

BUSINESS VIEW

Saskatoon and District Chamber of Commerce

ONLINE BUSINESS DIRECTORY UNDERWAY

... new multi-purpose tool announced for Saskatoon.

Under the leadership of the Saskatoon and District Chamber of Commerce, partnering with the North Saskatoon Business Association (NSBA) and the Saskatoon Regional Economic Development Authority (SREDA), the three business organizations have successfully negotiated with the city to launch a comprehensive on-line business directory. The directory will serve as a resource for individuals seeking local business information, and as a promotional and marketing opportunity for all businesses licenced in Saskatoon.

The initiative for the comprehensive directory emerged from the Chamber's efforts to upgrade their existing website, seeking to create more value for members. The NSBA and

SREDA quickly realized the value of the project, and the opportunity to utilize the final product in offering enhanced services for the business community. The three organizations approached the City, and the project is progressing well.

Saskatoon City Council recently committed \$30,000 from business licencing fees towards the development of the directory.

The directory will offer a comprehensive listing of all businesses licenced in the city, unless those businesses opt out of the project. Users will have access to a search engine designed to assist in finding businesses operating in particular sectors, or specific businesses. Sector listings on www.eboardoftrade.com will highlight Chamber members, and offer links directly to company websites.

While at this point only the Cham-

ber, NSBA and SREDA are involved, other groups are welcome to participate and take advantage of the opportunity the directory presents.

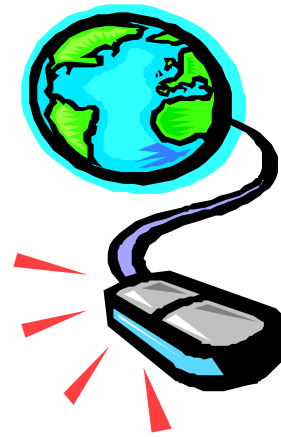
The groups expect the directory will be launched in the fall of 2002, to be followed by a three-year trial period.

The Chamber will also be promoting 'internet starter kits' for businesses seeking an on-line presence. These

kits will be offered by various Chamber members, and will provide an opportunity for new, small or home-based businesses to increase their exposure through the internet.

The redesigned Chamber website will be launched in spring 2002, and will offer enhanced services and information.

For more information, please contact the Chamber office at 244-2151.



MARCH 2002

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**A VIEW FROM OUR
PRESIDENT
*Dave Dutchak***



Welcome to the Ides of March. I am happy to report that your Chamber board has presented our strategic plan to 15 plus organizations doing one important thing. We have stated our intentions for our community. It is very clear: "To Build the Best Business Climate in Canada, Thereby Creating a City of Opportunity."

We will do everything in our power to achieve this or do what it takes if something tries to impede it. I am very confident that if we stay focused on the Chamber working on a shared vision that we will create a city of opportunity. We will work through our committees, administration, board and your executive on daily, monthly and yearly basis to achieve this. In the spirit of this process your Chamber will be presenting to the NSBA and SREDA boards, our plan to coordinate our efforts to build the best business climate in Canada.

I want to mention the work that is been done on the Farmland Act. We have had some great work on identifying opportunities for Saskatchewan landowners and International Business prospects. This will bring in capital that is needed to help Saskatchewan stay sustainable. Like the founders of our province, we have to support pioneers that will take the risk and help create a province of opportunity. In the days of the settlers no said you could only own so much land. We need to send clear messages to the international world that Saskatchewan is a place that believes in and supports wealth creation and is open to partnerships that are geared for this wealth creation and success. I commend the organizations that support this, along with the governments that are inspired to see the same vision.

An update on the Accelerated Growth Committee that includes your Chamber of Commerce, City Council, and members of the Combined Business Group are working on a shared vision that will create a city ready for accelerated growth. Remember that form follows function. We need to get straight on what it will take to create accelerated growth and what are the road blocks that stand in the way of accomplishing this, then we can make it happen. This is what the national and international communities will be looking for. They want to see that we are serious about creating a city of opportunity. The next meeting is in March and we will update you in the next newsletter.

