



Our Mission

The Greater Saskatoon Chamber of Commerce is a member-driven organization comprised of 1,600 professional, business, community and individual persons.

Working in partnership with the community and with business, our mission is to Build the Best Business Climate in Canada, Thereby Creating a City of Opportunity.

Our Vision

Through advocacy and leadership, the Chamber promotes ethical business practices, enhances the environment for business growth and job creation, and facilitates strong relationships between community, educational, business and governmental organizations.

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GREATER SASKATOON CHAMBER OF COMMERCE

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President's Report

It is with mixed emotion that I write my final "President's View" for publication. The past 12 months have seen some incredible changes. Our City that is growing vibrantly, we have a new provincial government, there are challenges nationally in the manufacturing and export sectors (due to customer demand, labour shortages and foreign exchange issues), and our largest trading partner remains poised on potential economic upheaval that few really understand. To be honest, when I first took office, I was hoping for a very quiet year but these changes have certainly made things exciting.



As the Saskatchewan Party forms its government, remember their election promises and hold them accountable for each one of them. Serving our province as a member of the legislature is a privilege and not a right. They must continue to earn this privilege from us to retain power. As a recent and several time user of the Saskatchewan Health Care system, I truly believe we have some of the best medical staff in the world ready at a moment's notice to help us in our time of need. One thing I hope is that the new government does its best to retain the best personnel and does what is required to ensure that our health care system becomes the best, the most efficient, most effective, and the most affordable system possible. It's a tall order I know but we owe it to ourselves to expect no less.

Our civic government is facing its own challenges. Infrastructure improvements that have been put off for far too long are now urgent and its growing operating budget shows little improvements from needed productivity changes. Property taxes are a form of capital tax which is by definition regressive and this negatively impacts our City's ability to attract and retain the best businesses and employees. Your Chamber will continue to press for civic productivity improvements so that any property tax increases may at least be mitigated. Hold your Mayor and Councillors accountable for any increases!

To the Board, Executive Committee, and staff of the Chamber I have a quick thanks. In the past few months, I have suffered from my own "Series of Unfortunate Events." As a result, I had to miss numerous meetings, luncheons, and commitments I was expected to attend. At each one of these events, your Board Members took the lead in my stead to wave the Chamber's flag and made sure our messages continued to be heard. I want to thank to all those who were thrown in as my replacement and kept the ship operating!

Last March I apologized in advance to any that may be offended by my often blunt comments and passion for Saskatoon, so I won't do that again. Just be glad my 12 months are coming to a quiet end. I am leaving this position knowing that these past 12 months were at times troubling, exciting, difficult and enjoyable. I know your new President, Marion Ghiglione, will take the Chamber to a whole new level.

I am very proud to say that I was just a small part of getting a pro-business, pro-Saskatoon, and pro-Saskatchewan message out to those who would listen.

Blair Knippel
President

Executive Director's Report

Growing a greater Saskatoon has been your Chamber's task for over one hundred years. 2007 is a year to remember. What made our region great at the turn of the last century must inspire us to recommit to that greatness for the 21st century.

Through your Chamber you are helping the Saskatoon region achieve its true potential. Here is a list of projects that your Chamber investment is helping bring about for our second century:



- A reinvigorated agriculture sector that can add twenty to thirty percent to the Gross Provincial Product of Saskatchewan, and position Saskatoon at the centre of the genesis of agriculture in our province.
- 30 world leading beamline end station scientific teams anchored by the CLS, placing Saskatoon at the frontier of scientific discovery for the next generation.
- A leading centre for medical discovery, medical imaging, and nuclear medicine serving as a nexus point for human, animal, and plant health technology convergence.
- Continued evolution as a leader in food processing technology and farm implement design.
- A centre for knowledge generation, learning and continuous training that reaches out to the world.
- A community filled with people who take ownership for improving their city.
- A community with a sense of place, where livable design is woven throughout the community.
- A vibrant downtown and core area.
- A staggeringly beautiful University campus filled with public and private institutions that serve as a source of pride for community builders, as well as a leading knowledge generator for the world.
- Dramatically expanded oil and gas recovery.
- Broader acceptance of Uranium as the clean energy source of the 21st century.
- A global leader in Mining Technology and resource-based wealth creation from Potash, Diamonds, Oil Sands, Gold and Rare Earths.
- A community that celebrates successes and excites young people about their role in the future of this city.

