

# 2012 Annual Report

## Our Mission

The Chamber, in partnership with community and business, is committed to ensuring that the Saskatoon region has the “Best Business Climate in Canada, Thereby Creating a City of Opportunity, as a means by which this community can ensure future health and prosperity for our children, well into the 21st century”.

The short version is “Building the Best Business Climate in Canada, Thereby Creating a City of Opportunity in a World of Possibility”.

## Our Vision

Our members lead in creating a prosperous Saskatoon region.

## Contents

Annual General Meeting Agenda .....	Page 2
President's Report .....	Page 3
2012 Chamber Objectives / Results .....	Page 4
Committees .....	Page 5
Proposed ByLaws.....	Page 9
2013-2014 Board of Directors .....	Page 14
Minutes of the 2012 Annual General Meeting.....	Page 16
2012 New Members.....	Page 18
Chamber Accreditation .....	Page 19
Staff.....	Page 20
Financial Statements.....	Page 21

### **GREATER SASKATOON CHAMBER OF COMMERCE**

104-202 4<sup>th</sup> Avenue North, Saskatoon, SK S7K 0K1

Phone: (306) 244-2151 Fax: (306) 244-8366

E-mail: [chamber@saskatoonchamber.com](mailto:chamber@saskatoonchamber.com) Website: [www.saskatoonchamber.com](http://www.saskatoonchamber.com)

# Annual General Meeting Agenda

Thursday, May 16<sup>th</sup>, 2013  
Radisson Hotel

- 4:30 pm      Cocktails, wine & liquor tasting, networking
- 5:00 pm      Welcome & Introduction of Guests, Dignitaries, Past Presidents  
Honourary Consuls & Consul Generals      Evan Drisner
- Call Meeting to Order      Christian Braid
- Chamber of Commerce 106<sup>th</sup> Annual General Meeting  
    **Motion** to accept Minutes of the 105<sup>th</sup> AGM  
President's Report - Year in Review
- Vice President - Finance Report      Tracy Arno  
    **Motion** to accept 2012 Audited Financial Statements
- Consideration of Motions:      Christian Braid
- a)      Appointment of Auditors
  - b)      Actions of Officers and Board of Directors
  - c)      Approval for Signing Authority
  - d)      Consideration of revised Bylaws Document (as distributed to membership)
- Swearing in of President, 1<sup>st</sup> Vice-President  
and 2<sup>nd</sup> Vice-President      Mayor Don Atchison
- Presentations:
- a)      Presentation to Outgoing Board Members      Christian Braid
  - b)      Presentation of President's Award      Christian Braid
  - c)      Presentation of Collage / Caricature / Ring  
to Christian Braid      Monica Kreuger
  - d)      Remarks of Outgoing President      Christian Braid
  - e)      Presentation of President's Pin to Tracy Arno      Christian Braid
- Closing Remarks:
- a)      **Motion** to ratify the actions of the AGM meeting  
of May 16<sup>th</sup>, 2013      Tracy Arno
  - b)      Remarks of Incoming President
  - c)      Introduction of the 2013 - 2014 Board of Directors
- 6:00 pm      Networking and "Meet the Chamber Board"

**Greater Saskatoon Chamber of Commerce**  
**"Celebrating over 100 years of Business Building Saskatoon"**

## President's Report

Dear Chamber Supporters,

Today the Chamber of Commerce will welcome a new board bringing to a close another successful year. With our year coming to a close I thought I would reflect on what I've seen relating to the business community, our youth, and the community as a whole.

This is one of the most amazing business communities in Canada, if not the world. We have a group of individuals who constantly push the boundaries in their respective industries. Not only are they innovative but they are also community focused. This is evident by their willingness to spend the time required to mentor the next generation. The next generation of business leaders are here but we need to invest in them and help them grow into the community. Leaders in Saskatoon understand this and graciously give of their time.

While we're innovative and grounded, the business community needs to find its voice relating to their challenges. We've seen small steps towards this as evident from the Prosperity Saskatoon campaign that brought its concerns to the forefront of the civic election. There is nothing wrong with trying to create the best business climate in the world especially when the community as a whole benefits from those efforts.

Our youth is a precious resource and must be encouraged, nurtured, and pushed; heavy emphasis on pushed. There is no time for complacency in this market. There is a momentum that has swelled over the last five years that needs an incredible amount of work to be maintained. It scares me that in a market that is creating record job numbers, there are people out there saying we can't find work. If we can't get our youth engaged, we're going to find ourselves pulling resources from all over the globe to maintain this momentum.

Our community is in good hands and I'm not simply referring to elected officials. This community is full of leaders who selflessly donate their time, energy, and expertise for one purpose; to improve the community they call home. With that type of commitment we can be assured that we will continue towards creating a community we can all be proud to call home.

This brings to a close a challenging year for the Chamber of Commerce. Growth presents unique challenges that require great attention and effort to overcome. You elected a tremendous board that rose to the occasion and consistently worked to serve the needs of our members. I am proud of their commitment and the accomplishments achieved through their collective efforts. It was an honor to serve as your President and Chair over the past year and I thank you for that opportunity.



Christian Braid  
President 2012-13



## 2012 Chamber Objectives / Results

In 2012, your Chamber Board established several objectives for your Chamber's efforts. Here are the results:

### OPERATIONS

- Exceed the North American average membership retention rate of 86%.  
**Result:** 88.9% - Saskatoon's average retention rate for the last three years was 92%.
- Grow Membership by 3% by year end.  
**Result:** Grew Chamber membership by 1.5% to 1841.
- Generate a profit from the newsletter by end of plan period.  
**Result:** Profit.
- Generate a net surplus on operations by year-end.  
**Result:** Over \$48,956 with a retained surplus of \$403,573.

### ADVOCACY

- Continue "Target 8,000" reports monthly during plan period.  
**Result:** Reports issued each month. a record 9500 net new jobs in 2012.
- Hold a "Productivity in Government" Forum with City, Health and SaskEnergy as presentations.  
**Result:** Outstanding.
- Continue to press the "Productivity in Government" agenda and succeed in getting at least one more institution formally adopting a productivity agenda before end of plan period.
  - SaskEnergy had an excellent report in 2012.
  - Sixth City Productivity report.
  - Several lean initiatives are underway at the Saskatoon Health Region and Government Departments.
  - The Saskatchewan Rate Review Panel now requires a productivity report with each rate increase request from SaskPower, SaskEnergy, or SGI.
  - SaskPower has an internal savings target of \$2 billion over 10 years.
- Continue to press for property tax competitiveness improvement.  
**Result:** City and Provincial efforts are ongoing.
- PNWER hosting events.
- Prosperity Saskatoon advocacy during municipal election period.