A great leader who was once our mayor stated that he felt we could reach 400-500,000 people by the year 2020/2025. This will take vision and teamwork. Mr. Cliff Wright and the late Senator Sid Buckwold worked in this mind set and along with the partnership of the business community made this happen. Through private/partnerships and not through public/private competition we will accomplish this vision once again. Provincial and locally we have to create a shared vision, and build the best business climate in Canada, and thereby we will create a city and province of opportunity.

I want to remind everyone that March 22 is the closing for nominations for the Board of Directors. If you are interested and are willing

**REMEDIES FOR CANADA'S
AGRICULTURAL HEART**

**Food for Thought -
The Rural Economy**

by C.M. (Red) Williams, PAg

For many on the farm, as well as those listening to the debate in the urban centres it appear that the rural economy of Saskatchewan is in crisis. A crisis there may be but it is a crisis for each individual farmer, not for the industry. In fact, the GDP of rural Saskatchewan has been growing steadily at about 2% for many years, driven by the regular increase in productivity brought about by changes in field management, new varieties and intensification of livestock production. But the parallel observation is that the number of farmers has been declining steadily and that is a sign that some communities are disappearing and the number of taxpayers is going down.

With the reduced numbers of practicing farmers comes the lowering of the tax base and therefore the inability to maintain the infrastructure such as roads and schools. Of course, the majority of farms now have one or both of the owners in the local work force that adds a stability not often mentioned. And, that does mean that any disruption in the rural service sector will cause a serious ripple to go through the farming sector, as occurred so dramatically with the initial closure of rural hospitals and the loss of jobs.



C.M. (Red) Williams

To make the correction that will reverse the trend will require a dramatic increase in the productivity per acre to drive the GDP up to 3.5% or more. That will be built on more intensive cropping practices and more value-adding of the commodities locally. It will drive up the rural population on both the farms and in the supporting towns. It is a growing opinion that we must aim for programs that will ensure 2 million people in Saskatchewan, and soon. It will require everyone's energies aimed at development.

to work on creating a city of opportunity we would love to have you consider joining the Saskatoon and District Chamber of Commerce Board. Your administration is working very hard in building the best business climate and we, as the business community needs to do our part on this journey. If you have any comments or questions on how your Chamber is doing please e-mail me at d.dutchak@md.ambulance.com or call me at 975-8811. Until spring and next month's newsletter take care and please do your part in creating a city of opportunity.

**LOCAL GROUP SPARKS
NATIONAL CAMPAIGN**

***Who speaks for the Federal Government
on security surcharge issue?***

The concerns of the Saskatoon Air Services Group has sparked a national campaign by the Canadian Chamber of Commerce to correct problems created by the federal government's original proposal for an air travellers security charge.

As a result of work begun in Saskatoon, the Canadian Chamber of Commerce has called on 350 Chambers, representing 170,000 businesses from across the country, to inform their local communities, Members of Parliament, and the Minister of Transport concerning the need to change the level of charges for the Air Travellers Security Charge, and to designate the revenue derived from these charges.

The Air Services Group has received correspondence from Transport Minister Collenette indicating that the matter is the responsibility of Finance Minister Martin. The Group has also received correspondence from Government House Leader Ralph Goodale indicating that the matter is the responsibility of Minister Collenette. The group has not yet received a reply from Minister Martin regarding the inherent flaws in this proposed security surcharge, despite the fact that the original request was made December 17, 2001, with a follow up request January 21, 2002. Although the charge is to be implemented in a few weeks, few details are available on the regiment needed to implement this charge.

The currently proposed fee of \$12.00 continues to be, in the view of the Saskatoon Air Services Group, excessive, particularly when compared to the American charge of \$2.50. The revenues expected to be collected in Saskatoon alone exceed the entire annual budget for the local airport.

It is not too late. The federal government can reduce fees to levels comparable to the United States, and accelerate their communications in order to inform communities how this will be implemented. It is apparent, however, that the confusion over who is in charge and the lack of response from Finance Minister Martin confirms the Air Services Group's contention that the security surcharge is ill-conceived, excessive, and unfairly applied. **The Canadian government must do better.**

UST RELEASES STUDY

Highlights economic impact of U of S

University of Saskatchewan Technologies Inc. (UST) recently released survey results intended to demonstrate the significant economic impact of University of Saskatchewan spin-off companies on the local and provincial economies.