If your leadership through your Chamber can harness just a portion of the drive, determination, creativity, self sacrifice, and execution that early Saskatoon business leaders so impressively demonstrated, these attributes will be our earned destiny.

The best way to capture the momentum of change is to create it.

Kent Smith-Windsor
Executive Director

2007 Chamber Highlights

ADVOCACY AND LEADERSHIP

Federal:

- Slight improvement in regulatory system for Uranium Mining - more progress required.
- Substantial Federal corporate income tax cuts by 2012.
- Interim funding for POS Pilot Plant.

Provincial:

- Further reductions in corporate education property taxes. The new provincial government is predicting a 20% reduction in commercial education property taxes, and has committed to a permanent solution.
- Continued corporate and capital tax cuts.
- Support for Chamber / SREDA Science City initiative.
- Sales Tax Investment Impact Study completed and presented to all provincial political parties before the 2007 election.

Local:

- 3rd Annual City of Saskatoon Productivity Report.
- Continued reduction in commercial / industrial property tax premium (full implementation by 2009).
- Support for the Whitewater Park in Saskatoon.
- Continued outreach to the Saskatoon region.
- Pressed City to accelerate land development in the city.

CITY PROMOTION

- Unprecedented National and International positive media exposure for Saskatoon.
- Saskatoon Advantage magazine launched to promote Saskatoon to external audience.
- Expanded trade show promotion of Saskatoon in Calgary.

MEMBER SUPPORT

Networking - 3 new business mixer events:

- Friday Night Lights - University of Saskatchewan Husky End Zone Party.
- Wine Tasting Mixer.
- Mining After Dark Mixer.

Benefits:

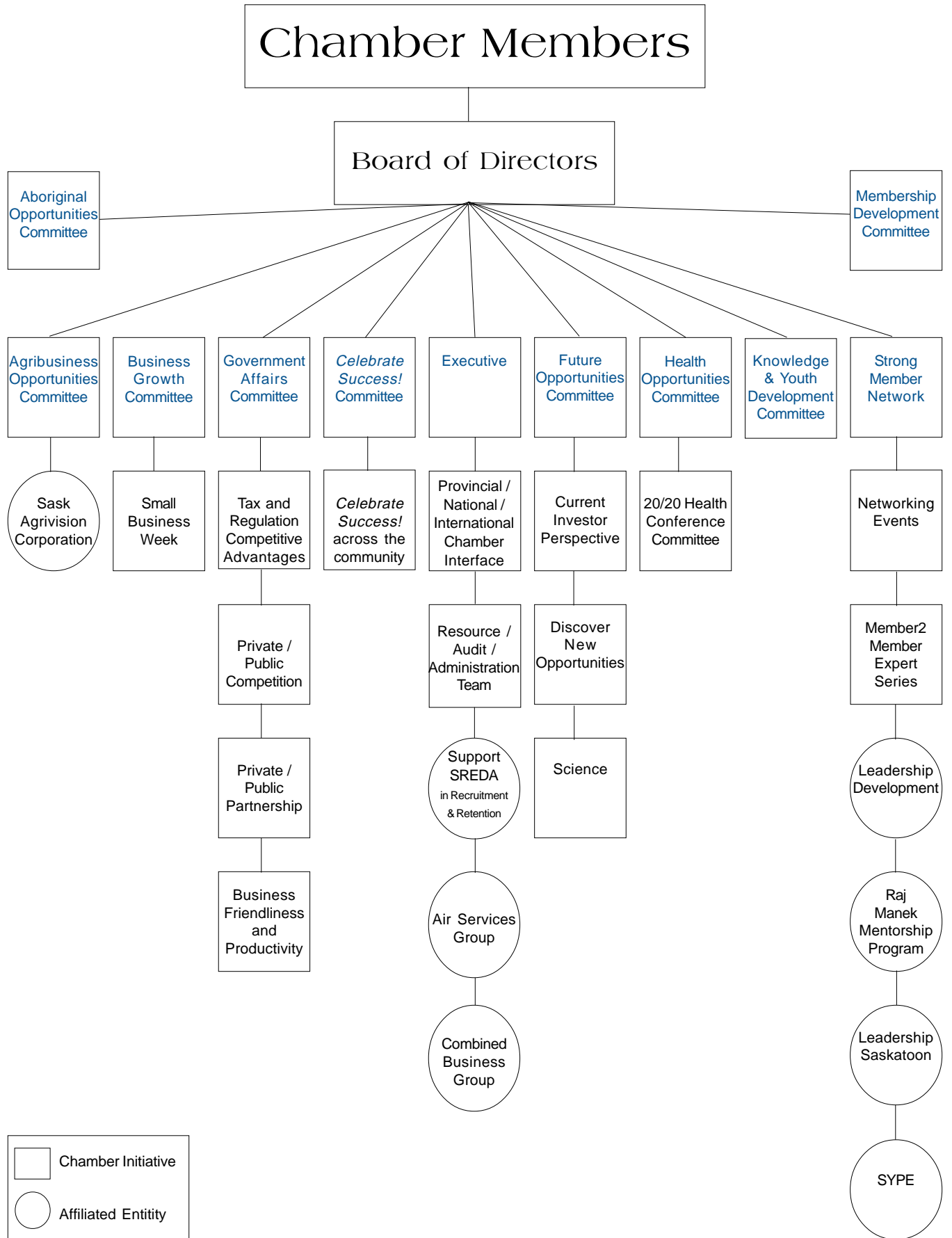
- Reduced Visa / MasterCard Rates.
- Enhanced group benefit plan - record member participation.

