Saskatchewanites who live in urban centers, according to Statistics Canada: 64.3
- Cost per interaction, per customer, using web self-service, according to a Garner/Avaya survey: .65 cents
- Cost using phone self-service: \$1.85
- Cost using e-mail: \$2.50
- Cost using phone chat: \$4.50
- Cost using web chat: \$7.50
- Percentage of men who admit to spending more money on clothes than their wives do, according to a survey by GQ Magazine: 15
- Percentage who would not wear makeup even if it guaranteed them a more fulfilling sex life: 92
- Percentage who said they would wear makeup if they knew it would yield a 25 percent salary increase: 14
- Percentage of Canadians who believe that it is easier for men to advance in the workplace than it is for women, according to a POLLARA survey: 55
- Percentage who think that such advancement is easier for women: 9
- Percentage who think it is equally easy for men and women to advance at work: 31

Greater Saskatoon Chamber of Commerce - Board of Directors



Alan J. Felix
Nu-Fab
Burton LP

no photo available



John Hyshka
Phenomenome
Discoveries

Pat McNeil
Royal LePage
Saskatoon
Real Estate



Rob Norris
U of S -
Office of
the Secretary



Douglas Osborn
MacPherson
Leslie
& Tyerman LLP



Jill Sauter
Superior Cabinets



Vlatka Tustonic
Saskatoon
Health Region



Cliff Wiegiers
Wiegiers Financial
& Insurance
Planning Services

Pet Food Manufacturer Locates in Saskatoon Region

The Saskatoon Regional Economic Development Authority (SREDA) Inc. is pleased to welcome Horizon Manufacturing Inc., a premium pet food manufacturer, to the Saskatoon region. Horizon will begin construction of a \$1.8 million manufacturing facility in Rosthern this month initially employing five to seven people.

“The location of Horizon’s manufacturing facility in the Saskatoon region provides a significant cost advantage as many primary ingredients can be sourced locally,” said Jason Skotheim, VP Operations. *“The location in Rosthern was chosen for its ease of access to a major highway and the enthusiastic support from the town.”*

Horizon, a Saskatchewan based, privately owned company, will manufacture specialty premium dog and cat food, treats and specific supplements. Construction of a 6,000 sq.ft. manufacturing facility will begin in April with production startup in September. Seven premium products will be manufactured by Horizon using only human grade ingredients. Horizon will be looking at further expansion opportunities in the future.

“I am pleased that Horizon has chosen the Saskatoon region for their first manufacturing facility,” said Ted Mitchell, Chief Executive Officer, SREDA. *“This further confirms that Saskatoon is a highly attractive and cost competitive location to do business. SREDA is delighted to have Horizon locate in the region and we look forward to working with them as they grow in our community.”*

Source: SREDA Media Release, April 13, 2005

New Vice President for Wardrop’s Mining and Minerals Group

Brent Thompson, P.Eng., President of Wardrop Engineering Inc., is pleased to announce that D.J. (Doug) Kramble, P.Eng., has been appointed vice president of the company’s Mining and Minerals Group. In making the announcement, Mr. Thompson said, *“Doug’s wealth of knowledge and experience has contributed significantly to Wardrop’s many successes. These attributes reinforced our decision that he has the ability to enhance service our clients and drive our Mining and Minerals Division.”*

Mr. Kramble joined the Wardrop team in 1984 as a structural design engineer and has accepted positions of greater responsibility over the years. He was appointed a principal of the company in 1995, and general manager of the Saskatoon operations in 1998. For the past 3 years he has also served as assistant vice president of Wardrop’s Mining and Minerals Group. His accomplishments have played an important role in the growth of the company and the expansion of its mining work. Mr. Kramble has successfully expanded the Saskatoon operations from a staff of 20 to 110 over the past few years and recently relocated the offices to new and larger quarters.

He has broadened Wardrop’s technical talent and project management depth, and has strengthened the company’s ability to build teams that deliver innovative solutions for larger and more challenging assignments. In his new capacity, he will hold responsibility for Wardrop’s mining industry clients and the company’s work throughout the mining life cycle, including explorations, mine development production, and mine closure.

