

# BUSINESS VIEW

Saskatoon and District Chamber of Commerce

## AWARDS FINALISTS ANNOUNCED

Finalists were announced recently for the various awards to be presented at the Celebrate Success! Gala, May 14<sup>th</sup> at the Centennial Auditorium. Laura Small, Celebrate Success! Chair, made the announcements.

The finalists for the *Saskatoon Achievement in Business Excellence (SABEX) Awards* are:

### New Business Venture

*Sponsored by: Innovation Place*

- Norampac – Saskatoon Division
- Wellington West Capital
- Days Inn - Saskatoon

### Innovation

*Sponsored by: PricewaterhouseCoopers LLP*

- Digital Environmental
- Inroad Solutions Inc.

### Marketing

*Sponsored by: SaskTel*

- Philom Bios Inc.
- Suncan Industries Ltd.

### Exports

*Sponsored by: Hitachi Canadian Industries*

- Nu Fab Building Products Ltd.
- Superior Millwork Ltd.

### Customer Service

*Sponsored by: CIBC*

- Container Port of Saskatchewan Corp.
- Ghost Transportation Services
- Trimension Consulting Group Inc.

### Community Involvement

*Sponsored by: Saskatchewan Indian*

- Gaming Authority
- CTV Television
- Saskatoon Credit Union

### Growth & Expansion

*Sponsored by: Aspen Developments*

- First Nations Bank
- Mega Group Inc.
- Philom Bios Inc.

### Strategic Alliance

*Sponsored by: The Saskatoon Foundation*

- Saskatoon City Hospital Foundation and Western Development Museum
- Jubilee Residences and Market Mall
- Children's Health Foundation and Yanke Group of Companies

### Business of the Year

*Sponsored by: Bank of Montreal*

- Inroad Solutions Inc.
- Philom Bios Inc.
- Superior Millwork Ltd.

### Athena® Award

*Sponsored by: Business & Professional Women - Saskatoon*

- Christine Malone
- Lynne Pearson

### Award of Innovation

*Sponsored by: Innovation Place & University of Saskatchewan Technologies*

- Dr. Jeremy Lee & Dr. Palok Aich Metal Containing Nucleic Acids (M-DNA)
- Dr. Larry Fowke & Dr. Stephen Attree Somatic Embryogenesis (SE)
- Dr. Jeff Schoenau Ion Exchange Membranes (Plant Root Simulator)

### Hall of Fame 2002 recipient

*Sponsored by: Royal Bank of Canada*

- Howard Stensrud

The Celebrate Success! Gala is co-presented by the Saskatoon and District Chamber of Commerce, and Women Entrepreneurs of Saskatchewan Inc.

*For more information, please call (306) 244-2151*

**MAY 2002**

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**A VIEW FROM OUR  
PRESIDENT**  
*Dave Dutchak*



Ladies and Gentleman it's been an honor serving the Chamber for the past 6 years. I have seen a lot of developments and changes during this time. I give those who paved the way extreme credit for their insight and dedication for the creation of our foundation. The past Presidents, Boards and administrative teams worked hard for our community. This last year your Board and administration continued this journey by working on a 3 year Strategic Plan that will guide our Chamber and help work on a shared vision for Saskatoon and District. Once again our Mission is to create the best business climate in Canada and our Vision is to thereby create a City of Opportunity. I believe that if we stay on this course your Chamber will be successful and we will have a great community to live in. Cliff Wright once stated that we could double our population by the year 2020 if we do things right. When we accomplish this we will have the resources to do the things that we want as a result of having a sustainable tax base for these goals and priorities. When coupled with a culture of Private / Public Partnerships, we can become World Class in so many areas. However, there can be no room for Public / Private Competition, as this would totally impede our quest for the achievement of our Mission and Vision.

Partnerships, Vision, Courage, Brand, Will are all ingredients of success for a community. I believe that this community has the capacity to achieve this, and when all of these line up in proper order and our overall community identifies a common vision, it would not be hard to create the outcome of which Mr. Wright once referred. We have to see the world as our place of doing business and help each other get there. When someone finds this way we must think of whom else could do the same. A couple of examples of companies that we toured recently are Mitchell's Foods - who is doing world class work in their field, as well as Standard Machine - who just opened their new plant and are ready to expand their global opportunities. Working together will make us stronger and will demonstrate signs to the outside world that Saskatoon and District is a great place to do business and we are on our way to creating of a city of opportunity.