### COMMITTEES / BOARDS

- Actively engage in committee activity and succeed in getting each committee to execute at least one activity during plan period.  
**Result:** Exceeded.
- Board Governance support.

### NETWORKING / SKILLS / DEVELOPMENT

- Continue Chamber on Tap, Shaken with a Twist, and Business by Design.  
**Result:** Ongoing and growing.

### COMMUNICATION

- New media strategy implementation.  
**Result:** Evolving - online registrations and eblast system well received by membership as measured by external evaluation tools.
- Add two new member outreach tactics through new media.  
**Result:** Completed.
- Branding
  - Chamber **Result:** Underway
  - City **Result:** Outstanding

## COMMITTEES

Actively engage in committee activity and succeed in getting each committee to execute at least one activity during plan period.

Results:

### Aboriginal Opportunities Committee

**Chair:** **Melanie Stroh**, Radisson Hotel

The Aboriginal Development Committee's goal is to encourage, and foster relationships between Aboriginal Businesses, the Chamber, and the Business Community as a whole. We will provide networking opportunities within the business community as well as reach out to post secondary institutions and their students to provide networking opportunities.

**Completed:** Luncheon "Hard Lessons of a Metis Entrepreneur" (June 2012)

**Completed:** Luncheon "First Nations Bank: Assessment of Aboriginal Business Opportunities" (November 2012)

**Completed:** Reception for SaskMetis Economic Development Corporation 25th Celebration (February 2013)

**Completed:** Reception for Affinity Credit Union's First Nations initiatives and the successful partnership with Muskeg Lake Cree Nation (April 2013)

**Completed:** Co sponsor resolutions with the Calgary Chamber for the Canadian Chamber AGM, amendments were made to the Aboriginal Governance and federal funding equity for Métis.

**Completed:** Multiple Guest Speakers highlight Aboriginal Success Stories (May 2012)

**Completed:** Facebook page to highlight success of Aboriginal Business as well as Aboriginal Opportunities Committee (September 2012)

### Agribusiness Development Committee

**Chair:** **Bert Sutherland**, BERT radio on-line

The AgriBusiness Committee identifies, discusses and recommends action on issues and concerns that impact the growth and development of the Agri-business sector in the Greater Saskatoon Area.

**Completed:** Speaker Minister Lyle Stewart (November 2012)

**Completed:** Multiple speakers throughout the year

### Business Growth Committee

**Chair:** **Elise Hildebrant**, The Mortgage Centre

The Business Growth Committee has been set up based upon the priorities we set at a board retreat. We want to champion and facilitate growth in existing companies (encouraging to dream bigger/grow from within); facilitate start-ups; attract new business; encourage succession planning and work on helping companies to build "reputation capital" (e.g. how to retain, train, attract employees). We will be action focused and work towards making change in our community in a positive way.

**Completed:** Business by Design Human Resources (October 2012)

**Completed:** Business by Design Marketing (February 2013)

**Completed:** Shaken with a Twist - Monthly



Image Courtesy of Grant Romancia Photography

## **Business of Science Committee**

**Chair:** **Sanjeev Singh**, AdeTherapeutics Inc.

The Business of Science aims to promote our City's science-based businesses and to bridge the gap between the science and business communities. This committee achieves this through education and the promotion of productive and interactive events, meetings and presentations involving Chamber members, government, industry and academia.

[Done jointly with the Health Opportunities Committee](#)

[Completed:](#) White Paper "Why Health Innovation Matters" (April 2012)

[Completed:](#) Luncheon "Why Health Innovation Matters" featuring Dr. Michael Kelly (May 2012)

[Completed:](#) Luncheon: "Why Health Innovation Matters: Improve Lung and Sleep Health- Boost Productivity" featuring Dr. Christopher A. Hergott and Brian Graham, (November 2012)

[Completed:](#) Meeting with Maura Davies, CEO of Saskatoon Health Region with regards to White Paper (November 2012)

[Completed:](#) Meeting with Minister Duncan, Minister of Health with regards to White Paper (March 2013)

## **Celebrate Success! Committee**

**Co-chairs:** **Christian Braid**, Braid Flooring and Window Fashions Ltd.

**Tracy Arno**, Essence Recruitment

The Celebrate Success! Committee recognizes excellence within the greater Saskatoon business community through the delivery of a series of business events including the annual Celebrate Success! Awards Gala. The goal of the committee is to recognize, promote and celebrate business excellence and community success; raising community awareness of the contribution of business to the quality of life in our community.

[Completed:](#) Celebrate Success! Awards Gala on May 9<sup>th</sup>, 2013

## **Environmental Sustainability Committee**

**Chair:** **Rodney Carter**, Suncap Energy

Chamber members are increasingly aware of the role business plays in achieving and securing long-term goals of sustainability: economically, socially and environmentally. The Committee recognizes that "sustainability" is about living and working in ways that meet and integrate existing environmental, economic and social needs without compromising the well-being of future generations. Business supporters of sustainability insist it makes good business sense. The Committee identifies and recognizes local businesses that demonstrate leadership in environmental stewardship.

[Completed:](#) Continued support of sustainable business practices

## **Going Global Committee**

**Co-chairs:** **Ken Ziegler**, Robertson Stromberg Pedersen LLP

**Monica Kreuger**, Global Infobrokers

Going Global is a new committee dedicated to creating awareness about the opportunities of doing business outside Saskatchewan. Our Group is comprised of local business people interested in developing the Global Market.

[Completed:](#) Welcome to Saskatoon Networking event (September 2012)

[Completed:](#) Welcome to Saskatoon Networking event (February 2013)

[Completed:](#) Monthly meetings with Consul-Generals visiting Saskatoon

## **Government Affairs Committee**

**Chair:** **Michael Chodoba**, Innovative Residential

The Government Affairs Committee stimulates government at all levels to establish approaches that offer clear competitive advantages for business in the Saskatoon area in order to accelerate business activity in our region. Current Issues: the Government Productivity Agenda and Impact of Utility Costs on SK Business.

[Completed:](#) SK Labor legislation review (June 2012)

[Completed:](#) Property Tax (August 2012)

[Completed:](#) Candidate School (October 2012)

[Completed:](#) Mayors Lunch (January 2013)

## Health Opportunities Committee

**Co-chairs:** **Dave Dutchak**, M.D. Ambulance Care Ltd.  
**Debby Criddle**, Synergos Management Inc.

The Health Opportunities Committee educates and promotes opportunities for business services, education, research, commercialization and development in health services, and explains the role of the health care industry in creating the Best Business Climate in Canada for the Greater Saskatoon region.