Wardrop is an ISO registered international consulting firm providing integrated engineering, environmental, I.T., and business solutions, through its operations in North America and overseas. The company has been recognized as one of the Top 100 Employers in Canada for four consecutive years, and is celebrating its 50th anniversary this year.

Chlorine Institute Honours ERCO Worldwide, Saskatoon

The Chlorine Institute recently announced that the Saskatoon operation of **ERCO Worldwide**, A Division of Superior Plus, Inc. has earned two prestigious awards: **The Chlorine Institute Honor Award for 2004** - Earned by the chloralkali facility with the lowest recordable incident rate (as defined by OSHA) for the year. **The Chlorine Institute Environmental Achievement Award** - For no reportable release of the Institute’s Mission Chemicals for the 5 year period ending December 31, 2004. This demonstrates ERCO Worldwide’s continued commitment to the ethic of Responsible Care and to the values of prevention, preparedness and protection. ERCO Worldwide at Saskatoon is in the business of providing and utilizing clean environmental technology. **CONGRATULATIONS!**

Greater Saskatoon Chamber of Commerce - Committee Chairs



Aboriginal Opportunities
Alan J. Felix
Nu-Fab
Burton LP



Agribusiness Development
Ben Voss
BDI - Ben Don
Innova-



Celebrate Success
Cliff Wiegiers
Wiegiers Financial
& Insurance



Celebrate Success
Arlene Wiks
CIBC



Chamber Champions
To be announced



Future Opportunities
Marion Ghiglione
Handy Special
Events



Future Opportunities
Michael Gorniak
Thomson Jaspak
& Associates



Government Affairs
J. Blair Knippel
Deloitte &
Touche LLP

NRC and Dow Agrosciences Sign \$10 Million Strategic Alliance in Plant Biotechnology

The National Research Council Plant Biotechnology Institute (NRC-PBI) and Dow AgroSciences Canada Inc. (DASCI) have signed a five-year strategic alliance. This research agreement, with contributions by the parties valued at \$10 million over five years, builds on a previous five-year \$10 million agreement in the area of canola, demonstrating a commitment of \$20 million over 10 years to NRC-PBI research.

The research goals of the strategic alliance include diversification of oilseed crops to produce new oil profiles for industry and health, as well as improved canola meal for application in the animal feed industry. The agreement also includes research into the development of plant lines that produce valuable proteins such as vaccines.

In 1999, NRC and DASCI signed a five-year agreement for research into canola. This prior collaboration led to significant discoveries, including the development of canola plants which produce higher levels of oil and canola meal with reduced levels of anti-nutritional factors.

"Dow AgroSciences Canada's continued commitment to NRC plant biotechnology research demonstrates the value of our partnership," said NRC President Pierre Coulombe. *"We will be building upon our previous success to help give Canada a competitive edge in today's global economy."*

"This renewed commitment from Dow AgroSciences Canada to the activities of NRC-PBI reflects our continued belief in the talent and world class research that has been a hallmark of NRC-PBI's history in western Canada" said Dow AgroSciences Canada's President and CEO Rick Smith. *"Together our organizations have a focused commitment to redefining the role of canola, both as a key agronomic crop grown in Canada and as a major economic contributor to the health of our agricultural export marketplace. If we assume the next five years will be as successful as the last five have been, the future for canola is exciting indeed."*

"NRC looks forward to continuing our relationship with Dow AgroSciences Canada. The NRC-PBI and Dow AgroSciences partnership has already led to important advances in canola research that we hope to transform into commercial realities and new products for Canadians," said Dr. Kutty Kartha, Director General of the NRC Plant Biotechnology Institute.

Greater Saskatoon Chamber of Commerce Online Auction

The Greater Saskatoon Chamber of Commerce takes great pride in hosting various meetings and events in our office, and offering our Boardroom facilities for our members to utilize. However, since the move to our current location in September of 1993, we have not done any renovations to the office, nor have we upgraded furniture in our boardroom or front reception area. In all, we estimate that it will require over \$30,000 to complete the required upgrades, and that is why we are asking for your support.