PROMOTIONAL SUPPORT FOR OUR CENTENNIAL BUSINESS MEMBERS

- Saskatoon Business College
- Butler Byers Insurance Ltd.
- Early's Farm & Garden Centre Inc.
- University of Saskatchewan
- St. Paul's Hospital
- The Saskatoon Club
- Saskatoon Golf and Country Club



Organizational Structure



Building Strong Communities - The Chamber of Commerce

Chambers of Commerce bring out entrepreneurial talent and business drive to address challenges and foster opportunities that every community faces. Your Chamber of Commerce thrives on the talent and energy of its members. By working with a committee, you have direct input into the policies that affect how your Chamber services greater Saskatoon, what positions it puts forward to government, and how it supports business success.

It is this committee structure and the invaluable resources provided by committee members that have made the Greater Saskatoon Chamber of Commerce an effective voice for business since 1903. It is this grassroots involvement that sets the Chamber apart in its role to build both business and community in the Saskatoon region.

If you have some great ideas for action-oriented programs or activities that will make a difference in our community, this is the place to try them out! Committee involvement takes 2 – 4 hours/month.

Please see below for an overview of each Chamber committee, and consider this your personal invitation to build business and community in greater Saskatoon!!

AGRIBUSINESS DEVELOPMENT COMMITTEE

Chair: Jill Sauter, Jill Sauter Marketing and Communications

The AgriBusiness Committee provides members, stakeholders and the public with a foundation for proactively fostering development of agricultural business opportunities in Saskatoon and surrounding communities. We do this by:

- Communicating facts and developing positions on emerging business opportunities.
- Fostering a network of positive influencers.
- Bringing stakeholders together for productive conversations.
- Promoting investment in agribusiness projects.
- Acting with due regard to responsible development.

Members of the Committee represent entrepreneurs, business people and supporters of agricultural enterprise in Saskatoon and neighboring communities.

For 2008, we will focus on the following AgriBusiness opportunities:

- Supporting the development and expansion of intensive livestock operations.
- Foster the growth of agricultural processing.
- Continuing to support the life sciences – the intersection of human, animal and plant health.
- Promoting further advances in irrigation farming in the area.

BUSINESS GROWTH COMMITTEE

Chair: Monica Kreuger, Global Infobrokers Inc.

The Business Growth Committee was set up based upon the priorities set by the Board of Directors. The Committee seeks to to champion and facilitate growth in existing companies (encouraging to dream bigger/ grow from within); facilitate start-ups; attract new business; encourage succession planning and work on helping companies to build “reputation capital” (eg. how to retain, train, attract employees). The Committee will be action focused and work towards making change in our community in a positive way.

CELEBRATE SUCCESS! COMMITTEE

Co-Chairs: Douglas Osborn, MacPherson Leslie & Tyerman LLP
Laura Small, Women Entrepreneurs of Saskatchewan

The Celebrate Success! Committee recognizes excellence within the greater Saskatoon business community through the delivery of a series of business events including the annual Celebrate Success! Awards Gala. The goal of the Committee is to recognize, promote and celebrate business excellence and community success; raising community awareness of the contribution of business to the quality of life in our community.