[Done jointly with the Business of Science Committee](#)

[Completed:](#) White Paper “Why Health Innovation Matters” (April 2012)

[Completed:](#) Luncheon “Why Health Innovation Matters” featuring Dr. Michael Kelly (May 2012)

[Completed:](#) Luncheon: “Why Health Innovation Matters: Improve Lung and Sleep Health- Boost Productivity” featuring Dr. Christopher A. Hergott and Brian Graham, (November 2012)

[Completed:](#) Meeting with Maura Davies, CEO of Saskatoon Health Region with regards to White Paper (November 2012)

[Completed:](#) Meeting with Minister Duncan, Minister of Health with regards to White Paper (March 2013)

## Knowledge and Youth Development Committee

**Chair:** **Taunya Woods-Richardson**, Canadian Youth Business Foundation

The Knowledge and Youth Development Committee of the Greater Saskatoon Chamber of Commerce is primarily an advocacy group, providing a youthful perspective on the many emerging “hot topics” affecting the future development of Saskatoon on behalf of the Chamber. The committee is comprised of youth entrepreneurs, professionals and post secondary students who are all passionate about voicing their opinions, and influencing change to make the city of Saskatoon all that it can be. In addition to focusing on advocacy topics, the Knowledge and Youth Development Committee also facilitates the Student Apprentice Program and the New Business Owners Club (NBOC). Led by the Knowledge and Youth Development Committee, The Student Apprentice Program places two University students on each of the Chamber of Commerce 12 committees, dependent on their interests. These students are then able to network with many business owners and professionals around Saskatoon, as well as attend committee events. The Student Apprentice Program slowly introduces students who have not had the opportunity to real business. Engaging youth into the Chamber early gives students a way to easily market their future business or self by attending networking events and Chamber committee meetings.

[Review:](#) Urban playground document and business fusion



Image Courtesy of Grant Romancia Photography

## Membership Development Committee

**Co-chairs:** **Evan Drisner**, Nu-Fab - Kitchen Craft Cabinetry  
**Kristy Rempel**, Saskatoon Community Foundation

The Committee engages new and existing members to provide even better value for Chamber member-investors. Chamber membership enhances networking possibilities for you in our growing city. New business opportunities are springing up in the Saskatoon region at an ever increasing pace and membership in and involvement with the Greater Saskatoon Chamber of Commerce allows you to keep up with that growth and helps you get to know the new faces of business in Saskatoon. Consider a membership and allow us to introduce you to Saskatoon.

**Completed:** "Chamber On Tap" 1<sup>st</sup> Wednesday of every month

## BOARD

- Organize and facilitate a Board "Check-Up" session by end of plan period.  
**Result:** Completed

## NETWORKING

- Stage at least two mixers for Chamber members by end of plan period.  
**Results:**
  - Chamber On Tap (monthly)
  - Shaken with a Twist (monthly)
  - Luncheons



Image Courtesy of Grant Romanica Photography



# Proposed ByLaws

## FOREWORD - LEGACY

The Greater Saskatoon Chamber of Commerce (formerly, Saskatoon Board of Trade), hereinafter referred to as “The Chamber”, was organized in 1903 and incorporated in 1907 in accordance with the Boards of Trade Act.

The Chamber is a member-driven organization of professional, business and community organizations, and individuals who work to promote ethical business practices, improve the environment for business growth and job creation, and who facilitate strong relationships between community, educational, business and governmental organizations.

## FOREWARD – VISION

Our members lead in creating a prosperous Saskatoon region.

## FOREWARD – MISSION

The Chamber, in partnership with community and business, is committed to ensuring that the Saskatoon region has the “Best Business Climate in Canada, Thereby Creating a City of Opportunity, as a means by which this community can ensure future health and prosperity for our children, well into the 21st century”.

The short version is “Building the Best Business Climate in Canada, Thereby Creating a City of Opportunity in a World of Possibility”.

## ARTICLE I - NAME

The Name of this association shall be the “Greater Saskatoon Chamber of Commerce”.

## ARTICLE II - INTERPRETATION

In these bylaws, unless the context otherwise required, the expression

1. “the City” shall mean the City of Saskatoon
2. “the Chamber” shall mean the Greater Saskatoon Chamber of Commerce
3. “the Board” shall mean the Board of Directors of the Greater Saskatoon Chamber of Commerce
4. “the Council” shall mean the Presidents’ Council of the Greater Saskatoon Chamber of Commerce
5. “the Executive” shall mean the Executive Committee of the Board constituted under the provision of these bylaws
6. “the President” shall mean the President of the Board of the Greater Saskatoon Chamber of Commerce
7. Bylaws are written with the intent to be gender neutral

## ARTICLE III - GOAL

The Chamber of Commerce acts on behalf of its members and the community on many short- and long-term issues that affect Saskatoon and surrounding area.

The goal of "the Chamber" shall be to improve, by all practical means, commercial, financial, professional, educational, environmental and social conditions of Greater Saskatoon in particular, and Saskatchewan and Canada in general, and to carry out projects and activities to advance the legitimate interest of its members.

## ARTICLE IV – HEAD OFFICE

The Head Office of the Greater Saskatoon Chamber of Commerce shall be located in the City of Saskatoon.

## ARTICLE V - MEMBERSHIP

The Chamber shall be composed of active members and honorary members.

1. An Active Member is an individual, company, firm, association and/or non-profit organization of good standing located within the district consisting of the City of Saskatoon and surrounding area, who is directly or indirectly engaged or interested in trade, commerce, economic or social welfare.
2. An Honorary Member is any person who has rendered a significant service to the Chamber and is recommended to the Board by a three-quarter majority vote of the Council. This is a non-voting membership.
3. Annual membership dues and the annual budget shall be approved by the Board on recommendation of the Executive Committee. If membership fee payment is in arrears longer than stated in the membership policy, membership will be suspended.
4. The fitness of any applicant for membership shall be determined by the Board, committee or appointee thereof, and be consistent with the Code of Conduct of the Board.
5. Any membership may be suspended/terminated by a two-thirds vote of the Board for actions inconsistent with the Code of Conduct of the Board and/or payment arrears as indicated in ARTICLE V (3), provided, that no such suspension/termination shall take place until the member in question has been given an opportunity of coming before the Board in response, or having paid in full any arrears.
6. A member may resign at any time, but no portion of membership fees will be refunded.
7. Chamber Luncheons are deemed membership meetings.