You will see some changes over the next 8 months that will help position your Chamber for a healthy future. Lester Lafond is your incoming President of the Saskatoon and District Chamber of Commerce. This year will see a change from a May to April electoral term to a January to December term. This will start with Lester as President from this May to December. Your Chamber will have a President's Ball that will involve a state of the city address by your President and announcing your new President for the following year. These are all changes that will help us work towards our Mission and Vision. Your Chamber has the will and courage to make the changes that will be necessary to create a new direction for our community.

One of my goals was to be part of identifying a Strategic Direction for the Chamber and our City, one that would work

**REMEDIES FOR CANADA'S  
AGRICULTURAL HEART**

**Food for Thought -  
Youthful Optimism**

by C.M. (Red) Williams, PAg

One can tell a rural community that is growing by the ratio of young to old families. I witnessed this fact once again when I attended the opening of yet another Leroy Agri Pork Cooperative Ltd. / Stomp Farms pig production barn. I can assure you that I attend lots of meetings where the grey-heads outnumber the rest by two to one. But in Leroy, in a crowd of perhaps 450 the only grey-heads were the sprinkling of obvious grandparents.

The answer is that this community is building. The farms have been turned over to sons and daughters in an orderly progression and there are opportunities to ensure a steady income. This crowd was vibrant with wives and husbands and scores of small children. The mood was upbeat and the noise level was typical of youthful vigor.

Communities that have switched from decline to active growth have done it because the individuals and community groups have looked for viable opportunities and have made "change" their watchword. Grains and oilseed acreage will probably not drop below 45% because that is the basis for a strong livestock industry. The solution to the low returns from this sector is, however, that these producers need to have an investment interest in the added value industries built on their commodity production.



C.M. (Red) Williams

Though not all, but most communities will find that the drivers of their future success will be around developments in the hog, beef cattle and pulse industries. Others may find it in tourism, specialty crops, or more novel endeavours. The secret will be holding or attracting back young people with "fire in their bellies".

towards a shared Vision, one that would help to create a City of opportunity. I think when you have a good look at our Strategic Plan you will see that we have great opportunities and a bright future - in fact one that will help Saskatoon Shine. Once again I want to thank the past and current Board of Directors, past Presidents, Kent Smith-Windsor and his very dedicated team that I have been very impressed with in regards to their commitment towards our Mission. Thank you to the members that supported me on this journey, I have learned a lot, and appreciate being prepared for the opportunities that lay ahead for me! All the best, God Bless and Thank You.

**INTERACTIVE TRACKING SYSTEMS  
AND NON-ELEPHANT  
ENCRYPTION SYSTEMS "PLUG IN"  
TO TRLABS NETWORK**

Two prairie companies plan to use the *TRLabs* collaborative network to nurture a competitive edge in the information and communications technology (ICT) sector. Interactive Tracking Systems (Itracks) and NON-ELEPHANT Encryption Systems (NE2) join 36 other small and medium-sized enterprises (SME's) across western Canada partnered with *TRLabs* to accelerate the development of innovative technology and acquire skilled graduate students produced by *TRLabs*.

Itracks, based in Saskatoon, is a leading provider of Internet market research software and data collection services for the market research industry. The company works with many of the world's largest market research companies, powering their online quantitative and qualitative research. Itracks joins *TRLabs* to advance their product and service offerings by leveraging *TRLabs* expertise and the *TRLabs* partner network.