Survey findings indicate that thirty-three companies originated at the U of S. Moreover, these companies are being created at an accelerated rate – two-thirds during the last decade. The 79% survivability rate of these companies exceeds the collective rate of spin-offs from three western Canadian universities.

The majority of U of S spin-offs are located in Saskatoon or within the province, creating significant employment and revenue. As expected, most of the companies are relatively small, but the sample includes some mature companies with more than 200 employees. The total number of people employed by U of S spin-offs is around 1,380 generating total revenues of \$190 million.

Most of the companies are active in the area of life sciences, followed by physical sciences and information technology. The companies surveyed have introduced many societal benefits in the areas of human and animal health, agriculture, manufacturing and engineering.

For more information on
Creating Economic Activity:
University of Saskatchewan Example,
please contact UST at 966-7331.

Community Reception Showcase

The Community Reception Showcase at the Saskatoon Airport is near completion. The showcase 'shines' with artwork. The panels were recently installed with great results.



Saskatoon and District Chamber of Commerce - Board of Directors

President



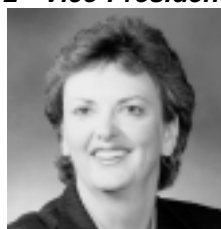
Dave Dutchak
M.D. Ambulance

1st Vice-President



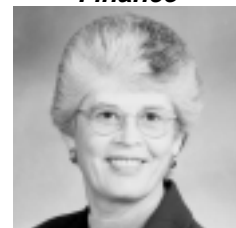
Lester Lafond
Lafond Financial Inc.

2nd Vice-President



Laura Small
Women Entrepreneurs
of Saskatchewan

Finance



Myrna Berwick
Hergott Duval Stack
& Partners

Past President



Patrick Pitka
Hitachi Canadian
Industries Ltd.

AIR CANADA EXPANDS DOMESTIC CAPACITY FOR SUMMER PEAK

In response to improving conditions in the Canadian market and ever increasing consumer response to its Tango service, Air Canada announced recently it would increase domestic capacity and add two new destinations to its Tango network. With the addition of Windsor and London, Ontario to its network, Tango will provide Canadians with low fare, high value service to 23 Canadian destinations from coast to coast.

"Air Canada's January 74.5% domestic load factor was the highest of any major North American carrier and was a full six percentage points higher than for the same month in 2001. In light of improving market fundamentals, we will continue to closely monitor demand for additional capacity and will adjust flying levels a required to fulfil the needs of the travelling public. It is encouraging to note that current load factors and strong advance booking trends point to further recovery in the domestic market," said Robert Milton, President and Chief Executive Officer. *"In order to meet anticipated demand for the summer peak period, we will increase overall domestic capacity by approximately five percent year over year in the third quarter with increases of up to ten per cent on certain routes."*

"Tango's current high load factors and strong advance bookings confirm that Canadians do want low fare, no frills service from Air Canada," said Mr. Milton. *"Since it commenced operations, Tango's traffic performance has exceeded all expectations with a load factor that has been consistently higher than that of the mainline carrier's domestic system. We will continue to monitor demand for the Tang and assign capacity to provide more Canadians in more communities with the service they are looking for,"* he added.

New Daily Service Commencing June 17

- London - Halifax
- London - Calgary - Vancouver
- Windsor - Ottawa - Halifax
- Windsor - Winnipeg - Calgary
- Saskatoon - Vancouver
- Regina - Vancouver

Chamber appeared on Immigration Act

Nancy Hughes Anthony, President and CEO, and Michael Murphy, Senior Vice-President, Canadian Chamber of Commerce, appeared recently before the House Committee on citizenship and immigration regarding the regulations associated with the newly-passed Immigration & Refugee Protection Act. The government has formed the view that Canada no longer benefits from our historic approach to immigration. The proposed selection criteria would severely damage the country's ability to select immigrants who could serve the broad needs of Canada's economy.