## Proposed ByLaws

8. Membership and voting rights shall be in accordance with the membership dues schedule approved as part of the annual budget.
9. An Annual General Meeting must be conducted within the membership year and a quorum of two percent (2%) of membership in good standing must be present to legally transact Chamber business. Proxy voting will be allowed and conducted as per Governance Policy.

### ARTICLE VI – THE BOARD OF DIRECTORS

1. The Board shall govern the affairs of the Chamber in accordance with these bylaws, or any other bylaws, rules and regulations, and with any resolutions or directions of the Chamber, passed or given at any general meeting of the Chamber. They shall also govern in accordance with Board adopted Governance Policies and Code of Conduct and have the power, within these parameters, to do all things necessary to accomplish the goals of the Chamber including but not limited to:
  - a. Establishment of Standing Committees as per Article X.
  - b. Election of Standing Committee Chairs, as nominated from the Board by the Governance Committee and elected by the Board.
  - c. Oversight of the Chamber’s Committees and liaison with its sections.
2. The Board of Directors shall consist of the following voting members:
  - a. Sixteen Directors, and up to 2 appointed Directors as described in (2b). The exception is when vacancies have occurred as described in (3) below.
  - b. Up to two Directors of the Board may be appointed from members in good standing by a majority vote of the Board.
3. Vacancies may be filled until the next election from the previous election roster or by appointment after a majority vote of the Board. Recommendations for Board appointees will be provided by the Governance Committee.
4. Half of the Board of Directors shall be elected annually for a two-year term, with the exception of those positions that have temporarily filled vacancies under Clause 3. In this case the nominees receiving the highest number of votes shall become Directors and hold office for a period of two years, and the remaining elected Directors for a period of one year.
  - a. Neither the President nor First Vice-President, by virtue of their office, will be subject to re-nomination, if their respective term as Director has expired.
  - b. The Governance Committee shall be responsible for conducting the election for the Board, including calling for and receiving nominations for Directors, setting a date by which members must submit nominations, and generally attending to all details of the election. The Committee shall strive to obtain more nominations than the Board vacancies requiring to be filled.
  - c. The names of qualified nominees shall be put on a validated ballot and sent to each member of the Chamber. Ballots shall be returned at least seven days prior to the Annual General Meeting. The Governance Committee will ensure methods by which ballots are sent and/or received follow policy.
  - d. Between the day the ballots are counted and the day of the Annual General Meeting, the current President shall call a meeting of the newly formed Board to announce the names of those elected, and to elect the 2nd Vice-President for the new Board (see Article VI clause 9). The new President (past First Vice-President), First Vice-President (past Second Vice-President), and Second Vice-President (so elected), shall be installed in office at the Annual General Meeting, or at a special meeting called for the purpose of installation within the 60 days following the Annual General Meeting.
5. All members in good standing shall be eligible for election to the Board, except those who are in the final year of their third consecutive term.
6. Valid nominations for Directors shall be in writing, signed by the nominees consenting to accept office if elected and by at least two members of the Chamber, then forwarded to the Governance Committee prior to the closing date as stipulated by that committee.
7. For Board Elections, ballots will be issued to members and designated representatives in good standing and returned in accordance with procedures stated by the Governance Committee. The nominees receiving the highest number of votes shall be declared elected to the open Board positions. The remaining nominees will be kept on file in order of the number of votes they received, should a Board position be vacated in accordance with Article VI, Clause 3. All votes will be kept confidential.
8. Should a tie vote occur for the last open Director position, the matter shall be determined by lot under the direction of the Governance Committee.

## Proposed ByLaws

9. The Officers include the President, First Vice-President and Second Vice-President. The Governance Committee shall nominate a 2nd Vice President for election by the Board at the meeting held between the election and the Annual General Meeting, as stipulated in Article V, Clause 4d.
10. Meetings of the Board shall be summoned by the Secretary:
  - a. When requested to do so by the President, or
  - b. When requested to do so by at least three members of the Board.Directors are expected to attend all meetings in accordance with Governance Policies addressing Board engagement and commitment.
11. The Executive Director shall be an ex-officio non-voting Secretary of the Board, and ensure meeting minutes are recorded and distributed according to Board Governance Policy.
12. The quorum necessary for the transaction of business at all meetings of the Board, established at Call to Order, shall be 50% and, unless otherwise specifically provided, all questions shall be decided by a majority vote.
13. At the Annual General Meeting the Board shall submit a full written report of the work for the past year, and a duly audited statement of all receipts and expenditures.

### ARTICLE VII – THE OFFICERS

1. The officers of the Board shall be: The President, First Vice-President, and Second Vice-President and shall have the powers specified. They shall take office at the meeting called for the installation of officers and shall hold office for one year, or until their successors have been duly installed.
2. Prior to their commencement of duties, the President, First Vice-President, and Second Vice-President shall, before the Mayor of Saskatoon or any Magistrate or Justice of the Peace, take an oath as follows:

“I swear that I will faithfully and truly perform my duty as President (First Vice-President, or Vice-President Finance) of the Greater Saskatoon Chamber of Commerce and that I will, in all matters connected with the discharge of such duty, do all things, and such things only as I shall truly and conscientiously believe to be adapted to promote the goals for which the Chamber was constituted according to the true intent and meaning of the same. So help me God.” (The last sentence may be omitted.)
3. The President shall chair all general meetings of the Chamber, the Board, and the Executive Committee, and is an ex-officio member of all Chamber committees. The President shall exercise general supervision over the entire work of the Chamber.
4. The First Vice-President shall, in the absence of the President, chair all meetings of the Chamber, the Board of Directors, and the Executive Committee, and shall possess all the powers and perform all the duties of the President. The First Vice-President, by virtue of their office, will not be subject to re-nomination if their term as Director has expired.
5. The Second Vice-President shall be responsible for the funds of the Chamber under direction of the Board and as Chair of the Finance Committee and shall perform such other duties as the Board may require. The Second Vice President will oversee the regular accounting of the income and expenditure of the Chamber and submit the audited statement as presented by the Auditors to the Annual General Meeting, and at any other time required by the Board. The signing officers for financial matters shall be any two of the following: Executive Director, President, First Vice-President, and Second Vice-President. Additionally, the Board may approve a policy of signing authority to the Executive Director alone under special and specified circumstances.
6. The Executive Director shall be the Chief Administrative Officer of the Chamber. The appointment shall be continuously subject to the pleasure of the Board, and shall receive such compensation as the Board shall decide. He shall be responsible for the day-to-day management of the Chamber and all its operational activities as specified in the ED position description developed by the Board, or Board appointed committee. The ED is further responsible for maintaining an accurate record of the proceedings of the Chamber, its Board, and all committees.
7. Officers and Directors of the Chamber shall receive no remuneration for services rendered, but the Board may grant reasonable expenses.
8. No Director or officer shall be liable for the acts of any other Director, officer or employee, or for any loss, damage or misfortune arising from the execution of the duties of his or her office or in relation to them; provided that nothing in this section shall relieve any Director or officer from the duty to act in accordance with the Act or from liability for any breach thereof.