Tim McNeil, Executive VP, Information Systems for Itracks, says that the new relationship with *TRLabs* is central to Itracks' product development strategy. *"Itracks' leading-edge technologies are a result of constant innovation. Market demands for Internet-based collaborative tools are growing rapidly and so too are demands for ground-breaking technology. Our goal is to deliver more realistic and richer online market research solutions."*

NE2, based in Calgary, researches and develops advanced and secure cryptosystems, providing the ability for any application developer to deliver a transparent and totally secure encryption system. NE2 joins *TRLabs* to further research in encryption and security and contribute to the provision of next-generation products and services. *"We are confident that collaboration with TR Labs researchers will contribute the know-how needed to successfully adapt our security protocols to wireless communications, giving NE2 the leading edge as a provider of innovative solutions for wireless networks"*

*security problems,"* says Dr. Mario Forcinito, NE2 Technical Director.

*TRLabs Enterprise Associates Program Manager Vlatka Tustonic says that building new collaborative relationships has mutual benefit for TR Labs and sponsors in a highly competitive ICT industry. "TRLabs is a 'community of exchange', where industry-led identification of market opportunities provides a challenging environment for university professors, graduate students, and researchers who work to develop relevant, innovative solutions to be utilized by industrial partners. Good ideas, bright minds, and new technology are key tools needed to gain competitive advantage in ICT, a growing sector of the economy where innovation is essential for success. Itracks and NE2 have leading-edge reputations that will enhance the TR Labs research and human resource development program. At the same time, both companies will be able to access the brain power and technology needed to accelerate their own growth."*

**MEMBERS IN THE NEWS ...**

**Saskatoon Boiler Mfg. Co. Ltd.** has received an order for fifteen (15) boilers to go to Russia. These boilers will be used on oil drilling rigs in Russia and is a duplicate of the order shipped to Russia approximately 5 years ago. These boilers are specifically outfitted for oil drilling and service rigs and have found wide acceptance in this industry. This order represents 1-2 months production for the Saskatoon factory.

*Serving Saskatchewan Natural Gas Consumers Since 1987*



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2366 Avenue C North  
Saskatoon, Sask. S7L 5X5

Phone (306) 934-2411  
Fax (306) 934-2440  
Email: [ceg.energy@sk.sympatico.ca](mailto:ceg.energy@sk.sympatico.ca)

**Saskatoon and District Chamber of Commerce - Board of Directors (at May 5, 2002)**

**President**



Dave Dutchak  
M.D. Ambulance

**1st Vice-President**



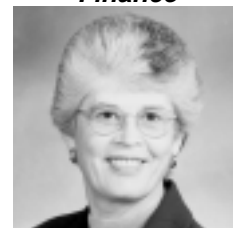
Lester Lafond  
Lafond Financial Inc.

**2nd Vice-President**



Laura Small  
Women Entrepreneurs  
of Saskatchewan

**Finance**



Myrna Berwick  
Hergott Duval Stack  
& Partners

**Past President**



Patrick Pitka  
Hitachi Canadian  
Industries Ltd.

**WORK STUDY PROGRAM OFFERS  
STUDENTS & EMPLOYERS  
GREAT BENEFITS**

The Life Skills Work Study (LSWS) Program is an Alternative Education Program at the secondary level designed for students who experience difficulty with the academic demands of a regular program. The focus is on functional academic skills, work experience and life skills that promote independence.

Working in the community helps the students to develop a positive feeling of self worth and develop socially appropriate behaviours. The experiences help the students to realize his/her maximum potential, develop decision-making skills, develop good working skills, and become an active and responsible community member.

Through work experiences, students develop the knowledge related to the world of work. The placements help them develop appropriate work habits and ethics in preparation for possible employment. Employers assist in teaching job specific skills and the appropriate use of technology through day-to-day training. The work placements become a practical instruction to the skills of working in the real world using community-based components.

The goals of the LSWS program are twofold:

- For students to acquire the life skills necessary to lead as successful and independent adult life as possible.
- For students to gain job related experience and acquire the necessary skills to maximize future employment opportunities.

Through the program, students gain valuable practical experiences when they are involved in the community worksites. Employers who participate in the program provide a great opportunity for the students, and benefit from their enthusiasm and efforts throughout the placement.

For more information, please contact the Life Skills Work Study Program at 683-7886.