A variety of professional associations either have or predict skilled labour short falls within the next 10 year time frame – everything from machinist and tool and die-maker to doctors to college and university faculty members to nurses. How important is it for Canada to be able to attract skilled workers with a variety of skill levels? Consider that in ten years 100% of the growth in Canada's labour market will have to come through immigration, owing to Canada's aging population and declining birth rate. Without labour market growth economic growth is that much harder to achieve.

It is the intent of the Canadian Chamber of Commerce to make the government better understand the needs of Canadian employers which will enable the development of a coherent strategy to introduce immigrants with the required skills into Canada's workforce.

Chamber Speaks out on Kyoto Protocol

The federal government has indicated that it would like to ratify the Kyoto Protocol on Climate Change this year. The Canadian Chamber wrote last week to Natural Resources Minister Herb Dhaliwal on this issue to explain some of the concerns that we have with the process leading up to ratification. The Chamber stressed the need for a clear and substantive implementation plan, a detailed economic analysis of the potential impacts of implementing Kyoto regionally and sectorally, as well as the need for full consultations with all stakeholders prior to any ratification decision.

With the U.S. not participating in the Kyoto Protocol, the competitiveness of Canadian businesses could be seriously jeopardized as 87% of our exports go to that country. Any plan to deal with climate change must recognize and account for this fact.

As well, a letter on the issue of Kyoto ratification was sent this week to all of the federal, provincial and territorial energy, environment and economic development ministers, as well as a number of senior bureaucrats, under the joint letterhead of the Canadian Chamber of Commerce, the Canadian Council of Chief Executives and the Canadian Manufacturers and Exporters and co-signed by a number of other industry associations. This letter raises more concerns with respect to the ability of Canada to meet its Kyoto target and the impact the treaty would have on the competitiveness of Canadian industry and is intended to provide a background for the Joint Energy and Environment Ministers Meeting in Victoria. A copy of this letter will be available shortly on the Canadian Chamber website at www.chamber.ca.

Saskatoon and District Chamber of Commerce - Board of Directors

Executive

Executive



Dan Anderson
MacPherson Leslie
& Tyerman



Al Scholz, PAg
Excel
Telecommunications



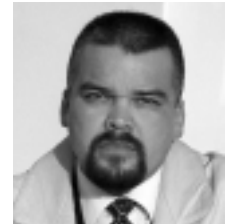
Jack Brodsky
Saskatoon Blades
Hockey Club



Ted Farr
Rawlco
Communications



Doug Finnie
Canadian
Western Bank



Ron B. Kocsis

DEVELOPING THE ETHANOL INDUSTRY IN SASKATCHEWAN

An Aggressive Plan of Action for Rural Revitalization

With an aggressive and targeted plan of action, Saskatchewan could increase its ethanol production capacity nearly 19 fold over the next five years, says a report just released by the Saskatchewan Agrivision Corporation Inc.'s (SAC Inc.) Hibernia Strategy Task Force. That could mean over \$177 Million in capital spending, with an additional \$32.2 Million injection into the labor force during the construction phase alone.

"The report demonstrates there is a huge opportunity for Saskatchewan to become a national leader in the ethanol industry," says Red Williams, President of SAC Inc. *"The Federal Government has already made a commitment to increase ethanol production for economic and environmental reasons, and it is now up to Saskatchewan to determine whether or not it will take advantage of this opportunity to boost the rural economy."*

"The plan we have developed for Saskatchewan is based upon the Minnesota Model, but with one exception," notes Lionel LaBelle, Task Force Chair. *"Our strategy focuses on maximizing the benefits to the rural economy of Saskatchewan by capitalizing on our strong grain sector and aggressively expanding our beef industry. The ethanol industry will provide opportunities for new crops, make better use of our land and create economic opportunities and rural jobs,"* he added.

The Task Force recommends the existing program be removed and replaced with a system based on tax incentives and fuel standards. An immediate tax rebate of \$0.15 per litre of ethanol for the next 20 years is included in the Task Force's strategy along with an additional \$0.045 per litre of ethanol tax abatement incentive to fuel retailers over the next 33 months. Other recommendations include the establishment of an independent Ethanol Advisory Council within the Saskatchewan Government, and a phased-in provincial fuel standard for ethanol-blended gasoline to reach 10% by 2006.