FUTURE OPPORTUNITIES COMMITTEE

Co-Chairs: Michael Gorniak, Thomson Jasper & Associates
Shawna Nelson, Radisson Hotel

This Committee uncovers new ways to achieve maximum growth potential for the metropolitan Saskatoon market, to create high quality jobs for our youth, and to secure a more promising future.

GOVERNMENT AFFAIRS COMMITTEE

Co-Chairs: Brian Chalmers, Conentra Financial
Christopher Doll, Entrepreneurial Foundation of Saskatchewan

The Committee stimulates government at all levels to establish approaches that offer clear competitive advantages for business in the Saskatoon area in order to accelerate business activity in our region.

HEALTH CARE OPPORTUNITIES COMMITTEE

Chair: John Hyshka, Phenomenome Discoveries

The Health Care Opportunities Committee educates and promotes opportunities for business services, education, research, commercialization and development in health services, and explains the role of the health care industry in creating the Best Business Climate in Canada for the greater Saskatoon region.

KNOWLEDGE & YOUTH DEVELOPMENT COMMITTEE

Chair: Tammy Forrester, RSVP Event Design

The Greater Saskatoon Chamber of Commerce is engaging the education sector to develop career oriented programming such as internships, apprenticeships, job shadowing and other activities that will help attach highly talented young people to our region. This Committee also promotes Saskatoon's education cluster as a magnet for future talent.

MEMBERSHIP DEVELOPMENT COMMITTEE

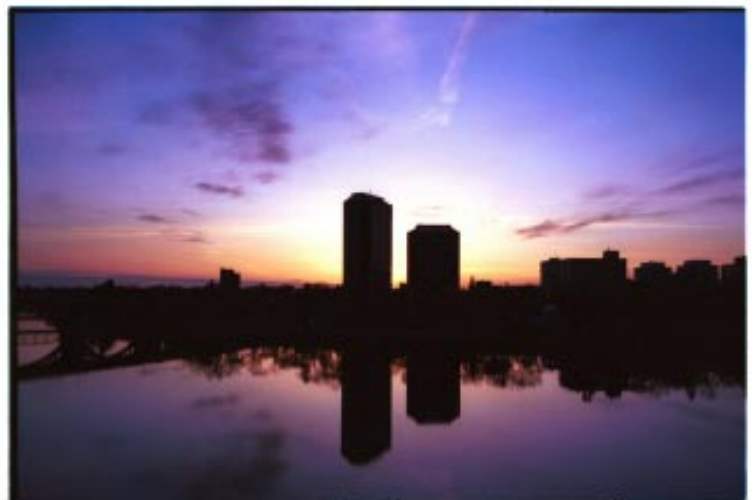
Chair: Mauricio Vizconde, Bank of Montreal

The Committee engages new and existing members to provide even better value for Chamber member-investors. Chamber membership enhances networking possibilities for you in our growing city. New business opportunities are springing up in the Saskatoon region at an ever increasing pace and membership in and involvement with the Greater Saskatoon Chamber of Commerce allows you to keep up with that growth and helps you get to know the new faces of business in Saskatoon. Consider a membership and allow us to introduce you to Saskatoon.

RAJ MANEK MENTORSHIP PROGRAM

Chair: Kanchan Manek

In partnership with The Greater Saskatoon Chamber of Commerce, the Raj Manek Business Mentorship Program provides one-on-one mentoring by experienced business owners and senior executives who have owned or managed a business for a minimum of five years. Newly established businesses operating for a minimum of one year, entrepreneurs seeking rapid growth, or businesses facing challenging times will learn from the experience gained by those running established, successful companies.