**BALANCING WORK AND  
FAMILY/LIFE IN SMALL AND  
MEDIUM SIZED BUSINESS**

Jane Boyd, a recognized leader in the growing work and family/life field visited Saskatchewan to make presentations to business leaders in Saskatoon, Yorkton and Regina, April 9<sup>th</sup> & 10<sup>th</sup>. In Saskatoon, a lunch presentation entitled “**Family Friendly Workplaces: Examples that make Economic Sense**” was held April 9<sup>th</sup> at the Sheraton Cavalier.

Ms. Boyd’s presentations emphasized that how seriously employers considered alternative work arrangements may be an indication of the extent to which they valued their employees and their personal needs. For example, VanCity Credit Union in Vancouver not only has an extensive work place policy regarding work and family/life balance for its employees, but does regular audits to assess the effectiveness of this policy and whether there is actual implementation occurring (a piece that many organizations overlook). Changing the written policy may not change the work place culture towards alternative work arrangements. Employees may think that if they adopt some of the flexible arrangements that their career aspirations will be negatively effected. Ms. Boyd stated that companies do not have to commit to a costly venture, like an on-site day care. There are many less expensive accommodations for their staff that may make a huge impact. She cited the young mother that was allowed to leave work 15 minutes early to pick up her daughter at school. The employee was much more productive on the job because she was no longer worried about the safety of her child. The 15 minutes made all the difference.

Gerald MacLeod, General Manager of CFQC-TV (retired) and Chair of the April 9<sup>th</sup> luncheon in Saskatoon, said, “Hearing about businesses that are making changes in order to be more productive and better meet the needs of their employees really interests me — it’s a chance to show creative leadership.”

The Balancing Work and Family Alliance (BWFA) of Saskatoon sponsored Ms. Boyd’s tour. It is part of a project to support and enhance efforts by small and medium sized business and other local organizations that are interested in responding to the work and family/life balance of their employees.

**For further information please contact Guy Richards at the Work and Family Unit, phone number: (306) 933 - 8153 or by email at: grichards@lab.gov.sk.ca.**

**Saskatoon and District Chamber of Commerce - Board of Directors (at May 5, 2002)**

*Executive*

*Executive*



Dan Anderson  
MacPherson Leslie  
& Tyerman



Al Scholz, PAg  
Excel  
Telecommunications



Jack Brodsky  
Saskatoon Blades  
Hockey Club



Ted Farr  
Rawlco  
Communications



Doug Finnie  
Canadian  
Western Bank



Ron B. Kocsis

### *Why are Health Benefit Premiums Rising?*

Group health insurance benefits must be the most closely scrutinized coverages in the country today. Employees rate them highly, while employers struggle to find affordable alternatives so they can keep a plan in place. Why is so much of the pressure on benefit plan costs focused in this one area? Here are three reasons.

First, we're using more prescription drugs. As the annual average number of prescriptions per Canadian goes up, so do claims to benefit plans. Some of this growth is driven by people looking to improve the quality of life – not necessarily treating conditions traditionally considered illnesses.

Even in Canada, we have increasing exposure to direct-to-consumer advertising. American pharmaceutical companies are expected to pay \$4 billion this year for commercials which target patients. That compares to an auto industry expenditure of just \$3 billion. As a result, more and more patients go to their doctors to ask for a product they've heard of on TV.

Second, the cost of existing drugs is rising. Couple that with the third factor, the introduction of new and typically more expensive drugs, and you have inflation that far outstrips overall increases in the goods we buy. Sadly, the majority of the pharmaceutical products introduced aren't new in any medicinal sense of the word: they're simply reformatting of existing medications, such as changing a pill to a capsule.

The Chambers Plan has tools to help small businesses manage their way through this challenging area. With the proper plan design and employee participation in your program, you can continue to offer these valuable benefits under a plan you company can afford.

Benefit Facts presents topical information to help you manage your employee benefits. Brought to you by your Chamber of Commerce Group Insurance Plan® agent, representing Canada's largest group plan for small business.

**For more information contact:**  
Mike Lothian @ Wiegiers Financial  
Phone: (306) 244-0949

## CHAMBER ANNOUNCES NEW BOARD OF DIRECTORS

*- team committed to building the best business climate*

The Saskatoon and District Chamber of Commerce today announced the 2002 Board of Directors. Dave Dutchak, the Chamber's outgoing President, made the announcement at the 95<sup>th</sup> Annual General Meeting held at the Willows Golf and Country Club.