## Proposed ByLaws

9. Subject to any limitations contained in the Act, the Chamber shall indemnify each Director or officer of the Chamber, and each former Director or officer of the Chamber, and all of such individual's heirs and legal representatives, from and against all costs, charges and expenses, including any amount paid to settle an action or satisfy a judgment, reasonably incurred by the individual in respect of any action or other proceeding in which the individual is involved because of that association with the Chamber, if:
  - a. in the case of a criminal or administrative action or proceeding that is enforced by a monetary penalty, the individual had reasonable grounds for believing that the individual's conduct was lawful.
  - b. such individual acted honestly and in good faith with a view to the best interests of the Chamber; and

### ARTICLE VIII – EXECUTIVE

1. The Executive Committee shall consist of:
  - c. The President
  - d. The Immediate Past President & Chair of The Presidents' Council
  - e. The First Vice-President
  - f. The Second Vice-President, and
  - g. Chairs of the Standing Committees (see Article X)
2. Subject to the direction of the Board, the Executive Committee shall be responsible for:
  - a. General supervision of the Chamber's activities and management of emergencies between Board meetings
  - b. Consulting with, advising and supporting the Executive Director on all matters and in all decisions and actions, consistent with the policies of the Board and the standards of the Chamber.
  - c. The control of the Chamber's finances within the Board approved budget, supervision of the budget, and oversight of the audit process.
  - d. Ensuring long-range planning of Chamber activities and projects.
3. The Executive Committee shall meet as necessary, or at the call of the President.
4. The meetings and proceedings of the Executive shall be governed by Board Governance Policy and the Code of Conduct, and records kept and distributed according to ARTICLE VI, Section 11.
5. The quorum necessary for the transaction of business at all meetings of the Executive Committee, established at Call to Order, shall be 50% of Committee members and, unless otherwise specifically provided, all questions shall be decided by a majority vote.

### ARTICLE IX – THE PRESIDENTS' COUNCIL

1. The Presidents' Council shall advise the Board on any and all matters designed to further the goals of the Chamber and which can draw upon the legacy of leadership.
2. The Council has no veto or voting rights on the Board.
3. The Presidents' Council shall consist of the Past Presidents who are members in good standing of the Chamber.
4. Organization of Council:
  - a. The immediate Past President of the Chamber shall be the Chair of the Council. If, for any reason, the Chair is not able to fulfil this responsibility for an extended period of time, the second Past President shall become Chair. In absence of a second Past President becoming Chair, then the Council shall elect a Chair.
  - b. The Council is free to establish its own committees in order to further its work.
  - c. The Executive Director shall serve as Secretary to Council.
5. Meetings of the Council shall be summoned by the Secretary
  - a. When requested to do so by the Chair, or
  - b. When requested to do so by at least 5 members of the Council.
6. The minutes of the Council shall be tabled at the Board by the Chairman of Council who shall also report on the deliberations of Council at the Annual General Meeting.
7. The quorum shall be 30% of the total number of Councillors.

### ARTICLE X – COMMITTEES AND TASK FORCES

1. The Board may authorize the appointment of committees and task forces as it deems necessary, and refer any matters to them for action or report except for policy matters, which must be reported to and approved by the Board before action is taken.
2. The Board should approve rules and regulations governing committees or task forces, as it deems necessary in alignment with the vision and mission of the Chamber.
3. Such committees or task forces may include any member of the Chamber, or other persons as the rules and regulations permit. All Chairs of Committees or Task Forces must sign and abide by the Board Code of Conduct.

# Proposed ByLaws

- 4. The Board may appoint from time to time Standing Committees, which are board committees recommended by the Executive Committee or any one Director or Directors and voted on by the Board. These Committees are responsible for the on-going work of the Board. They will be vested with such authority as in its discretion may appear desirable and operate in alignment with Governance Policy.

### ARTICLE XI – CHAMBER MEETINGS

- 1. The President will call a minimum of four (4) meetings of the Chamber at the times and in the manner fixed by the Boards of Trade Act.
- 2. The Annual General Meeting of the Chamber shall be held no later than the end of May each year, at an hour and place determined by the Board.
- 3. Two per cent (2%) of the total membership shall constitute a quorum for the transaction of business at any regular or special meeting of the Chamber.
- 4. Every member shall be entitled to speak and vote on any subject brought before the Chamber for consideration. At the discretion of the chair, a time limit may be implemented.
- 5. One business week notice of all regular or special meetings shall be provided to the members.

### ARTICLE XII – THE SEAL

The Chamber shall have a seal of such design as the Board of Directors may adopt. This seal shall remain in the custody of the Executive Director and documents issued by the Board requiring certification, shall be certified by the Executive Director and authenticated by this seal.

### ARTICLE XIII– RULES AND ORDER OF DEBATE

Proceedings of the meetings of the Chamber and all committees or task forces shall be governed by and conducted according to Roberts Rules of Order.

### ARTICLE IX – AMENDMENTS

These bylaws may be amended or altered by a 60% majority vote of those present at any regular or special meeting, provided notice of the proposed change shall have been given at a prior regular or special meeting held at least one month before, or given by notice with the sanction of the Board to the members of the Chamber at least one week prior to the meeting at which the amendment is to be considered providing, however, no such amendment or alteration shall be in force or be acted upon until such is approved by the Minister of Consumer and Corporate Affairs. This is pursuant to Section 45 of the Boards of Trade Act.

At each Annual General Meeting, auditors for the next year shall be appointed and audit the Chamber’s account as and when directed by the Board, and shall present a report on the past financial year at the Annual General Meeting of the Chamber and remunerated as agreed with the Board.

### ARTICLE XV – FISCAL AND OFFICIAL YEARS

The fiscal year of the Chamber shall end on December 31st of each year. The official year for activities and office holders shall extend from the Annual General Meeting to the Annual General Meeting of the Chamber, or from one special installation meeting of officers to the next.