2007 New Investors

101065586 Saskatchewan Ltd.
2nd Avenue Grill
2nd Nature Sports & Apparel
A-1 Trailer & Truck Repair Ltd.
AAG Carpentry Plus
Abonar Business
Consultants Ltd.
Ace Manufacturing Inc.
Alting-Mees Consulting
Angel Entertainment Corporation
Anglo Minerals Ltd.
ann & rosie
Arctic Spas Saskatoon
Ashton Developments Inc.
Barking Fish Tavern
Beagle Productions
Bennaco: The Technical Writers
BERT radio online.com
Boutique BeYouTeFul
Broad PR
Brock Salvage Ltd.
Burton's for Shoes
C F Orthotics
Canadian Executive Service
Organization (CESO)
Canadian Relocation
Solutions Ltd.
Canadian Security Solutions Inc.
Candle Lake Golf Resort
CanWest Mediaworks Directories
Carlson Wagonlit Travel
Charton Hobbs
Citrus Productions
CN
Comprehensive Data Security
Corman Air Park Corporation
Cover-All Central Prairies
Cruise Ship Centers Saskatoon
Datascibe Custom Business
Software
Definitely You Spa Inc.
Dentistry on Queen
DJB Transportation Services Inc.
Dr. Christopher J. Streliaoff
Optometrist Prof. Corp.
Dr. H. J. Drexler
Durand's Fine Footwear
Accessories Ltd.
East Side Mario's
Eclipse Fitness Equipment
Ellen's Whole Body Health Ltd.
Fast Truck & Trailer Repair Ltd.
Federated Co-operatives Limited
Sheldon Friedt
Frontline Industrial Solutions Ltd.
Genome Prairie
The Granary
Guardian Commercial Real
Estate Services Ltd.
Heagy Altrogge Matchett &
Partners LLP
Highway Agencies Ltd.
IIBC - International Immigration &
Business Consulting
Imperial Parking
Integrated Designs Inc.
J.A.B.A. Construction Limited
JaKe's on 21st
King's Tire Service Ltd.
Koutouki Taverna
L B Creations
La Federation des francophones
de Saskatoon
La Petite Maison
Leadership Saskatoon
Legacy Developments Inc.
The Makeup Studio
Mano's Restaurant
Maurice Soulodre Architect Ltd.
Maxxium Canada
McDonald Heavy Duty
Mechanical Ltd.
Meridian Development Corp.
Aditya Birla Minacs
Minarik Enterprises
Mr. Ron Monette
Nancy Durham Clothing &
Jewellery
O'Reilly International Inc.
Octane
The Original Basket Boutique -
Saskatoon
OTV Technologies
Ozirney Consulting
Picatic
Pillar to Post
Prairie Policy Centre
Prairie Wild Consulting Co.
PrimeWest Mortgage Investment
Corporation
Pro Fit Athletic Club & Spa
Prudential Sask Realty
Ritchie Brothers Auctioneers
Running Room, 8th Street
Running Room, Assiniboine Ave
Salon Pure Ltd.
Sandcastle Enterprises Inc.
Sask Made Marketplace
Saskatchewan Association of
Human Resource Professionals
Saskatchewan Economic
Developers Association
Saskatchewan Property
Management, Purchasing Branch
Saskatoon Agri-Auto Parts Inc.
Saskatoon Community Youth
Arts Programming Inc.
Saskatoon Curbside Recycling
Saskatoon Fire Protection
(1983) Ltd.
Saskatoon Food Bank &
Learning Centre
Saskatoon Minor Hockey
Association
Saskatoon Skate Exchange
Saskatoon Transit Services
Saskatoon Web Design
SaskWorks Venture Fund Inc.
Shearwater Properties Ltd.
Shockwave NDT Inc.
Sigma Analytics
Simply Offsite
Skan Machine Tools Ltd.
Slobodian Pharmacy
Speedy Cash Payroll Advances
Stantec Consulting Ltd.
Mr. Allan Stein
Stonefield Systems Group Inc.
Sutherland Dental Group
Thomas Research
Tiger Courier Inc.
Titan Uranium Inc.
Trinity Safety & Training
U of S - Human Resources
Undergrind Skates
UNPS - Unified Network
Payment Solutions
Venmar CES Inc.
Victoria Park Capital Inc.
Victoria Park Capital Inc.
Vincor Canada
Wal-Mart Canada Inc.
Wescan Goldfields Inc.
WestJet
Westmount Parts
Wiegers Benefits
Woodstyles Woodworking
Co. Ltd.
Xocai - The Healthy Chocolate,
Executive Independent Distributor
Your Dollar Store with More
Zep Manufacturing

Thank you for your support of your Chamber and our community.

2007 Board of Directors



President
J. Blair Knippel
 Deloitte & Touche LLP



1st Vice President
Marion Ghiglione
 Handy Special Events



2nd Vice President
Jamie McIntyre
 Cameco Corporation



Past President
Coni Evans
 Point2 Technologies



Executive
Brian Chalmers
 Concentra Financial



Executive
Monica Kreuger
 Global Infobrokers



Judy Harwood
 PR Developments



John Hyshka
 Phenomenome Discoveries



Grant Isaac
 Edward School of Business



Ken McFarlane
 CJWW / Hot 93 FM / Magic 98.3



Doug Osborn
 MacPherson Leslie & Tyerman LLP



Raj Randhawa
 Horizon



Jill Sauter
 Jill Sauter Marketing & Communications



Calvin Sonntag
 Philom Bios Inc.