The Board of Directors includes:

**President**

Lester Lafond, *Lafond Financial Inc.*

**Vice President**

Dan Anderson, *MacPherson Leslie & Tyerman*

**Vice President - Finance**

Laura Small, *Women Entrepreneurs of Saskatchewan Inc.*

**Past President**

Dave Dutchak, *MD Ambulance*

**Directors at Large:**

Jack Brodsky, *Saskatoon Blades Hockey Club Ltd.*

Coni Evans, *Radisson Hotel*

Ted Farr, *Rawlco Communications*

Blair Knippel, *Deloitte & Touche*

Ron Kocsis

Ken McDonough, *Interim Executive Services*

Asit Sarkar, *University of Saskatchewan International*

Al Scholz, *Excel Telecommunications (Canada) Inc.*

Vlatka Tustonic, *TRLabs*

Cliff Wiegiers, *Wiegiers Financial*

Arlene Wiks, *CIBC*

Ken Wood, *Saskatchewan Place*

The new Board was sworn in at the Annual General Meeting and will be in place for the remainder of 2002, after which the Chamber will move to a January to December electoral term, in line with its financial year. Dan Anderson will assume the President's position in early 2003.

### Saskatoon and District Chamber of Commerce - Board of Directors (at May 5, 2002)



Ken McDonough  
Interim Executive  
Services



Alison Renny  
U of S - College  
of Commerce



Asit Sarkar  
U of S -  
International



Brian Taylor  
Deloitte & Touche



Arlene Wiks  
CIBC



Ken Wood  
Saskatchewan  
Place



***Aboriginal Opportunities ...***

**Chair: Lester Lafond, Lafond Financial**

The Committee has recently agreed to work more closely with the Saskatoon Regional Economic Development Authority, combining Aboriginal committees and their efforts. Committee energy is currently focusing on promotion of the Saskatoon Aboriginal Employment and Business Opportunities (SAEBO) Partnership, and its new website: [www.aboriginaljobs.com](http://www.aboriginaljobs.com).

***Agribusiness Development ...***

**Chair: Joanne Thompson, Deloitte & Touche**

The Committee recently heard from Lionel LaBelle, chair of the Saskatchewan Agrivision Corp. Hibernia Strategy Task Force, who provided an overview of the ethanol industry. The Task Force is presenting 'The Real World of Ethanol' conference to be held January 30, 2002 at the Saskatoon Inn.

***Business Education ...***

**Chair: Asit Sarkar, U of S International**

The Committee is currently undergoing a transformation, and will now be known as the Knowledge Industry Committee. The new mandate will be to work towards the promotion and sustainability of Saskatoon as a centre of excellence in delivering a diverse and innovative set of learning programs with full participation of public and private sector organizations.

***Celebrate Success ...***

**Chair: Laura Small, Women Entrepreneurs of Saskatchewan Inc.**

The Committee is currently focusing its efforts on planning the SABEX gala event for May 14, 2002 at the Centennial Auditorium. Nominations are now being

accepted for SABEX Awards in a variety of categories, as well as the Athena® Award.

***Future Opportunities ...***

**Chair: Ken Wood, Saskatchewan Place**

The Committee is planning to continue its corporate visitation program, going out into the business community to listen to their issues, concerns, as well as 'thanking them for doing business in Saskatoon.' The Committee is also looking at unveiling a few new initiatives – details to follow.

***Government Affairs ...***

**Co-Chairs: Brian Taylor, Deloitte & Touche LLP**

**Ken McDonough, Interim Executive Services**

The Committee will meet later this month to go over the Chamber's new strategic plan and look for areas where the committee can contribute. A number of projects are currently being considered by the committee for their attention.

***Health Opportunities ...***

**Chair: Dave Dutchak, M.D. Ambulance**

The Committee is busily making plans for next fall's 3<sup>rd</sup> Annual 2020 Health Vision Conference to follow on the success of last November's event. The group is planning to lead a group of local business people to Rochester, MN in May to see first hand the merits of models such as the Mayo Clinic and Medical Alley.