Serving Saskatchewan Natural Gas Consumers Since 1987



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2366 Avenue C North
Saskatoon, Sask. S7L 5X5

Phone (306) 934-2411
Fax (306) 934-2440
Email: ceg.energy@sk.sympatico.ca

CHAMBER PAST-PRESIDENT RECEIVES AWARD FROM PEERS

The Saskatoon and District Chamber of Commerce Past-President, Patrick W. Pitka, was recently recognized by his peers, and awarded the Distinguished Community Service Award by the Institute of Chartered Accountants of Saskatchewan (ICAS).

Pat, the Vice-President Finance and Administration for Hitachi Canadian Industries Ltd., served as Chamber President in 2000-2001. Pat has been a very active and committed volunteer for the Chamber, and a wide variety of community organizations, including the Saskatoon Airport Authority Board, United Way of Saskatoon, SREDA, NSBA, Raj Manek Mentorship Programme, Western Development Museum, FSIN, Sisters of Mission Service, and many others.

Our community has greatly benefited from Pat's unselfish contributions of time, enthusiasm and knowledge.

Congratulations, Pat, on receiving this recognition by your peers, and thank you for your commitment to our community.

CHAMBER ELECTIONS AND ANNUAL GENERAL MEETING

As the Chamber's Annual General Meeting quickly approaches, please note that all nominations for the Chamber Board of Directors must be received by Friday, March 22nd, 2002. For additional nomination forms, please contact the Chamber office.

The Annual General Meeting will be held Monday May 6th, 2002 (location tba). All election results will be announced at that time. In addition, Lester Lafond will be sworn in as President and Laura Small as 1st Vice-President.

Watch for your mail-in ballots to arrive in early April. Ensure your voice is heard – please vote.

Saskatoon and District Chamber of Commerce - Board of Directors



Ken McDonough
Interim Executive
Services



Alison Renny
U of S - College
of Commerce



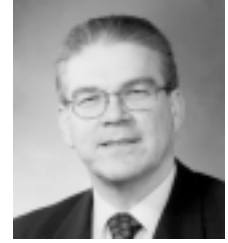
Asit Sarkar
U of S -
International



Brian Taylor
Deloitte & Touche



Arlene Wiks
CIBC



Ken Wood
Saskatchewan
Place

SAC Highlights Discussion Points

Saskatchewan Agrivision Corporation Inc. (SAC), a consortium of farm, rural and business leaders working as a catalyst to promote and encourage the rapid expansion of agri-value of Saskatchewan owned agribusiness, recently released a discussion document on the Provincial Farmland Ownership Act.

The Saskatchewan Farm Security Act was enacted in 1974 to restrict foreign ownership of the province's farmland. The Act restricted the ownership privileges of non-Saskatchewan residents because of a concern that non-residents and large corporations would acquire significant amounts of Saskatchewan farmland. The Act was instituted to ensure that the province's farmland was accessible to Saskatchewan residents.

There may have been some merit to the Farm Security Act in 1974 as land prices were escalating rapidly, and Saskatchewan farmland did appear to be a profitable investment. However the arguments in favour of restricting ownership privileges of non-Saskatchewan residents are not valid in current times. Some points to support changes to the Saskatchewan Farm Security Act are provided below:

- The Act, in its current form is perceived by many as a major deterrent to investment in Saskatchewan agriculture;
- The Act depresses the price of Saskatchewan farmland by suppressing demand (thereby suppressing farm net worth);
- Problems of liquidity exist in the farmland market in some parts of Saskatchewan with supply exceeding demand. Cultivated land has been unfarmed in parts of Saskatchewan in recent years;
- The Treaty Land Entitlement Framework Agreement stimulated the land market in Saskatchewan over the last nine years. However, this process is almost completed—where will the demand come from in the future?
- The median age of Saskatchewan farmers is well over 50 years of age, consequently we will see increasing amount of Saskatchewan farmland owned by the non-resident and non-farming children of these farmers (who want to maintain their Saskatchewan roots);
- Depressed land prices will unfairly hurt the large number of farmers leaving the industry over the next decade;
- More than 95% of all farms in Canada are "family owned" and

operated (Agriculture and Agri-Food Canada, September 2000). Foreigners and non-residents have never been significant players in the farmland market in Saskatchewan or elsewhere in Canada;