### ARTICLE XVI – BORROWING POWERS

The Board is authorized to borrow on such terms as may be granted by the lender from any person, firm or corporation as the Board deems necessary to finance the affairs of the Chamber in the current fiscal year, and shall be repayable within the fiscal year, and as security for such loan the Board may pledge any and all assets of the Chamber including uncollected dues and unpaid grants and may authorize the President and Vice-President Finance, or any combination of two officers, to arrange such loan and sign all necessary documents on behalf of the Chamber.

These bylaws are intended to align with the intentions of the Boards of Trade Act R.S.C., 1985, c. B-6, and are Enacted by the Board and Sanctioned by the General Membership of the Greater Saskatoon Chamber of Commerce at a meeting on \_\_\_\_\_.

\_\_\_\_\_  
President

\_\_\_\_\_  
Executive Director

# 2013-14 Board of Directors



**Barry Berglund**  
 General Sales Manager  
 CTV Bell Media  
 Phone: (306) 665-9319  
 Email: barry.berglund@bellmedia.ca

My favorite thing about Saskatoon: *"The people. People in Saskatoon are so willing to take on a task and accomplish it with gusto whether as a volunteer or a business. They bring a 'Get it Done' attitude and a spirit of cooperation that is able to accomplish so much in so many areas"*

**Gerry Bonsal**

Director  
 SIAST Kelsey Campus  
 Phone: (306) 659-4125  
 Email: bonsal@siast.sk.ca

My favorite thing about Saskatoon:  
*"Gorgeous river bank and the vast variety of things to do."*



**Debby Criddle**

Consultant  
 Synergos Management  
 Phone: (306) 241-6360  
 Email: debby@synergosmanagement.com

My favorite thing about Saskatoon:  
*"The Riverbank. I love the walking trails along the river, River Landing and everything that goes with it. I'm a fan."*

Past President:

**Christian Braid**

Braid Flooring & Window Fashion  
 Phone: (306) 244-1973  
 Email: christianb@braidflooring.com

My favorite thing about Saskatoon:  
*"The innovative minds that have helped this area become a trail blazer on the world stage."*



1<sup>st</sup> Vice-President:

**Tony Van Burgsteden**

Vice President Finance & Chief Financial Officer  
 AREVA Resources Canada Inc.  
 Phone: (306) 343-4509  
 Email: tony.vanburgsteden@areva.ca

My favorite thing about Saskatoon:  
*"Its size. Saskatoon is large enough to offer most big-city amenities, but small enough that you see someone you know wherever you go"*



2<sup>nd</sup> Vice-President:

**Tanya Knight**

Regional Managing Partner  
 MNP LLP  
 Phone: (306) 664-8295  
 Email: tanya.knight@mnp.ca

My favorite thing about Saskatoon:  
*"The people. I am overwhelmed by how friendly and inviting the community is. Saskatoon is a beautiful city, has great amenities and is full of opportunity."*

President:

**Tracy Arno**

President  
 Essence Recruitment  
 Phone: (306) 652-5209  
 Email: tracy@essencerecruitment.ca

My favorite thing about Saskatoon:  
*"The diversity, the innovation, and the prosperity of the people who live in our great city."*



## Evan Drisner

Cabinet Division Manager

**Nu-Fab - Kitchen Craft Cabinetry**

Phone: (306) 244-7119

Email: evan.drisner@nufab.com



My favorite thing about Saskatoon:

*"The culture of Saskatoon. It's a vibrant place willing and expectant to continue to grow and thrive while maintaining a focus on people and our community."*



## Silvia L. Martini

Vice-President, Strategy & Market Development

**Interlink Research Inc.**

Phone: (306) 281-9019

Email: martini.interlink@sasktel.net

My favorite thing about Saskatoon:

*"The infectious and abundant passion, intelligence, creativity and generosity that so positively form the tapestry of our lives in Saskatoon."*

## Kristy Rempel

Donor Services Manager

**Saskatoon Community Foundation**

Phone: (306) 665-1756

Email: kristy.rempel@saskatooncommunityfoundation.ca

My favorite thing about Saskatoon:

*"The unique culture here – we manage to remain a very close knit community while still welcoming growth and diversity. Big city with a small town feel."*



## Sanj Singh

President & CEO

**AdeTherapeutics Inc.**

Phone: (306) 261-5189

Email: sanj@adetherapeutics.com

My favorite thing about Saskatoon:

*"The people and their get it done attitudes"*



## Kelly Bode

Corporate - Commercial Lawyer

**WMCZ Lawyers**

Phone: (306) 659-1249

Email: kelly.bode@wmcz.com

My favorite thing about Saskatoon:

*"The vibrancy of our community. No matter what*

*is happening in the city, from festivals to the World Juniors or the Junos, our community is always involved and enthusiastic in a way that few other communities are."*



## Karl Miller

President

**Meridian Development Corp.**

Phone: (306) 384-0431

Email: karl@meridiandevlopment.ca

My favorite thing about Saskatoon:

*"The amazing generosity of the people in Saskatoon. People are always willing to help and offer advice and guidance, giving Saskatoon that small town feeling within a rapidly growing and vibrant city. I have travelled to many countries and Saskatoon is one of the finest cities, in my opinion, in the world and is my home."*



## Ainsley Robertson

Client Relations & Communications

Coordinator

**Golden Opportunities Fund**

Phone: (306) 290-4085

Email: a.robertson@westcapmgt.ca

My favorite thing about Saskatoon:

*"Our potential and our people. Saskatoon has many fundamentals of a vibrant and strong community – and during this exciting time of change and growth, we have a unique opportunity, as an energized and dynamic collective, to develop and execute a shared vision of our city."*



## Chris Woodland

Partner

**MacPherson Leslie & Tyerman LLP**

Phone: (306) 975-7128

Email: cwoodland@mlt.com

My favorite thing about Saskatoon:

*"It is a great place to raise a family. The community is entrepreneurial and growing but it still maintains its sense of community through the involvement of many of its leading businesses and individuals. People willingly give back with no expectation of a personal return on that investment other than the expectation that they will share in the benefits that flow from making the community a better place for everyone in it. I love the positive, generous and optimistic energy of this city and the fact that even the most successful individuals who call Saskatoon home still seem to be guided by a functioning moral compass. If it takes a community to raise a child – and I still think that it does – I can't think of a better environment for my children to grow up in."*