***Transportation ...***

**Chair: David Spearin, Logistics Marketing Services**

The Committee is committed to studying transportation issues facing Saskatoon and district businesses.

**Saskatoon and District Chamber of Commerce - Committee Chairs**

**Aboriginal Opportunities**



Lester Lafond  
Lafond Financial

**Agribusiness Development**



Joanne Thompson  
Deloitte & Touche

**Business Education**



Asit Sarkar  
U of S-  
International

**Celebrating Success**



Laura Small  
Women  
Entrepreneurs

**Future Opportunities**



Ken Wood  
Saskatchewan  
Place

**Government Affairs**



Co-Chair  
Ken McDonough  
Interim Executive  
Services

**Health Opportunities**



Dave Dutchak  
MD Ambulance

**Transportation**



David Spearin  
Logistics  
Marketing Serv.

**"Chamber on Business" Luncheons****Jason Clemens***The Fraser Institute*Tuesday, May 28<sup>th</sup>, 2002

Park Town Hotel

**"Capturing Opportunities and Creating Wealth  
through Market-based Solutions"**

Jason will discuss details of their study, Saskatchewan Prosperity: Taking the Next Steps, a critical analysis of the economic performance of Saskatchewan over the last two decades.

**"THINK DIFFERENTLY SERIES"****BUSINESS AFTER HOURS*****They're at the Post ... They're off!******Join us at Marquis Downs*****Friday, May 24<sup>th</sup>, 2002**

5:00 - 9:00 pm

***Sponsored by Labatt's Brewery***

for more information call Tanya Cross at 664-0713

**E-Newsletter**

As many of you will have noticed, **Business View** is now distributed electronically. If you are not receiving **Business View** by e-mail and would like to please e-mail [tlawrence@eboardoftrade.com](mailto:tlawrence@eboardoftrade.com) with your e-mail address. **Business View** will be printed and distributed 3 times per year.

**PRESIDENT'S**Tuesday, June 25<sup>th</sup>, 2002

The Saskatoon Golf &amp; Country Club

The West Course

Shot Gun Start: 1:00 pm

Sponsor a Hole  
Sponsor a Prize  
or Golf a Round

For more information call (306) 244-2151

**BUSINESS EXPO 2002****OCTOBER 8<sup>th</sup> & 9<sup>th</sup>, 2002****SASKATCHEWAN PLACE****Title Sponsor: SaskTel****Show Hours:****Tuesday • 11:00 am - 7:00 pm****Wednesday • 11:00 am - 7:00 pm****\* SASKATCHEWAN'S PREMIER BUSINESS SHOW \*****ADDED VALUE ...**

- *Business Expo 2002 is moving to a new location, date and showtime. Business Expo 2002 will be held October 8th and 9th from 11 am - 7 pm at SASKATCHEWAN PLACE.*
- *We will once again be featuring "Speakers Corner" with some of the topics including E-mail Marketing, Trade Finance - Import/Export, Commercial Lending - Operating/Term Loans and lending to the Agriculture Industry to mention a few. We will also be featuring two luncheons during Business Expo 2002 (speakers tba).*
- *In place of the President's Reception we will feature a "Wine and Cheese" including hot hor's d'oeuvres sponsored in part by the Saskatchewan Food Processors Association. The "Wine & Cheese" will take place Tuesday and Wednesday from 3-7 pm.*
- *The Business Expo 2002 Showguide will be produced and distributed by the Star Phoenix. The Showguide will be distributed to 80,000 households and provides you an excellent opportunity to highlight your business, products and tradeshow special(s).*

**FEATURING ...**

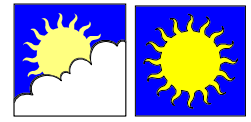
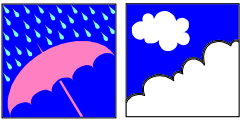
- **Show Catalogue** distributed to all Chamber Members and Attendees
- A complete registration list of all Show Attendees is available to "EXHIBITORS ONLY" on data base or print out.
- All exhibitors receive unlimited passes to promote their booth to both existing and potential customers.
- An extensive multimedia advertising and promotion campaign to ensure your potential customers will be at the show.
- 50,000 complimentary passes will be distributed throughout Saskatchewan ... to the Decision Makers you want to meet.