- Outside investment in Saskatchewan (farmland and other) will result in a much needed injection of equity capital into our provincial economy to finance growth;
- Capital often comes before people. As we promote and support more investment to start up new business, or expand existing business, outside investors will generally send in their capital before they make the move;
- The current Act does not allow a corporation to own more than 10 acres of farmland, which is a growing organizational structure of progressive family farm businesses. This means that even a Saskatchewan family farm enterprise must apply to the Farmland Security Board to expand their farm operation;
- The exemptions are not clearly defined and "appear" to be arbitrary decisions of the Board, which results in proponents not even wanting or bothering to apply; and,
- The Saskatchewan Act puts the province at a disadvantage when compared to land ownership legislation in neighbouring provinces.
- Example - Beef Industry: Ranchers and cattle feeders view their business as that of raising and marketing silage and other feed with the cattle as the marketing tool. A viable cattle feeding operation needs a significant acreage of land to raise the silage and to realize the nutrient value of manure. If they can't own the land to raise the cattle, produce the forage and feed and finish their cattle, they will go elsewhere to set up operations.

The Farm Land Security Act, in its current form, is a barrier to the development of diversified agriculture and the agri-value industry in Saskatchewan. The perception that Saskatchewan is not a friendly place to do business is one of the biggest obstacles that must be overcome. This Act contributes to that perception.

The Saskatchewan Farm Land Security Act should be amended to open up ownership to all Canadians and that the ability to own land should not depend on the form of organization, be it individual, corporate or otherwise. To the extent that the Act does retain some restrictions, the public policy rationale behind the restrictions should be clearly articulated and the policies on which the Board will consider applications for exemptions be clearly articulated.

For more information, please call SAC at 384-4491.

Saskatoon and District Chamber of Commerce - Committee Chairs

Aboriginal Opportunities



Lester Lafond
Lafond
Financial

Agribusiness Development



Joanne Thompson
Deloitte & Touche

Business Education



Asit Sarkar
U of S-
International

Celebrating Success



Laura Small
Women
Entrepreneurs

Future Opportunities



Ken Wood
Saskatchewan
Place

Government Affairs



Co-Chair
Ken McDonough
Interim Executive
Services

Health Opportunities



Dave Dutchak
MD Ambulance

Transportation



David Spearin
Logistics
Marketing Serv.

**"Chamber on Business"
Luncheons**

Peter MacKinnon

President, University of Saskatchewan
Wednesday, March 20th, 2002
"State of the University" Address
Sheraton Cavalier

Branko Peterman

President & CEO, University of Saskatchewan
Technologies Inc.
Wednesday, April 10th, 2002
"U of S as an Economic Engine"
Travelodge Hotel

Sean Caragata

Cisco Systems Inc.
Tuesday, April 30th, 2002
"Building the IT sector in Saskatchewan"
Hotel - tba

Annual General Meeting

Monday, May 6th, 2002
Willows Golf & Country Club

PRESIDENT'S



Tuesday, June 25th, 2002
The Saskatoon Golf & Country Club
The West Course
Shot Gun Start: 1:00 pm
Sponsor a Hole
Sponsor a Prize
or Golf a Round

For more information call (306) 244-2151

E-Newsletter

As many of you will have noticed, **Business View** is now distributed electronically. If you are not receiving **Business View** by e-mail and would like to please e-mail tlawrence@eboardoftrade.com with your e-mail address. **Business View** will be printed and distributed 3 times per year.

SEMINAR

Practical Applications of E-Business:
What you need to know, how to get ready, free tools and services available to your company today

Wednesday, March 27th, 2002

7:45 - 10:30 am

Delta Bessborough Hotel

Members \$25.00 (including GST)

Non-Members \$35.00 (including GST)

* Registration includes continental breakfast, seminar and handouts

BUSINESS AFTER HOURS

New Members Night

at Great Western Brewery

Wednesday, April 24th, 2002

5:00 - 8:00 pm

Co-sponsored by Mitchell's Gourmet
Foods and Old Dutch Foods

\$5.00 at the door

(Proceeds go to Kids Sport)

Bring your business card for door prizes
Great food ... fun ... networking ... see you there!
Call Tanya Cross at 664-0713 to register

BUSINESS AFTER HOURS

They're at the Post ... They're off!