## Jason Yochim

Executive Officer

**Saskatoon Region Association of Realtors®**

Phone: (306) 343-3444

Email: jason@srar.ca

My favorite thing about Saskatoon:

*"Great city to raise my children and to provide opportunities for their future in employment and recreation. Excited to be involved with The Chamber to work toward maintaining a prosperous, vibrant and growing community for future generations."*

# Minutes of the 105<sup>th</sup> Annual General Meeting

Chair: Monica Kreuger

Tuesday, March 27<sup>th</sup>, 2012

4:00 pm - Top of the Inn, Sheraton Cavalier

1. The Master of Ceremonies, Evan Drisner welcomed guests and invited outgoing President Monica Kreuger to the stage.
2. Minutes of the 104<sup>th</sup> Annual General Meeting:  
**MOTION:** That the minutes of the 104<sup>th</sup> Annual General Meeting be accepted as distributed.  
*Rhonda Speiss / Tanya Knight* *Carried*
3. 2011 Financial Report: Troy Davies  
**MOTION:** That the 2011 Audited Financial Statements of the Greater Saskatoon Chamber of Commerce be approved as circulated.  
*Debby Criddle / Kristy Rempel* *Carried*
4. Consideration of motions:
  - a) Appointment of Auditors:  
**MOTION:** That EPR Saskatoon be appointed as auditors for Greater Saskatoon Chamber of Commerce for the fiscal year 2012.  
*Tony Van Burgsteden / Silvia Martini* *Carried*
  - b) Actions of Officers and Board of Directors:  
**MOTION:** That it be resolved that all acts, contracts, by-laws, proceedings, resolutions, appointments, elections, payments, and other matters enacted, made, done, and taken up to the date of this Annual Meeting by the Board of Directors and by the Officers of the Corporation are hereby approved, ratified, and confirmed.  
*Tanya Knight / Kristy Rempel* *Carried*
  - c) Approval for Signing Authority:  
**MOTION:** That any two of: President, 1<sup>st</sup> Vice President, Vice President - Finance, and Executive Director of the Greater Saskatoon Chamber of Commerce have signing authority.  
*Silvia Martini / Tony Van Burgsteden* *Carried*
5. Presentations:
  - a) Monica made Presentation to Outgoing Board Members:  
Brian Chalmers, Troy Larmer, Lynn Hnatick
  - b) Presentation of the President's Award to Shawna Nelson and Evan Drisner.



6. Remarks of Outgoing President – Monica Kreuger
7. Brian Chalmers presented Monica Kreuger with a commemorative gift.
8. Swearing in of Officers:  
His Worship Don Atchison swore in:  
Tracy Arno as Vice-resident Finance  
Troy Davies as 1<sup>st</sup> Vice-President  
Christian Braid as President
9. Monica Kreuger presented the Pin to Christian Braid.
10. Incoming President’s remarks – Christian Braid
11. Christian introduced the 2012 Board of Directors:

Tracy Arno  
Christian Braid  
Evan Drisner  
Silvia Martini  
Kristy Rempel  
Tony Van Burgsteden

Barry Berglund  
Debby Criddle  
Tanya Knight  
Randell Morris  
Sanj Singh

Gerry Bonsal  
Troy Davies  
Monica Kreuger  
Shawna Nelson  
Rhonda Speiss

12. Other Business - n/a

13. Adjourn  
**MOTION:** to adjourn  
Rhonda Speiss

*Carried*



Image Courtesy of Grant Romancia Photography

## 2012 New Members

1-800-GOT-JUNK?  
3twenty Solutions  
7shifts  
Action Mechanical Inc.  
Advance-Tek Consulting  
Alboini Construction Ltd.  
AM / PM Service  
Apex Project Services Ltd.  
Ashmeade & Low Investigations Ltd.  
Audrey's Auto Repair  
Auto Clearing Motor Speedway  
Aware Salon  
Bailey Editorial Services  
Beagle Productions  
Bentley Systems  
Biggsy Enterprises Inc.  
Black Ink Marketing  
Blouin Financial Group Ltd.  
Blue Ox Equipment Ltd.  
Booster Juice  
Brightwater Senior Living of Stonebridge  
Business Saskatoon  
C F Orthotics  
Camigi CAD Inc.  
Canadian Association of Family Enterprise  
Saskatoon  
Canadian Pension & Benefits Institute,  
Saskatchewan Region  
Central Business Equipment Systems  
Chau, Wai Kit  
Chi, Michael  
Choice Nutrition  
Christian Counselling Services  
Clark Builders  
CollegeMobile, Inc.  
Comfort Auto Sales Ltd.  
Comfort Suites Saskatoon  
Concrete Edge Construction  
Confederation Inn  
Contango Strategies  
Cordella  
Cormode & Dickson Construction  
(1983) Ltd.  
Custom Cleaners  
Dayi Immigration Consulting  
Dena's  
DIRTT Environmental Solutions  
Doctors Naylor and Murdoch Optometrists  
Dominion Lending Centers Team  
Kehler Inc.  
Dr. Leslie Macaskill Medical Prof. Corp.  
Dreen's Catering Company  
Drop Dead Gorgeous Day Spa  
Eastern IEE Consulting Ltd.  
Eden Flowers Ltd.  
Edward Jones - Todd Yuzdewski  
Ehrenburg Homes  
Elite Property Management Ltd.  
Enns Tours  
EPCM Global Consultants  
Essex Express Inc.  
Excellerate Consulting  
Fab Tech Welding Inc.  
Family Service Saskatoon  
Fashion Chronicle  
Firesign Holdings Corp.  
Fitness Solutions  
Fresh Living  
Frugal Swap  
Full Color Music and Recording  
G Mechanical Ltd.  
Gao, Yan  
Gensource Capital Corporation  
German Cultural Centre  
Gillectric Contracting Ltd.  
Global Village Construction Ltd.  
Group2 Architecture Interior Design Inc.  
Harden & Huysse Chocolates  
Henan Forestever Fire Retardant  
Product Co. Ltd.  
Heney Klypak Architect Ltd.  
High Performance Human Resources  
Homes and Land of Saskatoon  
HunterCreative Services  
Image Transfer  
Immigrant Access Fund  
of Saskatchewan Inc.  
Innovative Heating & Cooling Ltd.  
International Labor Centre & Immigration  
Recruitment Services Canada Inc.  
International Road Dynamics (IRD)  
iSask Mortgage Brokers Inc.  
JR & Co. Contractors Inc.  
Jump.ca  
KH Developments Ltd.  
Klassen Jewellers Ltd.  
Lexington Homes Construction Ltd.  
Lube Stop  
Luming Huang  
Lux Events  
Market Mall  
McKim Cringan George  
MHPM Project Managers Inc.  
Millis Nutritional Healing  
MING HAI INC.  
Navacare Inc.  
North Prairie Developments Ltd.  
NSC Minerals Ltd.  
Odeon Events Centre  
Pilot Energy Corp.  
Pivotal Results Coaching Inc.  
Pizhou Tianyuan Garlic Co. Ltd.  
Pozniak Safety Associates Inc.  
Prairie Maintenance Ltd.  
Procorp Shanghai Limited  
Professional Association of Internes &  
Residents of Saskatchewan  
Q-Line Trucking Ltd.  
Quad-Father Renovations  
RCAF Association 602 Lynx Wing  
Rempel Engineering & Management Ltd.  
Right Choice Plumbing & Heating Inc.  
Royal Roads University: Executive  
Education  
Ryno Mechanical Welding Ltd.  
Sabtronic Systems Inc.  
Salon Pure  
Saskatchewan Health Research Foundation  
Saskatoon Co-operative Association  
Limited  
Saskatoon Council on Aging  
Saskatoon Dental Group  
Saskatoon Fall Home Show  
Saskatoon Housing Initiatives  
Partnership (SHIP)  
Saskatoon Metal Mfg  
Service and Hospitality Safety Association  
Seventh Sense Safety First Aid CPR &  
Public Safety Training  
Shamrock Landscaping & Home  
Renovation Inc.  
Shift Development Inc.  
Shuzi Health  
Sisters Two Restaurant & Catering  
Socialmax Marketing Ltd.  
Spark Custom Goldsmithing  
Special-eyes Distribution & Display  
Specklebelly's Brew Pub / Athena  
SPIN-Nutrition  
St Solo Computer Graphics Inc.  
STRATA  
Stuart Commercial  
Sutherland Business Improvement District  
TalentC - People Services Inc.  
TESC Contracting Saskatchewan Ltd.  
The Black Door Events  
The Centre for Skills Development &  
Training  
The Gallery / art placement inc.  
The Rotary Clubs of Saskatoon  
tiles in style  
Timeline Logistic  
Towriss & Associates Workforce  
Solutions Ltd.  
Tu-Bees Foods Inc.  
U of S - Hanlon Centre for International  
Business Studies  
VDC Virtual Data Corp.  
Veeman Law  
void gallery  
Wang, Xue Ping  
Wanuskewin Heritage Park  
Warman Diagnostics Ltd. -  
The Ultrasound Centre  
Wellspring Organization Development  
Western Storage  
Wong, Yau Ming