The time has come to make those much needed changes. These are the upgrades we are in desperate need of:

- upgrade our reception area with a more functional work station for our receptionist
- upgrade the furniture in our front reception area
- upgrade our front lobby display
- replace our current boardroom table with a more functional modular style boardroom table
- install audio and video equipment in the boardroom for Power Point presentations and conference call capabilities
- replace the flooring throughout the Chamber office
- give the interior a fresh coat of paint

Times being what they are, we recognize that our members are constantly being solicited for cash donations to many worthwhile causes around the city. That is why we are taking a different approach. We are asking the Greater Saskatoon business community to donate product or services that we can sell via an on-line auction web site. A Saskatoon region business who might not carry fiscal inventory may wish to purchase an item we can post to the auction website. New product, old product, used product, we'll take it all. It will have value to someone out there, and all donations, big or small, will be greatly appreciated.

A local web development company has designed an "ebay" style website for the Chamber for a fraction of its cost, giving us the ability to go ahead with our auction project. This is a means of providing good value for our members, providing product exposure for our contributors, and driving traffic to their place of business.

If you are able to donate a product or service to the Greater Saskatoon Chamber of Commerce Renovations On-Line Auction, please call Jim Zaiachkowski or Derek Crang at 244-2151.

Each donating business will be given an opportunity to run a FREE banner ad on the on-line auction site. We thank you for your continued support.

www.saskatoonchamberauction.com

Greater Saskatoon Chamber of Commerce - Committee Chairs



Government Affairs
Coni Evans
Saskatoon City Hospital Foundation



Health Opportunities
Dave Dutchak
MD Ambulance



Health Opportunities
Vlatka Tustonic
Saskatoon Health Region



Knowledge Industry
Ted Farr
Rawlco Radio



Knowledge Industry
Asit Sarkar
U of S - College of Commerce

"Chamber on Business" Luncheons

Al Mulhall

Director of Markets Research,
Potash Corp of Sask Inc.

"Potash - Past, Present & Future"
Wednesday, June 1st, 2005
Delta Bessborough

Geoff Cramer

Futures for Kids, North Carolina
"Keep our Kids in Saskatchewan:
linking the hopes of our youth
and the workforce needs
of our communities"

Monday, June 6th, 2005
Travelodge Hotel

Luncheon proceeds to the Futures for Kids
Canadian Pilot Program in Saskatoon

Public Lecture

Ann Dowsett-Johnston

Canadian Post Secondary Education Expert

"The Key to Prosperity:
Why Canada's Universities
Are the Engines of Growth"

Tuesday, May 31st, 2005
10:30 am

Georgia Goodspeed Theatre
College of Commerce, U of S

**Building the Best Business
Climate in Canada,
Thereby Creating a City of
Opportunity.**



BREAK FOR SUCCESS

Networking Breakfast

Wednesday, May 25th, 2005
7:15 - 9:00 am
Willows Golf & Country Club

Build your business and
networking opportunities

To register, phone the
Chamber Office at 244-2151
(Pre-registering is recommended)

New Benefit for Chamber Members Announced

Using SaskatoonJobShop.ca is an
easy, efficient, and cost effective way
to recruit new employees locally. Your
help wanted ad is posted on the
website for maximum exposure.

As a member of the Greater Saska-
toon Chamber of Commerce, you are
eligible for valuable discounts on this
exciting service. Please quote Track-
ing Code # SKCHAMBER when you
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... help others connect with us
Tell your business associates about the
work of the Chamber of Commerce.

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Jim Zaiachkowski
Project Director

Phone: (306) 664-0713

E-mail: jzach@eboardoftrade.com
OR

Derek Crang

Director of Investor Relations

Phone: (306) 664-0702

E-mail: dcrang@eboardoftrade.com

PRESIDENT'S GOLF CLASSIC

Wednesday,
June 8th, 2005

Dakota Dunes Golf Links

Shot Gun Start: 1:00 pm
BBQ: 6:30 pm

Sponsor a Hole, Sponsor a
Prize, or Golf a Round

For more
information call:
(306) 244-2151

Business Showcase 2005

October 5th and 6th, 2005
Centennial Auditorium

*Saskatoon's Only Business
to Business Exposition*

To reserve your booth space call:

Jim Zaiachkowski

@ 664-0713

or

Derek Crang

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