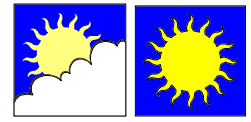
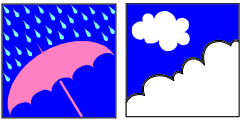
Join us at Marquis Downs

Friday, May 24th, 2002

5:00 - 9:00 pm

Sponsored by Labatt's Brewery

for more information call Tanya Cross at 664-0713



AGRICULTURE WATCH

FARM OPERATOR INCOME

Income of Farm Operators in Canada ('000)

	Cash receipts	Net Income
1996	\$29,295,888	\$4,484,086
1997	30,024,571	2,412,384
1998	29,795,580	2,528,575
1999	30,451,090	2,855,175
2000	32,973,081	3,053,739

Source: Statistics Canada

NUMBER OF FARMS

	Saskatchewan	Canada
1881	1,014	464,025
1891	9,244	542,181
1901	13,445	511,073
1911	95,013	682,329
1921	119,451	711,090
1931	136,472	728,623
1941	138,713	732,832
1951	112,018	623,087
1961	93,924	480,877
1971	76,970	366,110
1981	67,318	318,361
1991	60,840	280,043
1996	56,995	276,548

Source: Statistics Canada

**Building the Best
 Business Climate
 in Canada,
 Thereby Creating a
 City of Opportunity.**

MIGRATION WATCH

INTER-PROVINCIAL

Negative indicates outmigration

January 1999	-1389
April 1999	-2166
July 1999	-2422
October 1999	-1169
January 2000	-2110
April 2000	-2246
July 2000	-2201
October 2000	-2602
January 2001	-2642
April 2001	-3008
July 2001	-2529

Source: Statistics Canada

INTERNATIONAL

Negative indicates outmigration

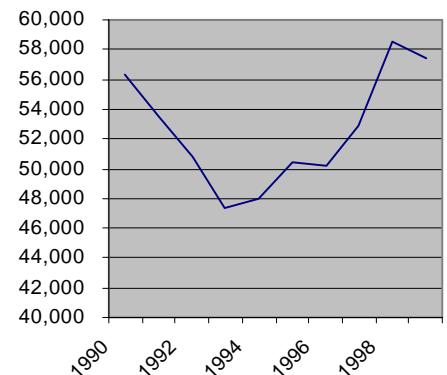
January 1999	400
April 1999	232
July 1999	69
October 1999	217
January 2000	270
April 2000	304
July 2000	195
October 2000	308
January 2001	279
April 2001	251
July 2001	179

Source: Statistics Canada

AIR SERVICES WATCH

EMPLOYMENT

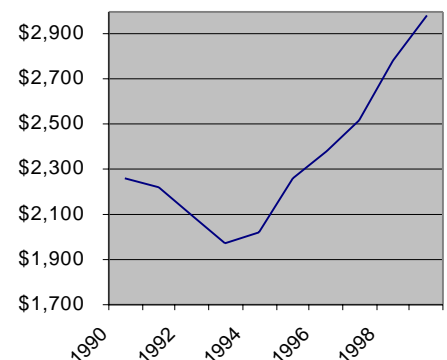
Number of People Employed in Air Services in Canada



Source: Air Transportation Association of Canada

EMPLOYMENT EARNINGS

Employee Earnings in Air Services in Canada ('000,000)



Source: Air Transportation Association of Canada

Size Matters

... help others connect with us

Tell your business associates about the work of the Chamber of Commerce.

Refer your leads to:

Dennis Neudorf

Membership Director

Phone: (306) 664-0702

E-mail: dneudorf@eboardoftrade.com

OR

Tanya Cross

Member Service Co-ordinator

Phone: (306) 664-0713

E-mail: tcross@eboardoftrade.com

Fax: (306) 244-8366

BUSINESS VIEW

is the official publication of the
**Saskatoon and District
 Chamber of Commerce**

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