Melanie Stroh
 Saskatoon Inn



Tammy Van Lambalgen
 AREVA Resources

Staff

Kent Smith-Windsor
 Jodi Blackwell
 Derek Crang
 Meladee Erlandson
 Terry Lawrence
 Judy Chudskov
 Roz Macala
 Linda Saunders

Executive Director
 Research & Operations Director
 Membership & Marketing Director
 Membership & Marketing Co-ordinator
 Administration
 Executive Assistant
 Secretary / Receptionist
 Accounting

Minutes of the 100th Annual General Meeting

Chair: Coni Evans
Thursday, March 8th, 2007
5:30 p.m. – Sheraton Cavalier

1. President Coni Evans called the meeting to order.

2. Minutes of the 99th Annual General Meeting:

MOTION: That the minutes of the 99th Annual General Meeting be accepted as distributed.

Alan Migneault / Monica Kreuger Carried

3. 2006 Financial Report: Marion Ghiglione

MOTION: That the 2006 Audited Financial Statements of the Greater Saskatoon Chamber of Commerce be approved as circulated.

Laura Small / Rob Norris Carried

4. Consideration of motions:

a) Appointment of Auditors:

MOTION: That Parker Quine LLP Chartered Accountants be appointed as auditors for Greater Saskatoon Chamber of Commerce for the fiscal year 2007.

Pat Pitka / Raj Randhawa Carried

b) Actions of Officers and Board of Directors:

MOTION: That it be resolved that all acts, contracts, by-laws, proceedings, resolutions, appointments, elections, payments, and other matters enacted, made, done, and taken up to the date of this Annual Meeting by the Board of Directors and by the Officers of the Corporation are hereby approved, ratified, and confirmed.

Doug Osborn / Calvin Sonntag Carried

c) Approval for Signing Authority:

MOTION: That any two of President, 1st Vice President, Vice President - Finance, and Executive Director of the Greater Saskatoon Chamber of Commerce have signing authority.

Debby Criddle / Jill Sauter Carried

5. 2007 Board of Directors:

Brian Chalmers

Judy Harwood

Blair Knippel

Jamie McIntyre

Jill Sauter

Tammy Van Lambalgen

Coni Evans

John Hyshka

Monica Kreuger

Douglas L. Osborn

Calvin Sonntag

Marion Ghiglione

Grant Isaac

Ken McFarlane

Raj Randawa

Melanie Stroh

6. Presentations:
 - a) Presentation to Outgoing Board Members
Jack Brodsky, Mike Jenkins, and Rob Norris were thanked for their past service to the Board of Directors.
 - b) Presentation of President's Award
Marion Ghiglione was awarded with the *2006 Member / Volunteer of the Year Award* for her contributions with the Canadian Chamber AGM in Saskatoon, as well as her general support to the Chamber and community.
 - c) Blair Knippel presented Coni Evans with a commemorative gift.

7. Remarks of Outgoing President – Coni Evans:

Coni Evans presented her outgoing remarks as President of the Chamber for 2006.

I feel incredibly lucky to be involved with the Chamber. I have met some dynamic people. Personal thanks to the Board, sponsors, members, and Chamber staff. We have made many calls to action and we have a long way to go. We have hit hard on a job for every grad, and the productivity agenda; signing the city up. The Chamber has taken the Saskatoon show on the road and is working together with the Regina Chamber. We must challenge ourselves.

8. Swearing in of Officers:

Judge Lavoie swore in:

Jamie McIntyre as Vice-President Finance

Marion Ghiglione as 1st Vice- President

J. Blair Knippel as President

9. Coni Evans presented the President's gavel to J. Blair Knippel.

10. Incoming President's remarks – J. Blair Knippel

J. Blair Knippel presented his incoming remarks as President of the Chamber for 2007.

Business theme – Why play not to lose when you can play to win. Believe in winning for itself. Saskatoon is a great place to succeed. We must continue to push so we ensure we lead the pack, as well as fostering an environment to succeed. Thanks to our entrepreneurs. The Chamber believes we can win.

11. Other Business

None

12. Adjourn

MOTION: To adjourn

Calvin Sonntag



Photograph courtesy of Stuart Kasdorf Photographics