Thank you for your support of your Chamber and our community.

# Chamber Accreditation



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Chamber Accreditation  
Council of Canada

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**Chamber Accreditation  
Council of Canada**

*Alberta Chambers  
of Commerce*

*Atlantic Provinces  
Chambers of Commerce*

*BC Chamber of Commerce*

*Fédération des chambres de  
commerce du Québec*

*Manitoba Chambers  
of Commerce*

*Northwest Territories  
Chamber of Commerce*

*Ontario Chamber  
of Commerce*

*Saskatchewan Chamber  
of Commerce*

*Yukon Chamber of Commerce*

*The Canadian Chamber  
of Commerce*

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**The Chamber Accreditation  
Council of Canada**

700-177 Lombard Avenue  
Winnipeg, MB R3B 0W5  
Attn: Shelley Morris  
Tel: (204) 795-2000

December 4, 2012

Mr. Kent Smith-Windsor  
CEO  
Greater Saskatoon Chamber of Commerce  
202 Fourth Avenue North  
Suite 104  
Saskatoon, SK S7K 0K1

Dear Kent:

Please find attached the certificate which indicates your reaccreditation; it replaces the accreditation certificate that expires at the end of 2012.

Please accept the Council's congratulations and best wishes.

Should you have further questions on the process, please contact me at 1-800-661-2930, x232 or [jhagen@chamber.ca](mailto:jhagen@chamber.ca).

A handwritten signature in blue ink that reads 'Jennifer Hagen'.

Jennifer Hagen  
Secretary  
Chamber Accreditation Council of Canada

Cc: Steve McLellan, Saskatchewan Chamber of Commerce

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The Chamber Accreditation Council of Canada is a not-for-profit organization established to set standards, review and grant accreditation to local chambers of commerce in Canada; developed by a team of chamber executives, accreditation focuses on the continuous improvement of chambers of commerce and boards of trade in Canada.

# Staff

## Kent Smith-Windsor

Executive Director  
Phone: (306) 664-0701  
Email: [assistant@saskatoonchamber.com](mailto:assistant@saskatoonchamber.com)

## Terry Lawrence

Administration  
Phone: (306) 664-0703  
Email: [admin@saskatoonchamber.com](mailto:admin@saskatoonchamber.com)

## Derek Crang

Membership & Marketing Director  
Phone: (306) 664-0702  
Email: [dcrang@saskatoonchamber.com](mailto:dcrang@saskatoonchamber.com)

## Roz Macala

Executive Secretary  
Phone: (306) 664-0705  
Email: [chamber@saskatoonchamber.com](mailto:chamber@saskatoonchamber.com)

## Breanne Lishchynsky

Director of Operations  
Phone: (306) 664-0700  
Email: [operations@saskatoonchamber.com](mailto:operations@saskatoonchamber.com)

## Linda Saunders

Accounting  
Phone: (306) 664-0703  
Email: [accounting@saskatoonchamber.com](mailto:accounting@saskatoonchamber.com)

## Kevin Meldrum

Director of Communications  
Phone: (306) 664-0704  
Email: [communications@saskatoonchamber.com](mailto:communications@saskatoonchamber.com)

## Kayla Brien

## Amy Dugan

Committee Activity Coordinators  
Phone: (306) 664-0700  
Email: [kaylabrien@saskatoonchamber.com](mailto:kaylabrien@saskatoonchamber.com)  
Email: [anydugan@saskatoonchamber.com](mailto:anydugan@saskatoonchamber.com)

## GREATER SASKATOON CHAMBER OF COMMERCE

104-202 4<sup>th</sup> Avenue North, Saskatoon, SK S7K 0K1  
Phone: (306) 244-2151 Fax: (306) 244-8366  
E-mail: [chamber@saskatoonchamber.com](mailto:chamber@saskatoonchamber.com) Website: [www.saskatoonchamber.com](http://www.saskatoonchamber.com)



Image Courtesy of Grant Romancía Photography