For more information contact:

**Dennis Neudorf**, Phone: (306) 664-0702E-mail: [dneudorf@eboardoftrade.com](mailto:dneudorf@eboardoftrade.com)

or

**Tanya Cross**, Phone: (306) 664-0713E-mail: [tcross@eboardoftrade.com](mailto:tcross@eboardoftrade.com)



## ENERGY WATCH

### SOURCE OF ENERGY EXPORTS

Energy Exports from Canada

Fuel Type	Energy (MW.h)	Revenue (CAN\$)
Canadian Coal	24,213	\$ 762,735
Hydraulic	1,759,352	68,275,025
Imported Coal	187,387	6,516,942
Imported Oil	119,946	7,146,967
Natural Gas	26,731	1,088,283
Other	517,115	20,600,815
<b>Total</b>	<b>2,634,729</b>	<b>\$104,390,767</b>

Source: National Energy Board, Feb 2002

### GLOBAL TRENDS

Global trends in energy use, 1990-2000

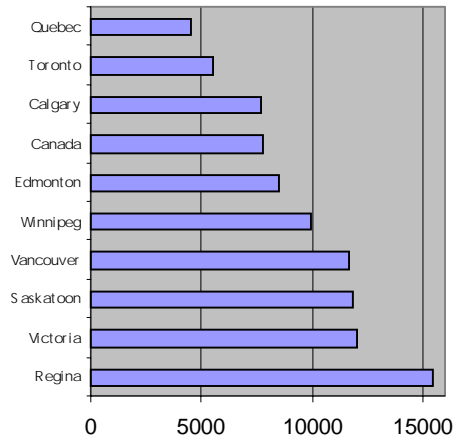
Source	Av. Annual Growth Rate (%)
Wind Power	25.1%
Solar	20.1%
Natural Gas	1.6%
Oil	1.2%
Nuclear	60.0%
Coal	-1.0%

Source: RCMP-GRC, Environmental Scan

**Building the Best Business Climate in Canada, Thereby Creating a City of Opportunity.**

## CRIME WATCH

### CRIME RATES



Crimes per 100,000 population

Source: RCMP-GRC, Environmental Scan 2001

### POLICE EXECUTIVE RETIREMENT

In Canada by 2010 ...  
88% of police chiefs will be retired  
71% of deputy chiefs will be retired

In Canada by 2005 ...  
57% of police executives will be retired

Source: RCMP-GRC, Environmental Scan 2001

### Size Matters

... help others connect with us

Tell your business associates about the work of the Chamber of Commerce.

Refer your leads to:

**Dennis Neudorf**

Membership Director

Phone: (306) 664-0702

E-mail: dneudorf@eboardoftrade.com

OR

**Tanya Cross**

Member Service Co-ordinator

Phone: (306) 664-0713

E-mail: tcross@eboardoftrade.com

Fax: (306) 244-8366

## WORKERS'

### COMPENSATION WATCH

#### CLAIMS REPORTED

British Columbia	184,131
Alberta	146,361
<b>Saskatchewan</b>	<b>37,210</b>
Manitoba	47,221
Ontario	379,097
Quebec	164,890
New Brunswick	30,028
Newfoundland	15,885
Nova Scotia	34,874
Prince Edward Island	5,738
Yukon	1,105
<b>Canada</b>	<b>1,049,619</b>

Source: Association of Workers' Compensation Boards of Canada, March 2002

### LOST-TIME CLAIMS

British Columbia	70,661
Alberta	39,393
<b>Saskatchewan</b>	<b>14,945</b>
Manitoba	19,721
Ontario	104,154
Quebec	119,135
New Brunswick	5,354
Newfoundland	6,609
Nova Scotia	9,232
Prince Edward Island	2,066
Yukon	397
<b>Canada</b>	<b>392,502</b>

Source: Association of Workers' Compensation Boards of Canada, March 2002

### BUSINESS VIEW

is the official publication of the **Saskatoon and District Chamber of Commerce**

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